

PTAC'S VETERAN'S CORNER

JANUARY 2011

Veteran Business of the Month— Knotts Enterprizes, LLC



Lawrence H. Knotts joined the U.S. Army in 1986. He served roles including Supply Sergeant/logistician and was the 1st Armored Division's Force Modernization Equipment Fielding Specialist. Mr. Knotts entered the contracting arena in 1998 serving as a Contracting Specialist and eventually the Contract Office Representative (COR) for several large corporate housing contracts. While working as the COR, Mr. Knotts single handedly managed over 500 corporate apartments while contracted with 8 different nationwide corporate housing companies valued in excess of 15 million dollars. Taking care of soldiers was and always has been his number one priority. He retired in 2006.

After retirement, Mr. Knotts started a company of his own. Knotts Enterprizes, LLC is a small, minority, service disabled veteran owned, 8(a) Certified (HUBZone and DBE pending) firm specializing in corporate housing, relocations, and janitorial/housekeeping services.

Knotts Enterprizes, LLC became a subcontractor for Lord and Dominion Investments and Management Services. When Mr. Knotts began working with Lord and Dominion, they had 16 Corporate Units, in which they were housing soldiers from the U.S. Army at Fort Sam Houston, Texas. Mr. Knotts built their Corporate Housing Division and significantly reduced their overhead, allowing the company to become a formidable competitor in the corporate housing industry. Mr. Knotts was able to increase Lord and Dominion's volume from 16 units to 135 units in less than a year. Mr. Knotts subcontracted for this company for over 3 years, finishing with an exceptional rating in past performance history in CPARS.

Knotts Enterprizes also has subcontracted for Rental Relocation Inc. in support of Operation Jump Start. OJS was a mission that incorporated National Guard Soldiers with Texas Border patrol agents to tighten border security in Laredo, Texas.

Most recently, Knotts Enterprizes was awarded a contract with Fort Sam Houston's AMEDD Centers and Schools. Mr. Knotts manages over a thousand soldiers in over 8 different hotel locations around the city of San Antonio.

In honor of our veterans, we dedicate this portion of our website to our veteran-owned businesses.

The City of San Antonio's PTAC is proud to assist our local veteran owned businesses and has received the Center for Veteran Enterprise National Award Recipient for support of veteran-owned small business.

Resource Links:

Vetbiz.gov

[Veteran Verification](#)

[Register Your Business with Vetbiz](#)

[National Veterans Conference](#)

[VA Office of Small and Disadvantaged Utilization \(OSDBU\)](#)

[SBA's Patriot Express Pilot Loan Initiative](#)

[Doing Business with the VA](#)

[Federal Contractor Certification](#)

Contact a PTAC Counselor to find out how to certify your business as a veteran-owned or

