



THE CITY OF SAN ANTONIO IS SEEKING PARTICIPANTS

TRANSPORTATION & CAPITAL IMPROVEMENTS DEPARTMENT (TCI) MANAGEMENT & TECHNICAL ASSISTANCE INITIATIVE

In support of the City's 5 year Diversity Action Plan goal of increasing the participation of small, minority and women-owned businesses (SMWBEs) on City contracts, the TCI Management & Technical Assistance Initiative has been developed to provide advanced one-on-one business assistance and training focused on building the capacity of SMWBEs in the construction trade industry. Experienced Consultants will provide selected participants hands-on assistance in the following areas:

- BUSINESS DEVELOPMENT
- MARKETING
- CONSTRUCTION INDUSTRY ASSISTANCE
- PROCUREMENT ASSISTANCE
- FINANCIAL ASSISTANCE
- TECHNOLOGY AND SUSTAINABLE PARTNERSHIPS

INITIATIVE DETAILS

TYPE OF SERVICES: One-on-one management and technical assistance
 DATES/TIMES SERVICES OFFERED: To be personalized for each participant
 LOCATION: TBD
 PROGRAM COST: No cost to selected participants

QUALIFIED BUSINESS OWNERS- REQUIREMENTS

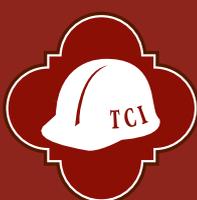
- Fully registered in the City's Central Vendor Registry
- Certified by the South Central Texas Regional Certification Agency as a Small Business Enterprise (SBE)
- Qualified to perform construction services on a City contract as a Prime Contractor or Subcontractor
- Minimum of 3 years in operation
- Headquartered in the San Antonio Metropolitan Statistical Area or have significant business presence for at least one year
- Have submitted a bid as a Prime Contractor or Subcontractor for a public sector construction project within the past 18 months

INITIATIVE HIGHLIGHTS

As a result of the assistance and training, SMWBE participants will:

- Receive specialized one-on-one business development services to build the capacity of the SMWBE to become contract-ready and be prepared to secure and manage new contracting opportunities
- Learn how effectively to communicate and present their business when presented with contracting opportunities
- Become members of local trade organizations and/or Chambers of Commerce
- Attend business matchmaking events offering actual contracting opportunities

Interested firms may request an application by emailing tci.sbeda@sanantonio.gov or calling 210.207.5896



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CAPITAL IMPROVEMENTS**