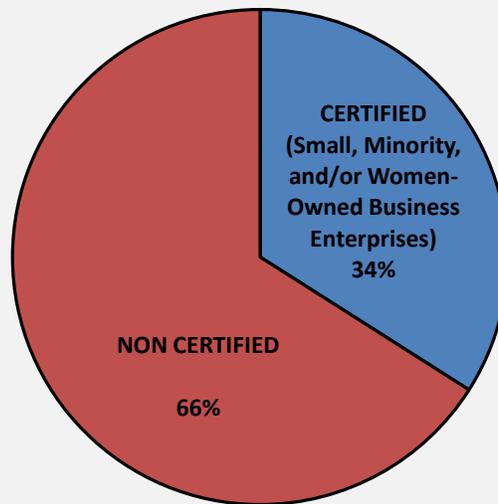


## LAYER ONE: CERTIFIED VS NON-CERTIFIED OVERVIEW

**Year to Date**  
(October 2013 - March 2014)

|                     | <b>CERTIFIED</b><br><i>(Small, Minority, and/or Women-Owned Business Enterprises)</i> | <b>NON CERTIFIED</b> | <b>TOTAL PAYMENTS</b> |
|---------------------|---|----------------------|-----------------------|
| <b>Year To Date</b> | <b>\$47,136,129</b>   | <b>\$91,438,954</b>  | <b>\$138,575,084</b>  |

**Year To Date**  
(October 1, 2013 - March 31, 2014)



**DISCLAIMER:** All figures are rounded off the nearest whole number. The data represents payments on contracts awarded under the current SBEDA Ordinance (2010-06-17-0531). Payments on contracts awarded under previous SBEDA Ordinances or contracts excluded from the current SBEDA Ordinance are not included in this value. Furthermore, the data presented in these reports was generated from the City's Contract Management System (CCMS) on the date referenced and is subject to change as payments to prime and subcontractors are processed and finalized. Payments not included in this data will be represented in the City's upcoming disparity study.

## LAYER TWO: INDUSTRY OVERVIEW OF PAYMENT TO CERTIFIED FIRMS

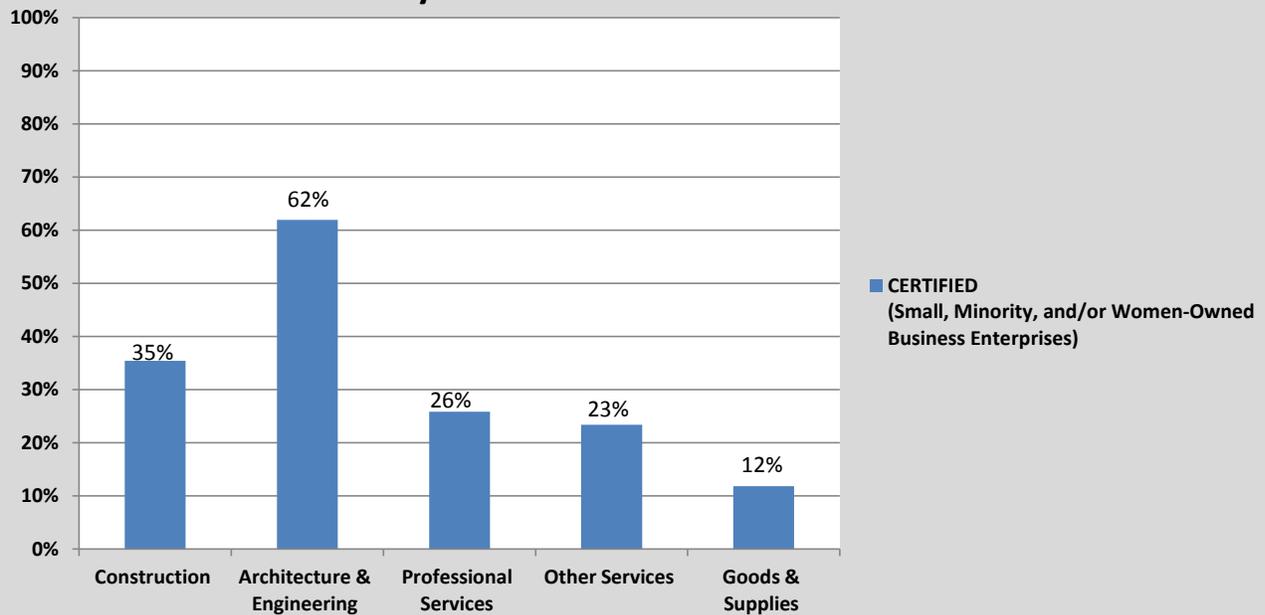
### Year to Date

(October 2013 - March 2014)

| INDUSTRY              | CERTIFIED<br><i>(Small, Minority, and/or Women-Owned Business Enterprises)</i> | NON- CERTIFIED      | TOTAL<br>PAYMENTS    |
|-----------------------|--|---------------------|----------------------|
| Construction          | \$37,499,564   | \$68,430,464        | \$105,930,028        |
| A&E                   | \$5,056,997  | \$3,111,270         | \$8,168,267          |
| Professional Services | \$1,596,830  | \$4,581,864         | \$6,178,694          |
| Other Services        | \$1,656,189  | \$5,417,506         | \$7,073,695          |
| Goods & Supplies      | \$1,326,550  | \$9,897,850         | \$11,224,400         |
| <b>TOTAL</b>          | <b>\$47,136,129</b>  | <b>\$91,438,954</b> | <b>\$138,575,084</b> |

### Year to Date Overview:

#### Industry Breakdown Payments to Certified Firms



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**LAYER THREE: BREAKDOWN OF CERTIFIED PAYMENTS BY INDUSTRY**

**Year to Date**

*(October 2013 - March 2014)*

| TOTAL         |              |
|---------------|--------------|
| TOTAL         | CERTIFIED    |
| \$138,575,084 | \$47,136,129 |
|               | 34%          |

| SBE<br>(NOT MWBE) | WBE         | MBE SEGMENTED |            |              |          |
|-------------------|-------------|---------------|------------|--------------|----------|
|                   |             | AABE          | ABE        | HABE         | NABE     |
| \$15,988,574      | \$3,637,340 | \$1,494,152   | -\$841,571 | \$26,844,917 | \$12,718 |
| 12%               | 3%          | 1%            | -1%        | 19%          | < 1%     |

| CONSTRUCTION  |              |
|---------------|--------------|
| TOTAL         | CERTIFIED    |
| \$105,930,028 | \$37,499,564 |
|               | 35%          |

| SBE<br>(NOT MWBE) | WBE         | MBE SEGMENTED |              |              |      |
|-------------------|-------------|---------------|--------------|--------------|------|
|                   |             | AABE          | ABE          | HABE         | NABE |
| \$13,676,826      | \$1,977,117 | \$222,169     | -\$1,349,114 | \$22,972,567 | \$0  |
| 13%               | 2%          | < 1%          | -1%          | 22%          | 0%   |

**FY 2013 CONSTRUCTION ASPIRATIONAL GOAL: 27%**

| ARCHITECTURE & ENGINEERING |             |
|----------------------------|-------------|
| TOTAL                      | CERTIFIED   |
| \$8,168,267                | \$5,056,997 |
|                            | 62%         |

| SBE<br>(NOT MWBE) | WBE       | MBE SEGMENTED |           |             |          |
|-------------------|-----------|---------------|-----------|-------------|----------|
|                   |           | AABE          | ABE       | HABE        | NABE     |
| \$1,148,668       | \$948,833 | \$161,776     | \$219,014 | \$2,567,607 | \$11,100 |
| 14%               | 12%       | 2%            | 3%        | 31%         | < 1%     |

**FY 2013 ARCHITECTURE & ENGINEERING ASPIRATIONAL GOAL: 22%**

| PROFESSIONAL SERVICES |             |
|-----------------------|-------------|
| TOTAL                 | CERTIFIED   |
| \$6,178,694           | \$1,596,830 |
|                       | 26%         |

| SBE<br>(NOT MWBE) | WBE       | MBE SEGMENTED |          |           |         |
|-------------------|-----------|---------------|----------|-----------|---------|
|                   |           | AABE          | ABE      | HABE      | NABE    |
| \$260,220         | \$719,060 | \$355,976     | \$10,242 | \$249,714 | \$1,618 |
| 4%                | 12%       | 6%            | < 1%     | 4%        | < 1%    |

**FY 2013 PROFESSIONAL SERVICES ASPIRATIONAL GOAL: 18%**

| OTHER SERVICES |             |
|----------------|-------------|
| TOTAL          | CERTIFIED   |
| \$7,073,695    | \$1,656,189 |
|                | 23%         |

| SBE<br>(NOT MWBE) | WBE       | MBE SEGMENTED |     |           |      |
|-------------------|-----------|---------------|-----|-----------|------|
|                   |           | AABE          | ABE | HABE      | NABE |
| \$731,136         | \$140,531 | \$0           | \$0 | \$784,521 | \$0  |
| 10%               | 2%        | 0%            | 0%  | 11%       | 0%   |

**FY 2013 OTHER SERVICES ASPIRATIONAL GOAL: 20%**

| GOODS & SUPPLIES |             |
|------------------|-------------|
| TOTAL            | CERTIFIED   |
| \$11,224,400     | \$1,326,550 |
|                  | 12%         |

| SBE<br>(NOT MWBE) | WBE        | MBE SEGMENTED |           |           |      |
|-------------------|------------|---------------|-----------|-----------|------|
|                   |            | AABE          | ABE       | HABE      | NABE |
| \$171,723         | -\$148,202 | \$754,232     | \$278,288 | \$270,509 | \$0  |
| 2%                | -1%        | 7%            | 2%        | 2%        | 0%   |

**FY 2013 GOODS & SUPPLIES ASPIRATIONAL GOAL: 9%**

**SEGMENTATION KEY:**

|                       |  |
|-----------------------|--|
| <b>SBE (NOT MWBE)</b> | <i>Small Business Enterprises not further certified by ethnicity or gender</i> |
| <b>WBE</b>            | <i>Women Business Enterprise</i>   |
| <b>AABE</b>           | <i>African American Business Enterprise</i>                                    |
| <b>ABE</b>            | <i>Asian Business Enterprise</i>   |
| <b>HABE</b>           | <i>Hispanic American Business Enterprise</i>                                   |
| <b>NABE</b>           | <i>Native American Business Enterprise</i>                                     |

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