

# SAN ANTONIO FLIGHT PLAN

AN AVIATION NEWSLETTER FOR SOUTH CENTRAL TEXAS

## Frontier Airlines Announces New Kansas City Non-Stop

On March 2, 2011, Frontier Airlines announced plans to start non-stop service between San Antonio International Airport (SAT) and its Kansas City International Airport (MCI) hub starting on June 7, 2011. The Kansas City non-stop route flown by Frontier Airlines will be its third destination from SAT as the air carrier also serves Denver and Milwaukee. The five-day per week flight schedule will be as follows:

Departs SAT @ 11:42 a.m. and Arrives MCI @ 1:42 p.m.  
Departs MCI @ 9:07 a.m. and Arrives SAT @ 11:12 a.m.

“The new Kansas City market really highlights our desire to give our San Antonio guests affordable and convenient travel to more destinations than

ever before,” said Daniel Shurz, Frontier Vice President of Strategy and Planning. “Frontier is an airline that truly provides our guests a choice in how they want to travel. With affordable fares, convenient schedules, and better and different service, we are looking forward to joining these communities and giving them the opportunity to choose how they want to fly.”

“The new non-stop flight will give our San Antonio passengers additional low-cost options to fly to more Frontier markets,” said San Antonio Aviation Director Frank R. Miller. “Frontier has been a great partner for the San Antonio traveling public and Kansas City is an important addition to our air service offerings.”



### IN THIS ISSUE

First Quarter 2011 • Vol. 17, No. 1

2010 Airport Bonds Issued .....	Page 2
Two SAT Operations were Highly Ranked in National Survey.....	Page 2
AeroMexico Adds New Frequencies & Increases Seat Capacity .....	Page 3
SAT Concessions Program Wins ARN Award .....	Page 3
Airport Statistics .....	Page 4



## 2010 Airport Bonds Issued

On December 9, 2010 the San Antonio City Council approved the issuance and sale of the following Airport Bonds: \$41,155,000 Tax-Exempt General Airport Revenue Bonds (GARB); \$22,525,000 Taxable General Airport Revenue Bonds (GARB); \$38,145,000 Passenger Facility Charge Bonds (PFC). The purpose of these bonds is to provide funding for certain projects included in the Airport's Capital Improvement Plan for fiscal years 2010 to 2016. In addition, a portion of the bond proceeds refunded previously issued City of San Antonio Texas Tax Notes (Series 2010), which were utilized as interim financing to allow the Airport Expansion Program, as well as other planned Airport capital improvements, to move forward without delay prior to issuance of the Airport Bonds. Finally, a portion of the proceeds were utilized to refund previously issued bonds to permit the restructure of the Airport's existing debt service.

In connection with the issuance and sale of the 2010 Airport Bonds, presentations were made to the Rating Agencies on November 8, 2010. All three rating agencies, Fitch, Inc ("Fitch"), Moody's Investors Services ("Moody's"), and Standard and Poor's Financial Services LLC ("S&P") affirmed their ratings on the Tax-Exempt GARBs and Taxable GARBs as "A+", "A1", and "A+", respectively, and the PFC Bonds as "A", "A2", and "A-", respectively. Moody's did, however, revise its outlook on the bonds from "stable" to "negative"; Fitch and S&P both maintained stable outlooks.

Additional information regarding this particular bond issue can be found in the City's Office Statement (which discloses relevant financial and operating information) that is located on the City of San Antonio's Official Website: (<http://www.sanantonio.gov/ir/>).

## Two SAT Operations were Highly Ranked in National Survey



FltPlan.com, a nation wide on-line flight planning, flight tracking and weather services company, recently conducted a *Pilot's Choice* awards survey among its customers. With votes cast by 7,480 pilots nationwide, two San Antonio International Airport (SAT) operations achieved high rankings. The San Antonio Air Traffic Control tower took eighth place out of the top 10 nationally. The award was based on the total number of on-line votes cast by pilots responding to the survey.

Also ranking high in the survey was Million Air San Antonio, which placed in the Top 50 FBOs (airport based fuel and passenger service facilities) nationally with a ranking of number 12. Additionally, Million Air San Antonio placed 12th out of the 25 FBOs achieving a "Star" ranking in the survey. In making the announcement, Dale Niederhauser, General Manager at Million Air San Antonio commented: "This kind of recognition confirms that San Antonio is a favorite destination for business aircraft travelers, and it validates the recent investment we at Million Air made in upgrading our pilot's lounge and reception area. It also confirms the professionalism and dedication of our support people to aircraft services offered at our San Antonio FBO."

## AeroMexico Adds New Frequencies & Increases Seat Capacity

On January 10, 2011, AeroMexico, Mexico's largest transcontinental airline, announced a new schedule from San Antonio International Airport (SAT) to Mexico City. Beginning January 11th, the airline added a second daily flight. Also changed, both daily frequencies are now being operated on AeroMexico's Boeing 737 fleet. As a result of these adjustments, AeroMexico offers twice-daily non-stop service with 248 available seats, up from 50 daily seats.

While this level of service has been operational since January 11, 2011, AeroMexico recently announced that its great success will soon result in additional flights beginning July 4, 2011. The Mexico City-San Antonio route will be served 20 times per week rather than the current 14 times. For fares and schedules go to [www.aeromexico.com](http://www.aeromexico.com).

"It's a great pleasure to continue expanding AeroMexico service in response to our ever-

growing demand. We also give our passengers the opportunity to extend their trip beyond Mexico City, with our extensive network of domestic destinations and convenient connectivity to Central and South America, as well as Europe," said Jorge Goytortua, Senior Vice President of Sales for the North America Division.

"AeroMexico's accommodation of our growing local market demand for more non-stop flights to Mexico City is greatly appreciated," said City of San Antonio Aviation Director Frank R. Miller. "The added frequencies not only provide more seat capacity but also more scheduling options to and from one of San Antonio's favorite international markets. San Antonio has strong historical, cultural and business ties with Mexico. AeroMexico's commitment to the San Antonio market reinforces and strengthens our continued bilateral connectivity."

## SAT Concessions Program Wins ARN Award

San Antonio International Airport (SAT) received two distinctive awards from Airport Revenue News' (ARN) 2011 Best Concessions Poll. SAT was named the *Airport with the Most Unique Services* in the small airports category (4 million enplanements or less) and tied for 1st place with Edmonton International for the *Airport with the Best Concessions Management Team*.

The award for the *Airport with the Most Unique Services* is given to the airport that has responded best to passenger demands for convenient, high-tech business services such as high speed fax and internet, wireless capabilities, conference rooms, business service centers and/or other business amenities.

"Our hard work and dedication to quality airport services is paying off," said Aviation Director Frank R. Miller. "We strive to maintain a high level of customer satisfaction by not only providing our customers with a wide array of national retail brands but also incorporating the local flavors of San Antonio through partnerships with regional restaurants and retailers."

Management of SAT's Concessions Program is currently contracted with Unison Consulting. "The *Airport with the Best Concessions Management Team* recognition is a great example of what happens when the City and its management company work together, along with concessionaires, to meet the needs of the traveling public," said Anthony Q. Drake, Executive Vice President of Unison Consulting.

ARN's Best Concessions Poll is voted on by a panel of industry experts, who choose from stores, restaurants and airport programs that have been nominated in an earlier process. Airport Revenue News is the airport industry's leading trade magazine covering airport revenue issues. The ARN Best Concessions awards are one of the most coveted recognitions in the industry and are reflective of the excellence the airport and concessionaire winners bring to the business.



## San Antonio Conventions & Events

During the third quarter of 2011, the City of San Antonio will host more than 73 conventions with over 92,400 delegates. Among the visitors to San Antonio will be:

<b>DATES</b>	<b>ORGANIZATIONS</b>	<b>DELEGATES</b>
July 4-6	Baptist Missionary Association of America	3,000
July 8-16	2011 Annual Trampoline & Tumbling National Championship	3,500
July 25-27	Texas Bandmasters Association	6,500
August 8-11	National Conference of State Legislatures	5,000
August 12-16	Academy of Management 2011 Annual Conference	10,000
August 27-Sept 1	Veterans of Foreign Wars of the US (VFW)	10,000
September 7-10	5 LINX Enterprises, Inc. 2011 National Event	3,000
September 10-12	2011 Annual World's Fair of Cosmetic Arts & Sciences	15,000
September 18-23	Society of Exploration Geophysicists	10,000

## SAT CALENDAR YEAR-TO-DATE STATS

	Through Dec. '09	Through Dec. '10	Change %
Domestic Boardings	3,836,018	3,954,268	3.1
International Boardings	71,037	67,802	-4.6
Charter Boardings	8,513	11,091	30.3
Total Boardings	3,907,055	4,022,070	2.9
Total All Passengers	7,838,221	8,034,720	2.5
Total Freight (lbs)	191,381,662	208,795,566	9.1
Total Mail (lbs)	63,340,812	64,156,177	1.3

