



CONTRACTING INSIDER

A PUBLICATION OF THE SMALL BUSINESS DIVISION & PROCUREMENT TECHNICAL ASSISTANCE CENTER (PTAC)

THE FOLLOWING IS A COMPILATION OF CURRENT CONTRACTING OPPORTUNITIES IN TEXAS. FOR ADDITIONAL INFORMATION ON ANY OF THESE SOLICITATIONS AND OTHERS NOT LISTED HERE, CONTACT THE PTAC OFFICE AT 210.207.3900.



SEPTEMBER 2009

FEDERAL OPPORTUNITIES

Bid #	Bid Title	Closing
W912HY-09-R-0026	SDVOSB Pool of Contractors for IDIQ Construction. <i>Presolicitation</i>	Sept. 30
VA-789-09-RP-0016	Headstone Raise/Realign & Turf Renovation <i>Presolicitation</i>	Sept. 15
SPO600-09-R-0532	Services for fuel operations, Randolph AFB <i>Presolicitation</i>	Sept. 21

STATE OPPORTUNITIES

BID 31001110	Maintenance Repairs on Gates at UTSA	Sept. 10
RFB-209-049	City of San Marcos Renovation	Sept. 17
BLDG01	Misc. MEP/Arch. Repairs, Austin, TX	Sept. 23
MKTG-COMMERCIAL-10	Commercial for marketing Stephen F. Austin State University	Sept. 15

LOCAL OPPORTUNITIES

CITY OF SAN ANTONIO

IFB	Temporary Baggage Handling System Operations	Sept. 21
RFP	Solid Waste, recycling and disposal services for the north service area	Sept. 22
IFB	Collins Gardens Park—Lighting/Amenities	Sept. 23
RFP	eRecruitment/HR Talent Management Solutions	Sept. 25
RFP	Parking Revenue Control System	Sept. 25
RFP	Airport Food & Beverage Concessions Terminal B	Oct. 13
RFP	Airport News & Gift Concession Terminal 1 & B	Oct. 13
RFP	Airport Specialty Retail Concessions Terminal B	Oct. 13

NORTH EAST INDEPENDENT SCHOOL DISTRICT (NEISD)

07-10	Worker's Comp Integrated Medical Review System	Sept. 15
14-10	Class Rings, Graduation Caps, Gowns, Invitations, Cards and Miscellaneous Items	Sept. 16

SAN ANTONIO HOUSING AUTHORITY (SAHA)

RFP	Installing De-Scaling Units at Blanco Apartments	Sept. 15
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**AZTECA
DESIGNS, INC**

-by Cecilia Castellano, President/CEO, AZTECA Designs, Inc.

Many people know me as the AZTECA woman. I love to tell people that I am the President and CEO of AZTECA Designs, Inc. Being a Hispanic Woman is great, but it is hard when it comes to owning and operating a business, especially in the Construction industry. I am a fighter and I do not take no for an answer anymore. There is no reason why a woman can't make a business thrive and be successful.



AZTECA Designs, Inc. is a certified small, minority, woman-owned company known for its hard work, dedication and customer satisfaction in the flooring, painting, and abatement industry. We only focus on servicing the local, state and federal government. We do not deviate from what we know and believe. That is what makes us successful. I run a very tight ship at AZTECA. Raised by a Navy Chief, I know what hard work and determination is.

AZTECA Designs, Inc. is also known for its vibrant red and yellow colors and crazy looking logo. **Red** signifies boldness, determination and being a thriver in life. **Yellow**, signifies friendship, happiness and

(OPPORTUNITIES Continued on page 2)

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UPCOMING EVENTS

Visit our [Event Calendar](#) for a listing of these and other events at www.sanantonio.gov/edd. Call 210.207.3900 for more information.



"Doing Business with The State of Texas"

Tuesday September 29, 2009

At the Development and Business Services Center

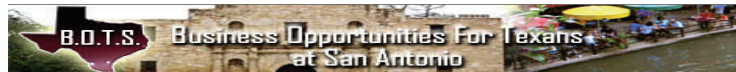
Attend this complimentary seminar to understand how to market your business to state agencies, search for opportunities and how to get on the Texas Multiple Award Schedule (TXMAS). For more information and to register, visit <http://www.sanantonio.gov/edd/>

"Protect Your Profits: Fundamentals of Small Business Insurance"

Wednesday September 16, 2009

At the Development and Business Services Center

This complimentary seminar, hosted by the Small Business Division, will provide businesses with information on different types of business insurance to protect your business against various threats that can pose the potential for significant financial losses. For more information and to register, visit <http://www.sanantonio.gov/edd/>



"BOTS Monthly Networking Luncheon" September 15, 2009

Don't miss the Business Opportunities for Texans (BOTS) monthly buffet luncheon. The keynote speaker will be Randy Holman, Deputy Director for the Joint Program Management Office with the U.S. Army Corps of Engineers. He will discuss federal contracting opportunities for Base Realignment and Closure (BRAC). Lunch is \$12 Advanced/ \$14 Door.

Register at www.bots-sa.com

(Opportunities Continued from page 1)

loyalty. AZTECA comes from the Aztec Indians, known for being bold and determined. Both colors and our logo are who Tony and I are. We are loyal, bold and we thrive to do the best on every job that we acquire.

Three years ago we started our business in a car with a laptop and only two cell phones. We regularly conducted business in the car and at a local Mexican restaurant. Then we moved into an 800 square foot duplex business building. After 6 months passed we moved into a 1500 square foot building in Alamo Downs Parkway and 9 months later we moved again into a large 4500 square foot building in the same industrial parkway.

"...we started our business in a car with a laptop and only two cell phones."

-Castellano

Just recently we installed the flooring at City Hall for our new Mayor, Julian Castro, and the City Manager, Sheryl Sculley. It is a true honor to have been part of a new administration. This is one of the many high profile projects we have completed since our inception in March of 2006.

Our company has grown successful with the help of people and entities like PTAC that believe in our story and success. Pat Tovar, the PTAC Program Manager, has been there as a Mentor, Counselor and is a true angel. PTAC has nominated AZTECA Designs, Inc. as Latina Entrepreneur of the Year and for the Ford Motor Credit award in the past. PTAC has continued to follow AZTECA Designs, Inc. and continues to believe in us. I feel deeply blessed that they know and remember all the stories and challenges of AZTECA. Their continued effort to help small, minority, woman-owned businesses is awesome because only God knows how much their efforts truly mean.

Cecilia Castellano can be reached at castellano@aztecadesigns.com

(OPPORTUNITIES Continued from page 1)

SAN ANTONIO WATER SYSTEM (SAWS)

R-09-018-MF	Real Estate Appraisal Services	Sept. 15
RFQ	Lift Station Elimination Phase 1	Sept. 15

UNIVERSITY HEALTH SYSTEM (UHS)

RFP-29-08-074-SVC	Home Infusion Services	Sept. 25
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VIA METROPOLITAN TRANSIT

09281	Drug & Alcohol Testing Services	Sept. 14
09279	Armored Car Service	Sept. 17
09278	Printing Services—Tickets	Sept. 17
09346	Security Camera System & Installation	Sept. 27
09277	Analytical Laboratory Services	Sept. 30

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