

City of San Antonio, Texas



FY 2014 Proposed Budget Worksession San Antonio Airport System

Presented by Frank Miller, Director

August 27, 2013

Agenda

- Department Overview
- Programs & Initiatives
- Performance Measures
- FY 2014 Budget
- Airport Capital Improvement Program
- Conclusion



FY 2014 Proposed Budget



Department Overview

City of San Antonio, Texas

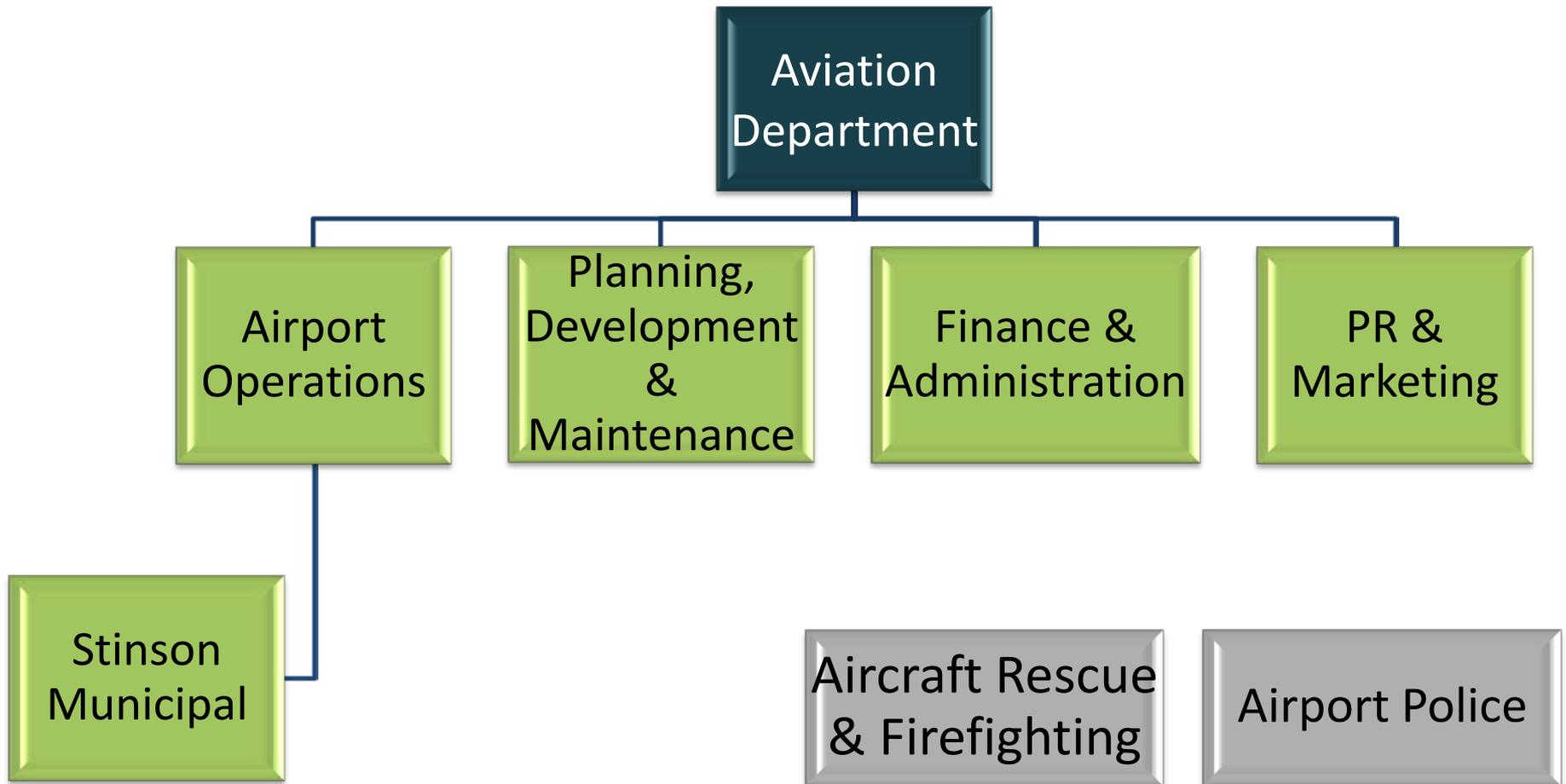
Department Overview

Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development

- San Antonio International Airport
 - Domestic and international service for commercial, corporate and general aviation
- Stinson Municipal Airport
 - General Aviation

Department Overview



Department Overview

- Enterprise fund supported by user fees paid by tenant & passengers
- Federal law mandates airport revenues be used for airport costs & projects
- Airport revenues support:
 - Airport Operations & Maintenance
 - Debt Service



FY 2014 Proposed Budget



Programs & Initiatives

City of San Antonio, Texas

FY 2013 Accomplishments

- Completed Stinson Master Plan, March 2013
- Completed extension of Runway 4/22 and Taxiways N & Q, December 2012



Prime Concession Program

- La Gloria, Auntie Anne's/Cinnabon, Mission City Icehouse & La Tapenade opened

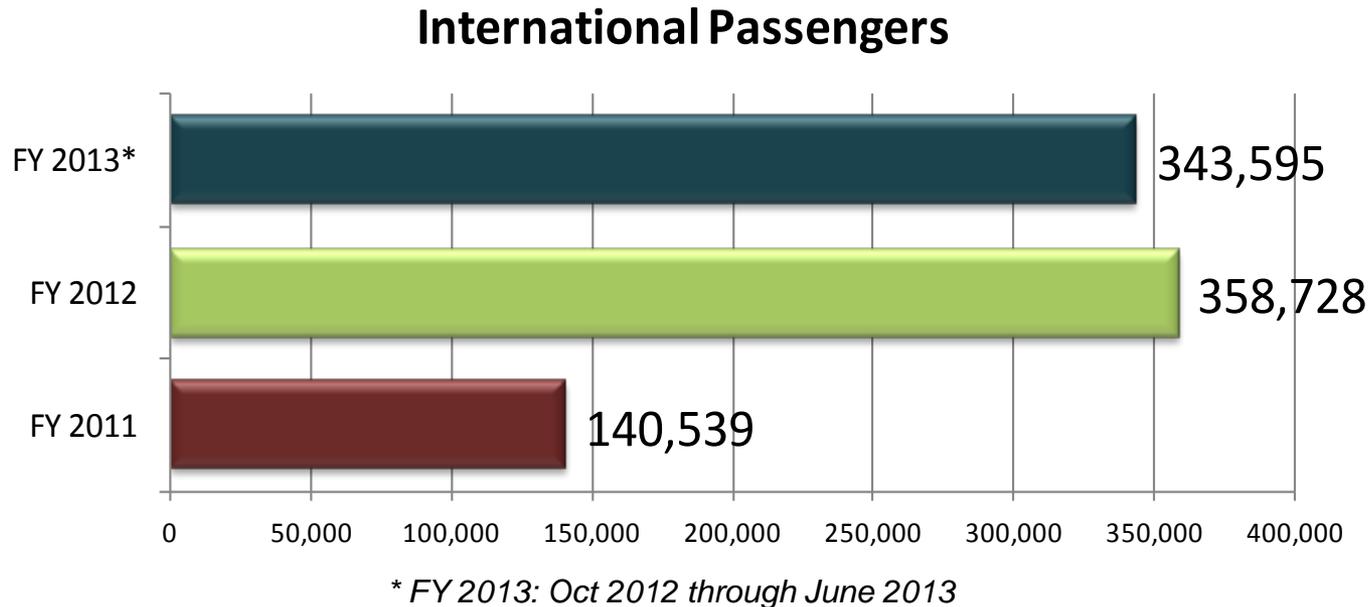


Parking Revenue Control System

- Integrated revenue control system for parking and ground transportation operations
 - New Vehicle Count System
 - Web Presence – Parking Availability
 - New Nested Parking Area
 - Ground Transportation Dispatch System
 - Entry/Exit Stations & Gates



- International travel continues to grow



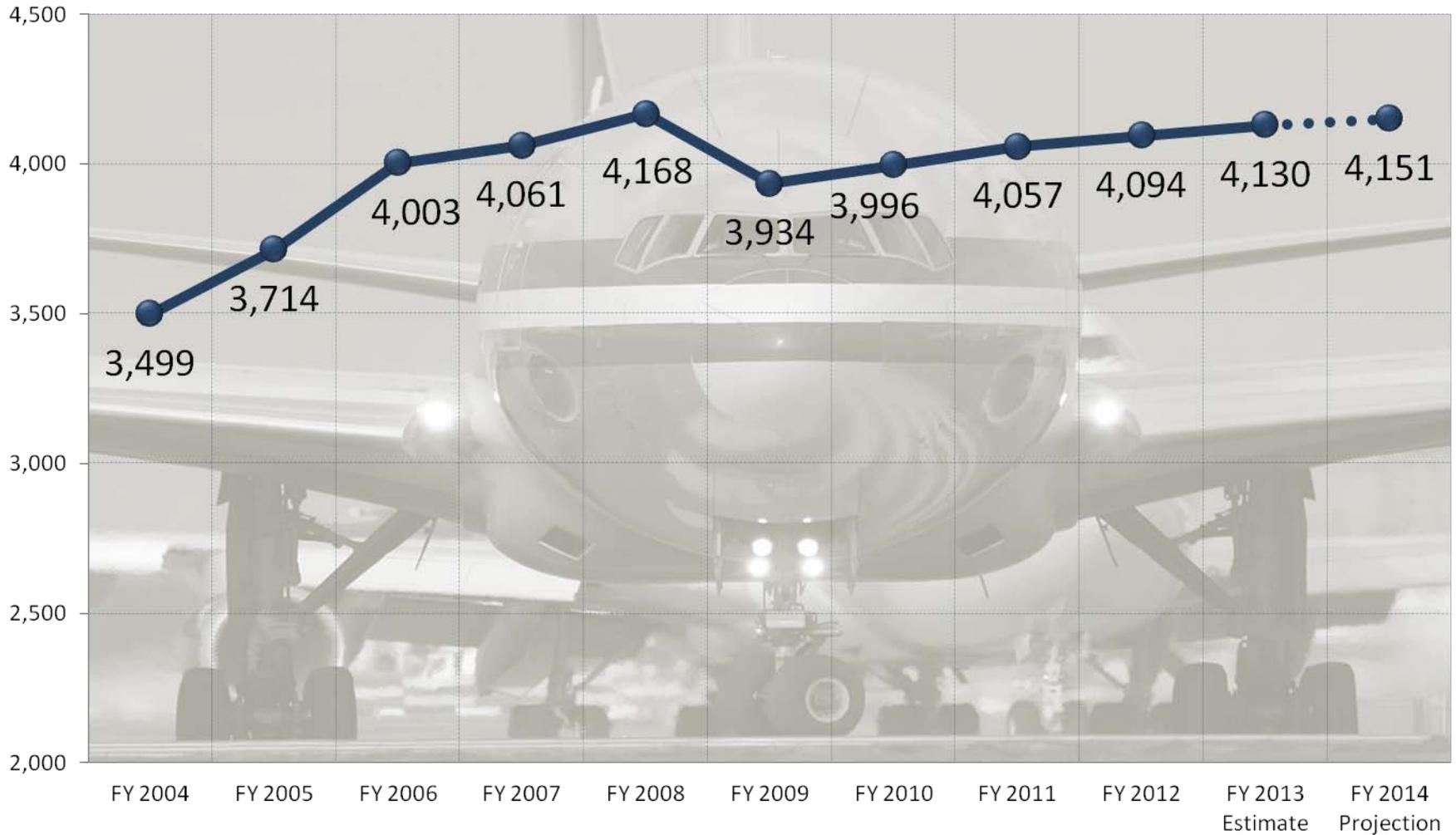
- 10th largest gateway into Mexico from United States

Gateway to Mexico

- FY 2014 – expand initiative to raise awareness in South and Central Texas of international services
 - Coalition kick-off in October 2013
- International Sister-Airport Alliances
 - Monterrey
 - Toluca



Enplanement History & Projection (#'s in thousands)



*FY 2014 Enplanements are almost at FY 2008 levels

FY 2014 Proposed Budget

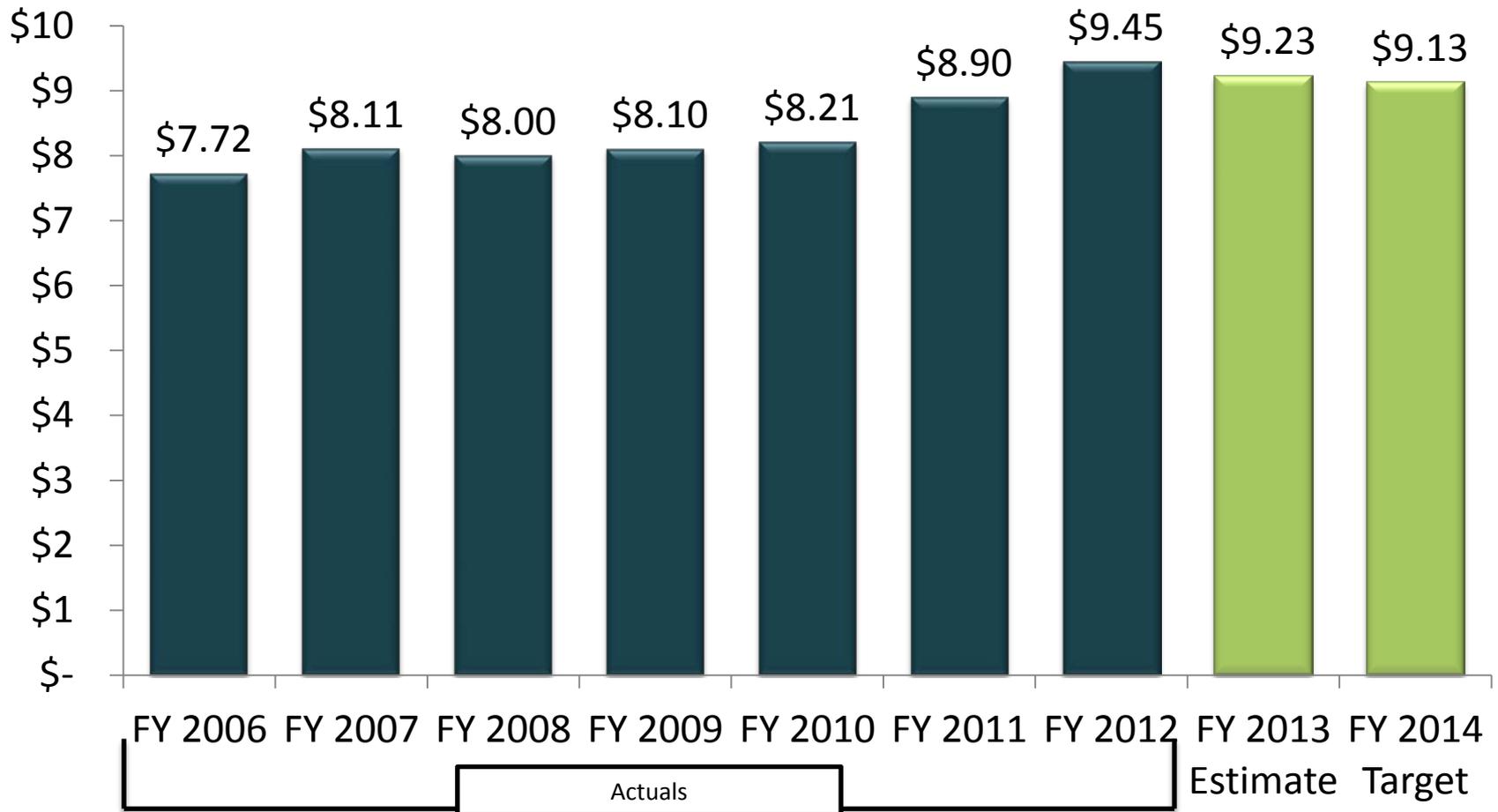


Performance Measure

City of San Antonio, Texas

Parking & Concession Revenue

Per Enplaned Passenger



FY 2014 Proposed Budget



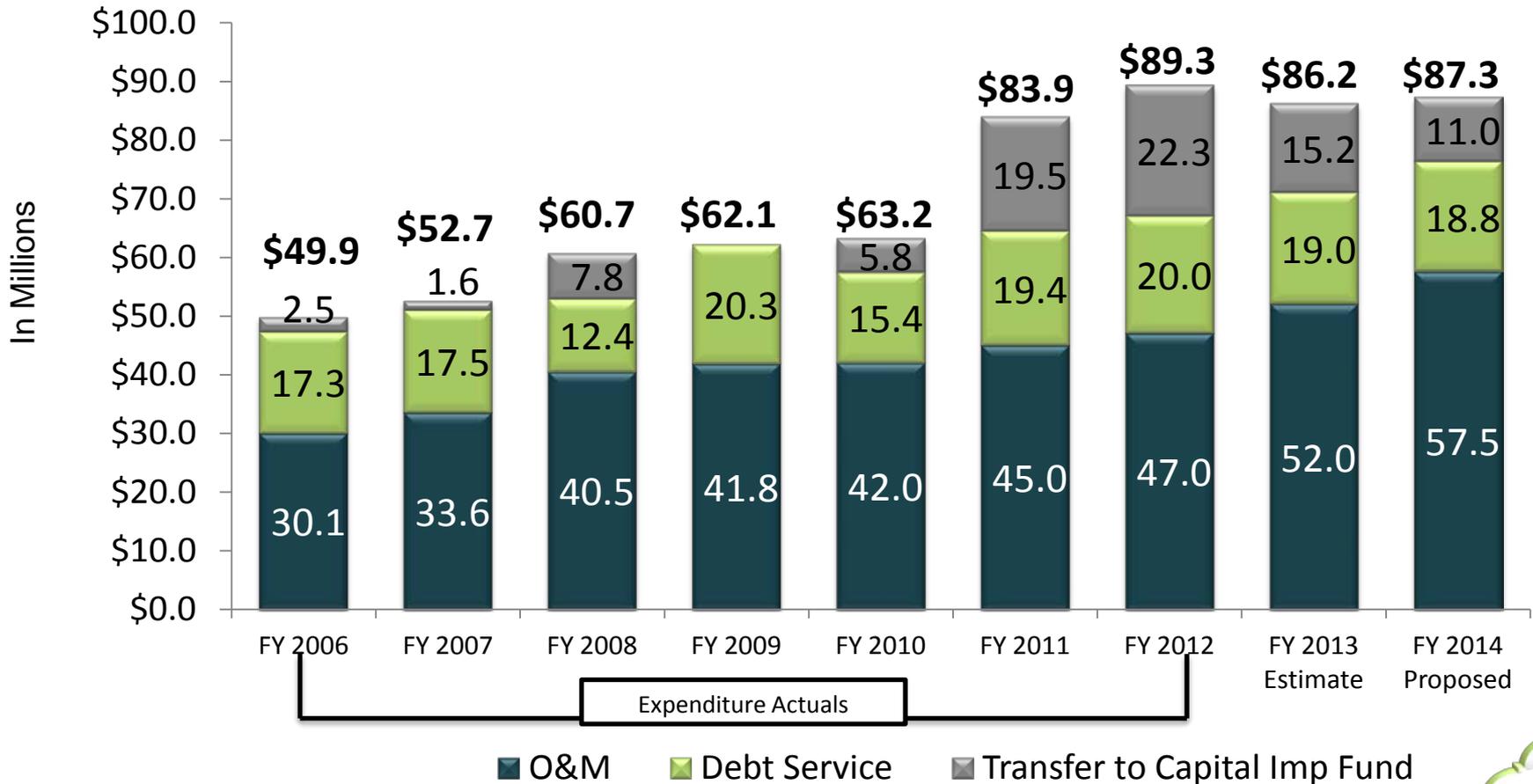
History of Expenditures & Positions

City of San Antonio, Texas

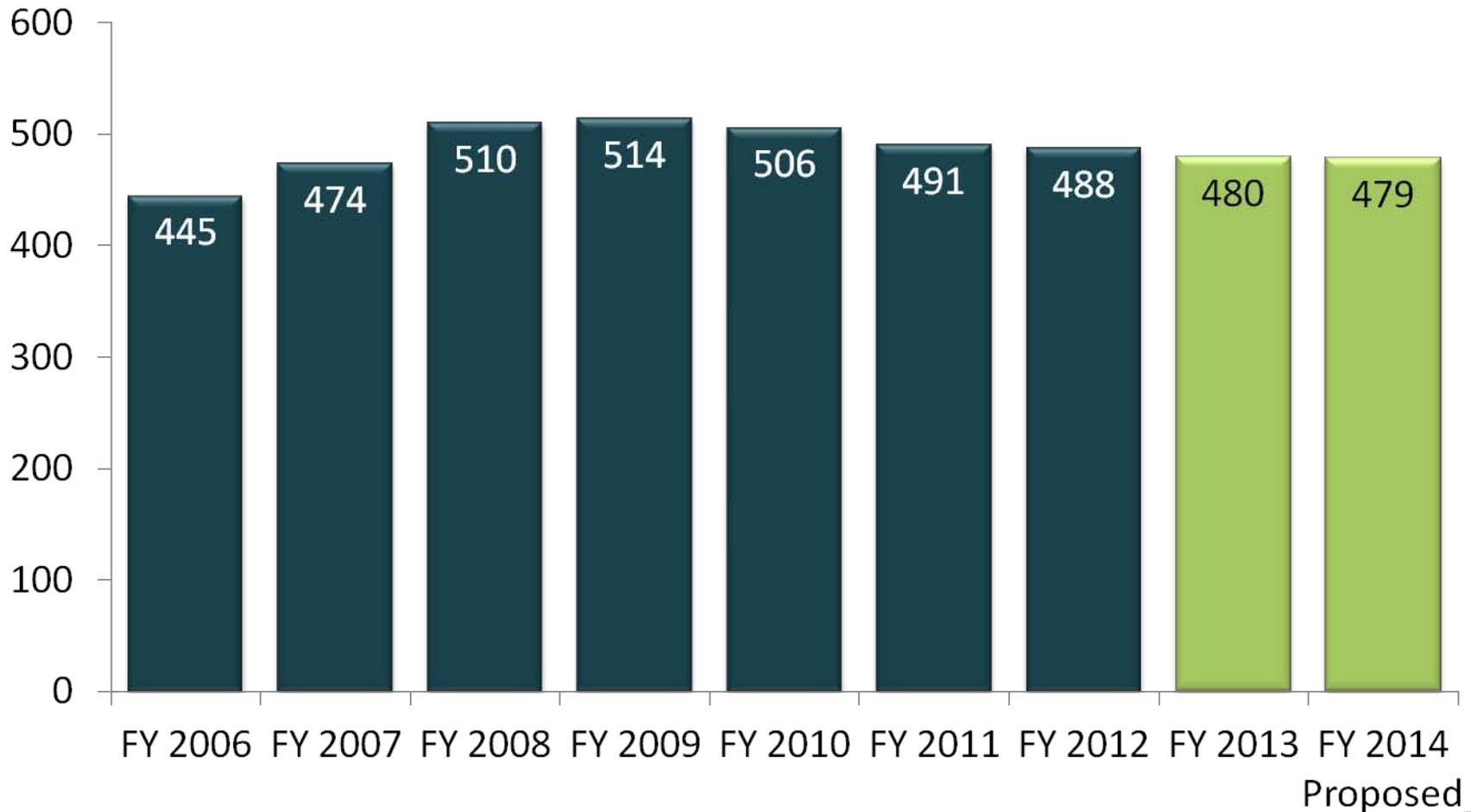
Expenditures History

(\$ in Millions)

- In FY 2011 Transfer to Capital Improvement Fund was increased resulting from the new airline lease agreement



Position History



FY 2014 Proposed Budget

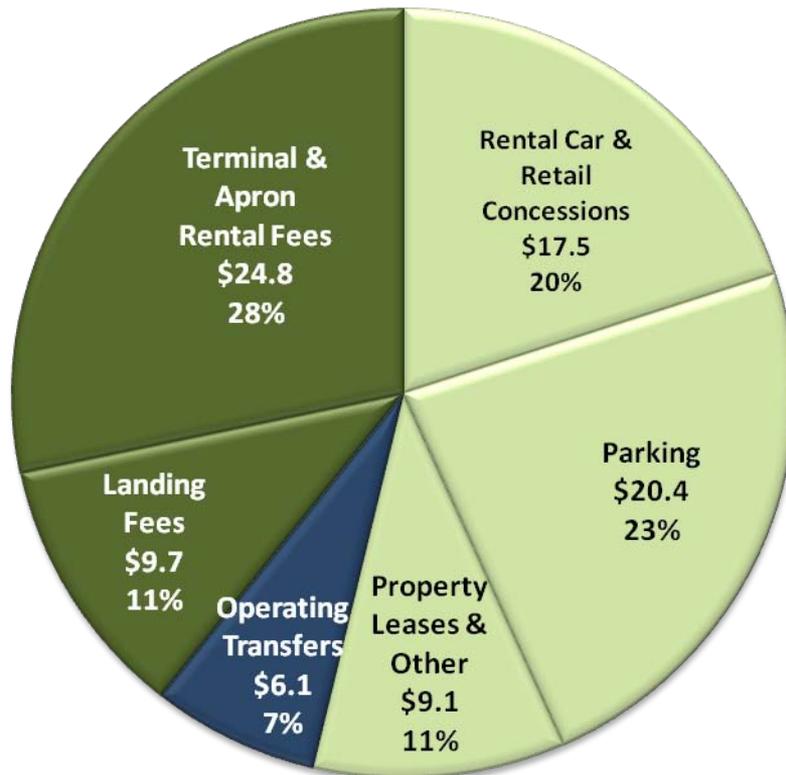


FY 2014 Aviation Proposed Budget

City of San Antonio, Texas

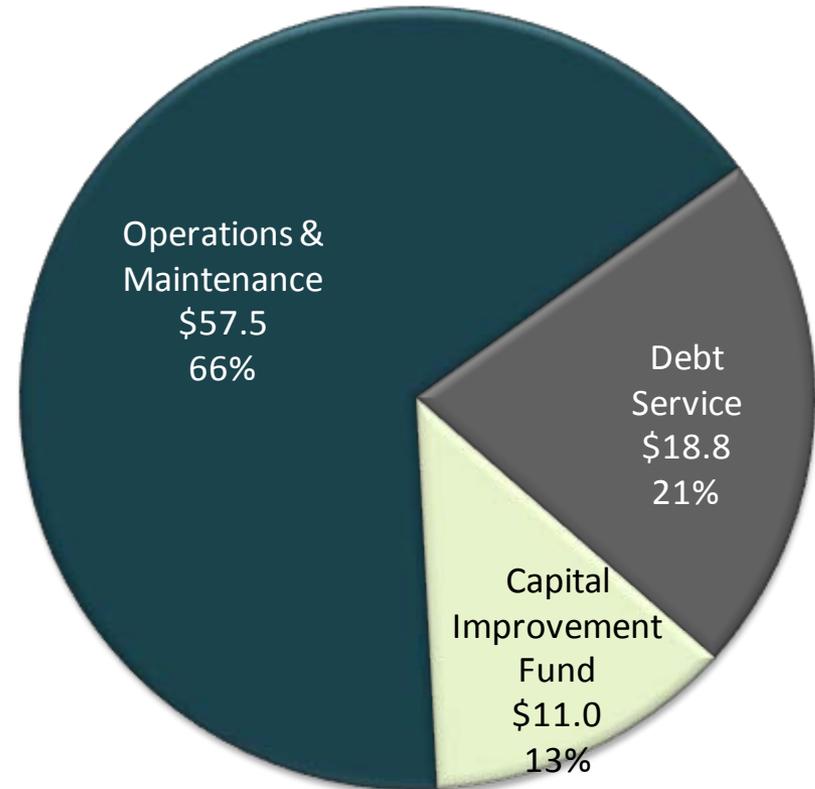
FY 2014 Proposed Budget (\$ in Millions)

Total Revenues: \$87.6 M



- Non-Airline Revenues
- Airline Revenues
- Operating Transfers Revenues

Total Expenses: \$87.3 M



Impact of Sequestration

- Transportation Security Administration (TSA) may transfer responsibility of security and control of the Checkpoint exit lanes
 - January 1, 2014
 - Potential impact to Airport: \$620,000
- Federal Aviation Administration (FAA) may cease to fund air traffic control services
 - Impact at Stinson Municipal Airport
 - Potential impact to Airport: \$700,000



FY 2014 Proposed Efficiencies

- FY 2014 Proposed Budget includes efficiencies totaling \$374,350:
 - Eliminating 5 vacant maintenance staff positions
 - Eliminating 1 part-time Airport customer service position

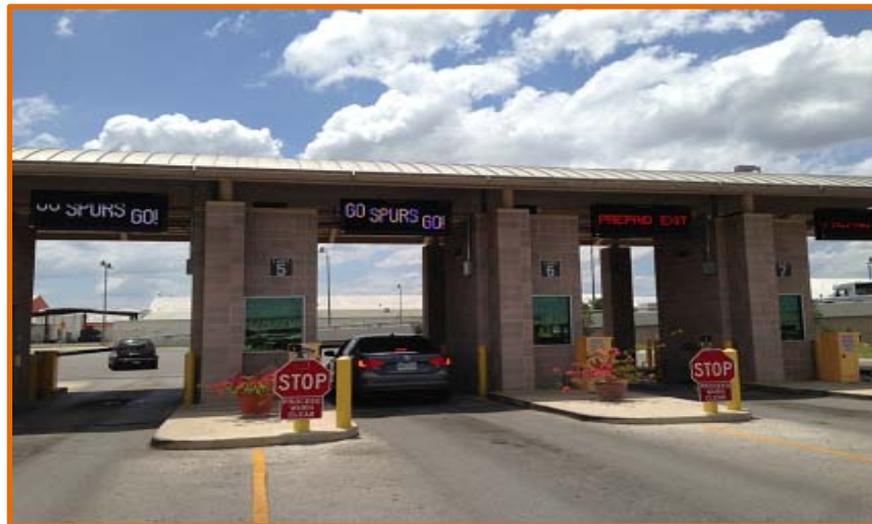


FY 2014 Proposed Service Improvements

- FY 2014 Proposed Budget includes service improvements totaling \$376,515:
 - 1 Airport Operations Agent to increase safety during airfield construction
 - 1 Marketing Manager to assist delivery of marketing and public relations efforts
 - 1 Sr. Project Manager & 1 Airport Architect to enhance project management of capital and maintenance projects
 - 1 Parking Supervisor to improve customer service for parking garage customers

Revenue Enhancements

- FY 2014 Proposed Budget includes revenue enhancements totaling \$278,952:
 - Changes to Hourly Garage Structure Rates
 - Off Airport Catering Fee



FY 2014 Proposed Budget



Aviation Capital Improvement Program

City of San Antonio, Texas

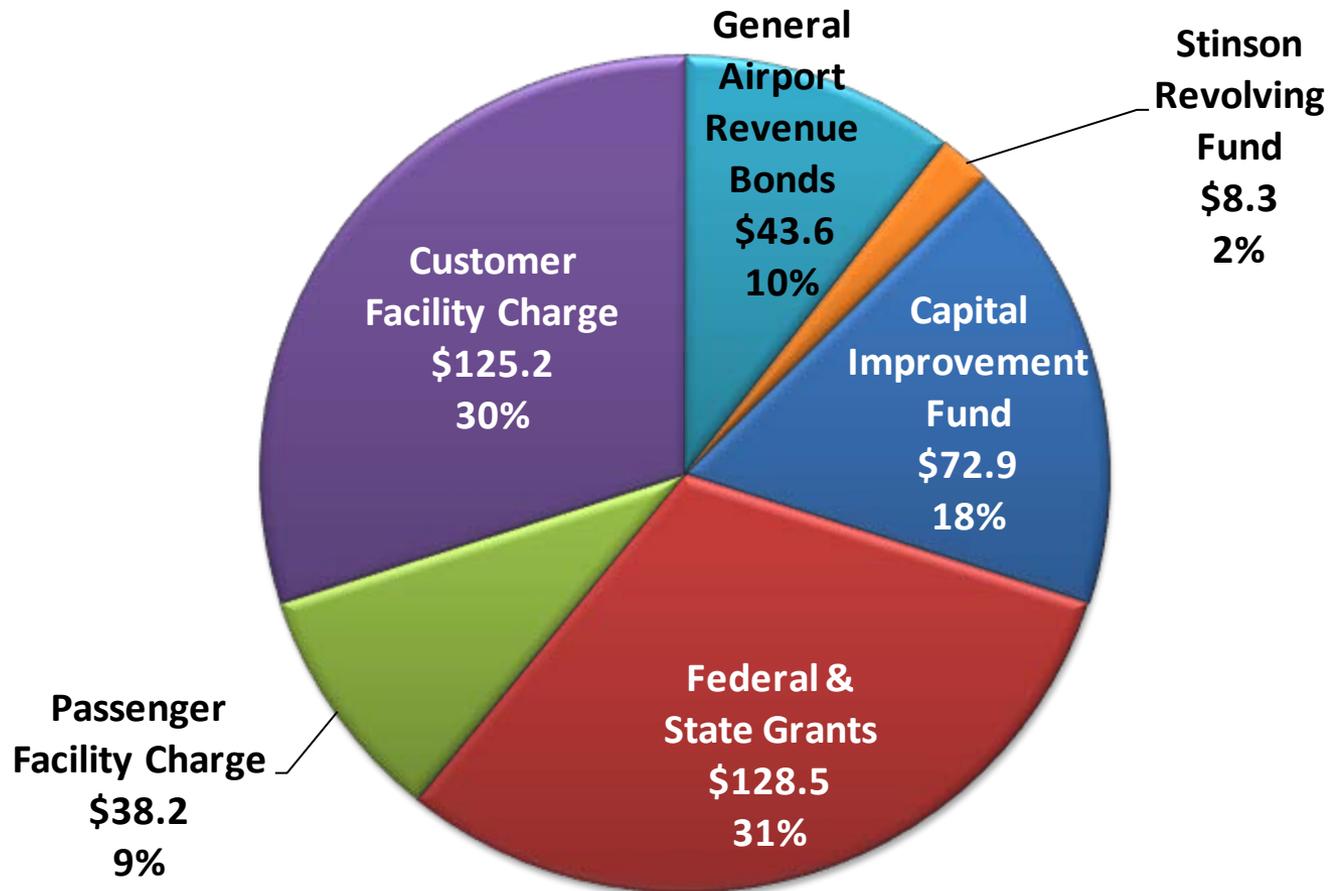
Aviation Capital Improvement Plan

- FY 2014 to FY 2019 Capital Budget
 - Aviation Totals \$416.7 million and 80 projects
- FY 2014 Spending Plan of \$87.1 million
- FY 2014 to FY 2019 projects include
 - \$235.5 M for Airfield projects including Terminal Area, Taxiways & Runway 12R rehab
 - \$45.8 M for Terminal A Renovations
 - \$125.2 M for Consolidated Rental Car Facility (CONRAC)
 - \$10.2 M for Stinson improvements

Aviation CIP Funding by Source

(\$ in Millions)

FY 2014-2019 Funding Total: \$416.7 M



Six Year Aviation CIP

- \$19.8 Million for Terminal A Renovations, Ph II
 - Renovations to Customs Area and exterior improvements
- \$2.35 Million for Stinson's Roosevelt Access Parkway & Monument Signs
- \$12.0 Million for security improvements including additional security cameras, perimeter fence, perimeter intrusion system



FY 2014 Aviation CIP

- Projects scheduled to begin construction in FY 2014:
 - Airfield Improvements
 - Runway 12R Rehabilitation
 - Terminal Area Taxiways, Ph I
 - Taxiway RC Phase II
 - Stinson
 - Air Traffic Control Tower
 - Operational Improvements
 - Permanent General Aviation Federal Inspection Station facility

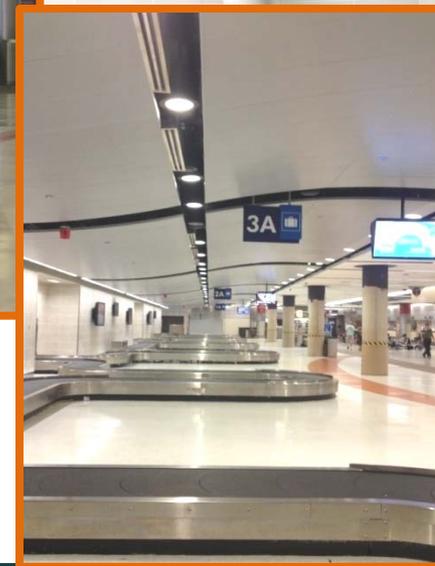
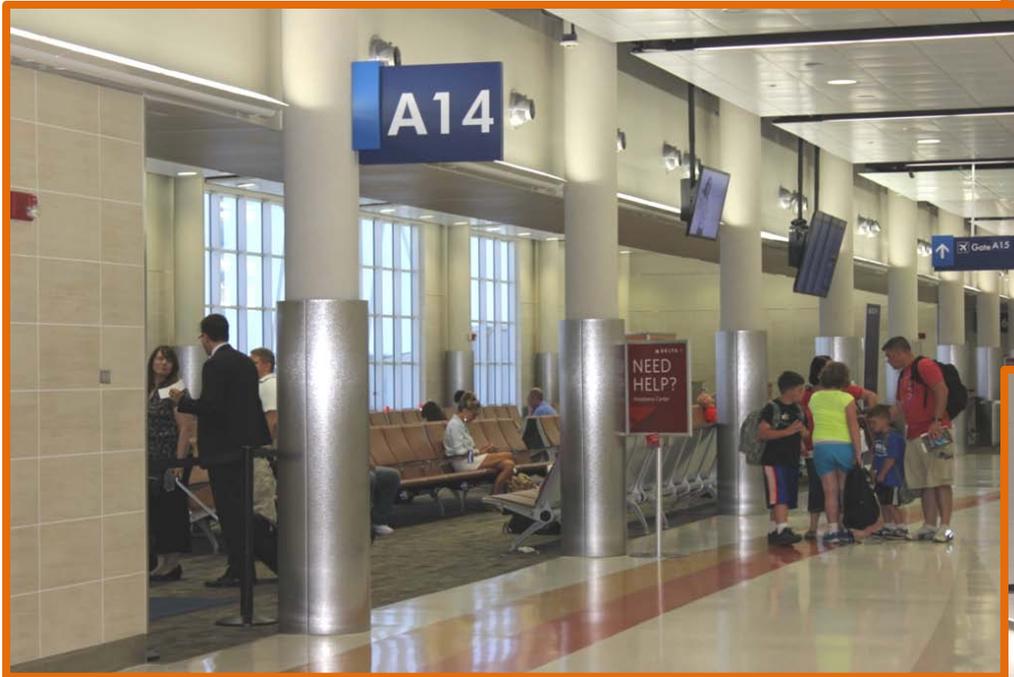


Terminal A Renovations

- Terminal A Renovations, Phase 1 more than halfway complete
 - Floor-to-Ceiling
 - Renovated bathrooms
 - Tiled walls, refinished terrazzo flooring
- Anticipated Completion May 2014



Terminal A Renovations



Consolidated Car Rental Facilities

- Awarded design contract in February 2013
- Construction Manager at Risk awarded May 2013
- City Council briefing anticipated for October 2013
- Construction to begin late 2014; scheduled to be completed in 2017

Conclusion

- In 2014, the Aviation Department will:
 - Continue to increase operational effectiveness & productivity and reduce costs to airlines
 - Identify non-airline revenue opportunities, including:
 - Gas station/convenience store
 - Continue to promote and expand our domestic and international air service

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