

SAN ANTONIO FLIGHT PLAN

AN AVIATION NEWSLETTER FOR SOUTH CENTRAL TEXAS

Southwest Adds Nonstop from SAT to STL



In January, Southwest Airlines announced it would fly twice daily from San Antonio International Airport (SAT) to Lambert St. Louis International Airport (STL).

Including the start of the new St. Louis flights, Southwest will fly nonstop from San Antonio to 15 U. S. markets and provide 50 daily departures.

“This is great news because it expands Southwest Airlines’ growing presence in the San Antonio market and increases the non-stop travel options for business and leisure travelers, which are vital to our growing local economy,” said San Antonio Mayor Julián Castro. “Southwest Airlines has clearly identified San Antonio as an important market, and we are committed to working with them on further expansion.”

In November, Southwest made history when

it announced that AirTran, its wholly-owned subsidiary, would start international flights from San Antonio to Mexico City (MEX) and Cancun (CUN). During the first quarter of 2012, the Federal Aviation Administration (FAA) granted Southwest and AirTran a single operating certificate and, as a result, the airline has started converting AirTran aircraft into Southwest planes. Eventually, AirTran’s international routes will become Southwest routes.

Southwest Airline customers can view time schedules and book flights from San Antonio to St. Louis by logging onto www.southwest.com or by calling Southwest reservations at 1-800-I-FLY-SWA.

Flight schedules and reservations to Cancun and Mexico City can be made by going to www.airtran.com or by calling AirTran reservations at (800) 247-8726, or through a travel agent.

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Summer 2012 Will Mark the Start of Major Renovations to Terminal A



Rendering of Terminal A Lobby Finishes

In November 2010, the City of San Antonio celebrated the grand opening of the new Terminal B, which replaced the nearly 60-year old Terminal 2. With completion of that new facility, another phase of the San Antonio International Airport Capital Improvement Program (CIP) began with the start of scoping, programming and designing construction plans to renovate Terminal A (formerly Terminal 1).

The architect for this project, Reynolds, Smith and Hills, Inc. (RSH), is in the final stages of developing design plans to include construction documents. In January, the City Council selected SpawGlass Contractors, Inc. as the Construction Manager at Risk (CMR) for the \$24 million Terminal A renovations project. Renovations will begin this summer and are expected to be completed during the first quarter of 2014. This project is being funded solely through General Airport Revenue Bonds, Tax Notes and Airport Improvement and Contingency funds. No City General Fund revenues will be used.

“Our goal is to bring the 28-year old Terminal A up to the standards we set with Terminal B and this includes a similar look and feel, along with more contemporary airport conveniences,” said Frank R. Miller, Aviation Director for the City of Anto-

nio. “Our team is focused on improving customer services and amenities with minimum disruptions to the traveling public during construction.”

During the approximate 18-month construction phase, Terminal A will remain fully functional with most of the work taking place at night. However, passengers will experience pathway detours and alternate use of facilities for short periods.

As various phases are completed, Airport customers will experience new amenities that will include renovated restrooms, newly installed lobby and gate-concourse flooring, new wall and ceiling coverings, and updated furnishings and fixtures. New Terminal A lighting systems will brighten once dark areas and give a more spacious feel to the interiors. Major electrical, plumbing and HVAC infrastructure upgrades are included in the project, as are replacement of elevators and escalators. A new directional signage package will be installed.

“We will do what we can to minimize the impact on our customers, but at the end of the process, I think they will be pleased with the changes,” said Mr. Miller.

Bob Walters (San Antonio Station Manager for US Airways) completed the NIMS (National Incident Management System) training. "The National Incident Management System (NIMS) provides a systematic, proactive approach to guide departments and agencies at all levels of government, nongovernmental organizations, and the private sector to work seamlessly to prevent, protect against, respond to, recover from, and mitigate the effects of incidents, regardless of cause, size, location, or complexity, in order to reduce the loss of life and property and harm to the environment. Congratulations Bob!



Consolidated Rental Car Facility Approved by the San Antonio City Council to Improve Airport Experience

Multiple airports across the country provide a convenient, centralized facility where the traveling public can rent and return a rental car at the same location. San Antonio International Airport (Airport) currently does not provide this service to its car-rental patrons. The need for such a facility to improve the customer experience of visitors coming to the San Antonio region was included as part of the Airport Master Plan recommendations and approved by City Council in early 2011.

On March 8, 2012, City Council authorized the collection of a Customer Facility Charge (CFC) on all Airport rental car transactions in the amount of \$4.50 per contract day to fund the planning, financing and constructing of a Consolidated Rental Car facility at the Airport. The CFC will be collected by the Airport car rental agencies and remitted to the City's Aviation Department. The CFC is applicable only to rental car transactions occurring at the Airport and not to other city-area rental car facilities. The use of the CFC is a nationally accepted tool for financing construction of consolidated rental car facilities and is used by airports located in Houston, Dallas, Austin, Memphis, Nashville, New Orleans, Orlando and many others.

With the \$4.50 rate, the Aviation Department is projected to raise approximately \$10 million per year. The projected collection of the CFC will be used on a cash basis and subsequently to leverage bond financing for the construction phase to

conduct initial studies and facility design. The car rental agencies at the Airport will participate in partnership with City staff and design consultants. The facility is being planned for completion within the next five years.

The San Antonio International Airport Consolidated Rental Car facility will be located directly across the street from the terminals. Airport patrons will walk to a customer service area inside the new facility, and after signing a contract, walk to the parking space to take possession of a rented vehicle. When returning the rental car, the customer has the convenience of dropping it off within a short walking distance to the terminals. The Airport facility will provide a quick-turn around area for washing, fueling and light maintenance of vehicles. Another plus, the rental car buses will be eliminated thus providing environmental benefits and improved traffic flow in front of the terminals.

"As the front door to millions of visitors from around the world, new customer services and conveniences go a long way in complementing the city's reputation as a friendly place to visit and do business," said City of San Antonio Aviation Director Frank R. Miller. "The completion of an Airport Consolidated Rental Car facility is estimated to cost about \$130 million, with the final costs to be determined following completion of preliminary studies and construction plans."

San Antonio Conventions & Events

During the third quarter of 2012, the City of San Antonio will host more than 91 conventions with over 134,992 delegates. Among the visitors to San Antonio will be:

DATES	ORGANIZATIONS	DELEGATES
July 4-8	Mission Point Christian Church	16,000
July 20-23	Texas Bandmasters Association	6,500
July 29-Aug. 1	Texas High School Coaches Association	13,000
August 10-12	San Japan, LLC	8,000
August 15-18	Handy Hardware Wholesale Inc	3,000
August 26-29	GameStop Inc.	6,400
Sept. 1-2	Essence Festivals Inc	40,000
Sept. 8-12	Veterinary Emergency & Critical Care Society	2,500
Sept. 28-30	Phil Waldrep Evangelistic Association	6,000

SAT CALENDAR YEAR-TO-DATE STATS

	Through Dec. '10	Through Dec. '11	Change %
Domestic Boardings	3,954,268	3,983,564	0.74
International Boardings	67,746	88,217	30.22
Charter Boardings	11,091	10,066	-9.2
Total Boardings	4,022,014	4,071,781	1.20
Total All Passengers	8,034,544	8,171,824	1.71
Total Freight (lbs)	208,795,566	199,837,827	-4.29
Total Mail (lbs)	64,156,177	68,059,879	6.08

