

# SAN ANTONIO FLIGHT PLAN

AN AVIATION NEWSLETTER FOR SOUTH CENTRAL TEXAS

## ALASKA AIRLINES ENTERS SAN ANTONIO MARKET WITH FLIGHTS TO SEATTLE

On May 30, 2012, Alaska Airlines announced it will launch service between Seattle and San Antonio, starting September 17. The dominant carrier along the West Coast, Alaska Airlines now serves 16 destinations east of the Rocky Mountains.

“San Antonio is the second-largest city in the state of Texas and has a variety of great attractions – from the River Walk to The Alamo,” said Joe Sprague, Alaska Airlines’ vice president of marketing. “We are pleased to bring our low fares and great customer service to our fourth destination in the Lone Star state beginning this fall.”



The route marks the first time Alaska Airlines has served San Antonio and the first time nonstop service has been offered between our city and Seattle. The route will be flown on Boeing 737-800 aircraft, with seating to accommodate 16 passengers in first class and 141 in the main cabin.

*(Continued on Pg.3)*

## US AIRWAYS TO LAUNCH NEW SERVICE TO PHILADELPHIA



On May 7, 2012, US Airways announced the launch of new daily, non-stop flights from San Antonio International Airport (or SAT) to the airline’s international gateway of Philadelphia International Airport (or PHL). The service will begin to the “City of Brotherly Love” on September 5, 2012.

US Airways will operate service to and from Philadelphia and San Antonio on 99-passenger, dual-class Embraer 190 aircraft. **To book a flight go to: [www.usairways.com](http://www.usairways.com)**

This announcement marks the third city US Airways serves from San Antonio. The other two cities include multiple daily non-stops flights to Phoenix and Charlotte.

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## AIRTRAN AIRWAYS & SAN ANTONIO CELEBRATED INAUGURATION OF MEXICO SERVICE

AirTran began international flights to Mexico City and Cancun on May 24, 2012. With the May 24th commencement of AirTran's historical expansion of air service between San Antonio and Mexico destinations, Mayor Pro Tem Leticia Ozuna and Aviation Director Frank R. Miller welcomed Southwest Vice President of Airport Affairs Bob Montgomery and representatives of San Antonio businesses to a community networking breakfast.

The celebration and entertainment later moved to the airport and the gate departure hold room where a press event was held and a first-flight passenger send off included refreshments, entertainment and gifts. Mr. Miller and Mr. Montgomery were joined by Mayor Pro Tem Leticia Ozuna and City Manager Sheryl Sculley for the inaugural celebration. The theme "Warm Places, New Faces" was carried throughout the gate area with colorful decorations and dance performances by the Guadalupe Dancers.

AirTran Airways, a wholly-owned subsidiary of Southwest Airlines Co., has been ranked the top airline in the Airline Quality Rating study twice in the past four years. AirTran offers GoGo Inflight Internet Connectivity and coast-to-coast service on North America's newest all-Boeing fleet. The airline's low-cost, high-quality product also includes assigned seating and Business Class.

To book a flight, visit [www.airtran.com](http://www.airtran.com).



## RATING AGENCIES RATE SAT BOND ISSUE & AFFIRM EXISTING AIRPORT SYSTEM BONDS

Fitch Ratings, Moody's Investors Services, Inc. and Standard & Poor's (S&P) Ratings Services each assigned ratings to San Antonio's issuance of \$70.22 million Series 2012 general airport system revenue bonds (GARBs) bonds and \$25.98 million series 2012 passenger facility charge (PFC) and subordinate-lien bonds. Both series of bonds were issued to refund a portion of the City's outstanding GARB and PFC subordinate lien bonds respectively. In addition, the agencies affirmed their ratings on the City \$240.4 million outstanding GARBs and \$165.9 million PFC subordinate lien bonds.

Fitch, Moody's and S&P rated the 2012 GARBs "A+" (stable outlook), "A1" (stable outlook), and "A+" (stable outlook), respectively, and the 2012 PFC bonds "A" (stable outlook), "A2" (stable outlook), and "A-" (stable outlook), respectively.

Fitch affirmed the 'A+' rating on the City's \$240.4 million outstanding GARBs and the 'A' rating on the \$165.9 million PFC subordinate lien bonds. S&P affirmed its 'A+' long-term and underlying ratings on San Antonio's Airport System GARB bonds and affirmed its 'A-' long-term rating on the PFC and subordinate-lien airport parity

bonds. Moody's affirmed the 'A1' rating for outstanding GARBs and 'A2' rating of PFC and subordinate lien bonds, with the outlook for both liens were changed to stable from negative.

### KEY RATING DRIVERS INCLUDED:

1. Diverse air carrier mix supported by growing and diversifying local economy, low unemployment and a growing population.
2. Strong origin and destination (O&D) market and resilient passenger levels through the economic downturn and recovery (1.2% enplanement increase in 2011) and a project annual growth rate that management anticipates will range from 2.0% to 2.5% from 2012-2016.
3. New five-year Airline Use and Lease Agreement through 2015 that provides stability, financial visibility and overall flexibility to the Airport System
4. Conservative debt structure
5. Historically stable but improving financial performance
6. Limited capital program with no future GARB or PFC borrowing planned.

✈️ — (Alaska Airlines to Seattle Continued from Pg.1) — ✈️

Seattle is the home of the Boeing Company’s main production facilities. Boeing also operates an aircraft maintenance, repair and overhaul center in San Antonio.

“These two cities share a lot in common, including a large military presence, robust technology and bioscience industries, and strong aviation and aerospace sectors. We welcome Alaska Airlines to San Antonio!”

“This new Seattle service provides San Antonio travelers more options for domestic travel and increases the ease and convenience for business and leisure travelers in the Northwest to experience San Antonio,” said San Antonio Mayor Julián Castro.

To book a flight go to: [www.alaskaair.com](http://www.alaskaair.com)



SEA to SAT			SAT to SEA		
Flight	Departure	Arrival	Flight	Departure	Arrival
688	12:30 p.m.	6:35 p.m.	689	7:25 p.m.	9:55 p.m.

✈️ — (US Airways Airlines to Philadelphia Continued from Pg.1) — ✈️

“The launch of service from San Antonio to US Airways’ international gateway at Philadelphia will expand travel options for our customers in Texas,” said Andrew Nocella, senior vice president, marketing and planning.

“In addition, we look forward to offering travelers more access to two of the nation’s top business destinations.”

“We welcome US Airways’ expanded service in San Antonio and the additional travel options offered through its international gateway at Philadelphia” said Frank R. Miller, aviation director for the city of San Antonio.

“This new service offers San Antonio’s travelers more one-stop access to major international business markets and high-demand leisure destinations.”



PHL to SAT			SAT to PHL		
Flight	Departure	Arrival	Flight	Departure	Arrival
1607	6:10 p.m.	9:13 p.m.	1634	8:15 a.m.	12:14 p.m.

## SOUTHWEST AIRLINES RELOCATES & EXPANDS ITS SAN ANTONIO RESERVATIONS CENTER

Early this year, the San Antonio City Council approved a grant agreement for Southwest Airlines based on 800 jobs that will be retained and created at its new San Antonio Customer Support and Services (CS&S) Call Center. Southwest announced the carrier will relocate its CS&S Call Center to a new location at Interstate Highway 35 and O’Connor Road. Southwest will go from approximately 470 full-time positions to the targeted 800 positions by the end of 2012.



“We are thrilled to have the opportunity to offer a new work environment for our San Antonio Center employees,” said Teresa Laraba, Southwest’s Senior Vice President of Customer Services. “As one of our original cities, Southwest Airlines has a long-standing relationship with the San Antonio community, and we are optimistic that the new center will provide additional opportunities to grow our Southwest Airlines presence in San Antonio.

“We are pleased that Southwest Airlines has the confidence in our community and workforce to expand the Center in San Antonio, and to make it an important part of their customer service operations,” added City Manager Sheryl Sculley.

### SAN ANTONIO CONVENTIONS & EVENTS

*During the fourth quarter of 2012, the City of San Antonio will host more than 101 conventions with over 99,752 delegates. Among the visitors to San Antonio will be:*

DATES	ORGANIZATIONS	DELEGATES
Oct. 8-10	Society of Petroleum Engineers	10,000
Oct. 12-13	Women of Faith	8,000
Oct. 14-16	Hart Energy Publishing	2,400
Oct. 21-24	MGMA-ACMPE	4,600
Oct. 24-27	Texas Association for Bilingual Education	2,000
Oct. 31-Nov. 2	International Facility Management Association	5,000
Nov. 9-11	Rock n' Roll Marathon	30,000
Nov. 15-18	Journalism Education Association	4,000
Dec. 4-8	CTRC-AACR San Antonio Breast Cancer Symposium	8,000
Dec. 14-18	National Federation of State High School Associations	2,000

### SAT CALENDAR YEAR-TO-DATE STATS

	Through March 2011	Through March 2012	Change %
Domestic Boardings	902,406	907,784	0.60
International Boardings	15,361	38,036	147.6
Charter Boardings	3,203	2,380	-25.7
Total Boardings	917,767	945,820	3.1
Total All Passengers	1,857,101	1,915,692	3.2
Total Freight (lbs)	52,071,483	47,788,888	-8.22
Total Mail (lbs)	16,986,765	17,809,563	4.84

