

SAN ANTONIO FLIGHT PLAN

AN AVIATION NEWSLETTER FOR SOUTH CENTRAL TEXAS

Mexico-Based Interjet Enters the US Market at SAT First US Flights Between San Antonio and Mexico City and Toluca

Interjet, a Mexican based carrier, recently announced it will begin round-trip service between San Antonio (SAT) and Mexico City (MEX), Mexico starting on December 1, 2011. This is Interjet's first time serving a market in the United States, as it begins to grow its services in the United States. Interjet is offering an introductory fare of \$250, which can be used for travel from December 1 to December 14, 2011. The new non-stop service to and from SAT and MEX will operate twice daily except weekends. Tickets can be purchased at www.interjet.com.mx.

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vivaAerobus Announces New Monterrey, Mexico Service

vivaAerobus announced it will begin round-trip service between San Antonio (SAT) and Monterrey (MTY), Mexico starting November 8, 2011. The new non-stop service to and from SAT and MTY will begin with three flights per week – Tuesday, Thursday and Sunday.

This marks vivaAerobus' first entry into the San Antonio market, and its sixth market in the United

States. Tickets are available through its website, www.vivaaerobus.com. Flight schedules are as follows:

Flight No. 1960 MTY-SAT Depart-15:05/Arrive-16:30 Tue, Thu, Sun
Flight No. 1961 SAT-MTY Depart-17:15/Arrive-18:40 Tue, Thu, Sun

"San Antonio plays a key role in vivaAerobus' international growth plans," said Juan Carlos Zua-zua, CEO of vivaAerobus. "San Antonio is a new market to our network. Connecting San Antonio to our biggest base, not only benefits Mexican travelers who regularly travel by road to San Antonio for leisure and business, but will also benefit US nationals by offering a wide range of outstanding beach and leisure travel destinations. We are look-

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ALAMO ALEHOUSE & GOURMET BURGER BAR OPENS AT SAT A New Sizzling Dining Concept in Terminal B

Alamo Alehouse & Gourmet Burger Bar, the newest addition to the Award Winning Concessions Program at San Antonio International Airport (SAT), is now open for business. The food focus of the Alamo Alehouse & Gourmet Burger is a premium "Gourmet Burger" complemented by a drinking-friendly, unpretentious "Alehouse" atmosphere.

The main feature is the completely customizable gourmet burger made from traditional beef, Kobe beef, lamb, salmon, turkey or black beans and served with a choice of buns. There are a variety of sauces and premium toppings such as banana peppers, grilled pineapple, mushrooms and onions, as well as a selection of cheeses. In addition to the burger of choice, there is an extensive selection of beers and wines. A variety of other menu items and a unique gourmet breakfast burger menu ensures something for everyone.



SAT AMONG 2011 BEST AIRPORT CONCESSIONAIRE WINNERS

San Antonio International Airport (SAT) placed 1st in two separate categories of Airport Revenue News's (ARN) 2011 Best Concessions Poll. SAT was named the *Airport with the Most Unique Services* in the small airports category (4 million enplanements or less) and tied for 1st with Edmonton International for the *Airport with the Best Concessions Management Team*.

The award for the *Airport with the Most Unique Services* is awarded to the airport that has responded best to passenger demands for convenient, high-tech business services such as high speed fax and internet, wireless capabilities, conference rooms, business service centers and/or other business amenities.

"Our hard work and dedication to quality airport services is paying off," said Aviation Director Frank R. Miller. "We strive to maintain a high level of customer satisfaction by not only providing our customers with a wide array of national retail brands, but also incorporating the local flavors

of San Antonio by partnering with regional restaurants and retailers."

The airport was also named the *Airport with the Best Concessions Management Team*, which is currently contracted with Unison Consulting. "Unison is pleased that the airport's excellent concessions program has been recognized by the industry," said Anthony Q. Drake, Executive Vice President of Unison Consulting. "San Antonio is a great example of what happens when the City and its management company work together, with concessionaires, to meet the needs of the traveling public."

The ARN Best Concessions Poll is voted on by a panel of industry experts chosen from airport stores, restaurants and programs that were nominated in an earlier process. Airport Revenue News is the airport industry's leading trade magazine covering airport revenue issues. The ARN Best Concessions awards are one of the most coveted recognitions in the industry and are reflective of the excellence the airport and concessionaire winners bring to the business.

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The Interjet schedule starting December 1st will be as follows:

Mexico City to San Antonio:

Flight No. 2950	MEX-SAT	07:05/08:55	MONDAY TO SATURDAY
Flight No. 2952	MEX-SAT	17:45/19:35	SUNDAY TO FRIDAY

San Antonio to Mexico City:

Flight No. 2951	SAT-MEX	09:55/11:50	MONDAY TO SATURDAY
Flight No. 2953	SAT-MEX	20:35/22:30	SUNDAY TO FRIDAY

Interjet announced it also will begin non-stop flights between San Antonio (SAT) and Toluca (TLC), Mexico, with a planned starting date of December 6, 2011. This flight will be available three days per week with a non-stop flight to Toluca and same-plane continuing service to Guadalajara (GDL). SAT-GDL passengers will clear Mexican Customs in TLC and return to the plane to continue their flight to GDL.

“The City is delighted that Interjet has chosen San Antonio as its first non-stop destination to the United States,” said Mayor Julián Castro. “Interjet will provide an excellent new option for local business and leisure travelers to Mexico’s premier destinations at competitive pricing.”

Interjet allows each passenger a maximum baggage weight of 110 lbs at no charge. Excess baggage



weight will be subject to a \$5 US charge per 2.2 lbs. In just five years Interjet is a story of success in commercial Aviation in Mexico and is distinguished by its high quality service at an affordable price. The airline operates a hybrid business model – a low cost carrier but at high efficiency to meet the needs of various sectors of the population, covering destinations for business and pleasure.

The airline operates a fleet of 31, A320 aircrafts, serving 39 routes and 27 destinations including three international destinations, Guatemala, La Habana and San Antonio. According to official data, Interjet is second in passenger market share in Mexico, and according to recent data, is one of the most profitable and efficient airlines in Latin America and the world.

Interjet is the first airline in Mexico and Latin America to conduct a commercial flight with Biofuel. The Biofuel can reduce up to 80% of CO2.

Although Interjet’s aircraft can handle a 150-seat capacity, Interjet has chosen to install less seating to allow more leg room between rows of seats. Its planes have cameras so that passengers can watch the takeoff and the landing.

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ing forward to bringing our low-cost travel option to San Antonio and Monterrey passengers.”

“This is exciting proof that San Antonio is making progress toward expanding air travel options between our city and important markets like Monterrey, Mexico,” said Mayor Julián Castro. “vivaAerobus brings an economical option for San Antonio passengers to travel back and forth between a major Mexican city that has close ties to

San Antonio. We greatly appreciate vivaAerobus’ selection of San Antonio and anticipate growth in our partnership.”

vivaAerobus, offering national and international air service, is Mexico’s ultra low-cost carrier. vivaAerobus started operations in November 2006 and currently operates a fleet of 15 Boeing 737-300 aircraft. The 148-seat aircraft offers comfort and quality capacity.

vivaAerobus.com

La aerolínea de bajo costo de México

San Antonio Conventions & Events

During the first quarter of 2012, the City of San Antonio will host more than 105 conventions with over 102,000 delegates. Among the visitors to San Antonio will be:

DATES	ORGANIZATIONS	DELEGATES
January 8-11	American Football Coaches Association	8,000
January 21-22	Austin Sports Center	8,000
January 24-26	PennWell Corporation	8,000
February 2-4	Boston Scientific Corporation	2,001
February 8-11	Texas Music Educators Association	26,000
February 20-24	Professional Trade Publications Inc.	1,850
March 8-11	American Medical Directors Association	2,000
March 15-17	Behavioral Science Technology Inc	2,700
March 23-24	Capella University	3,000

SAT CALENDAR YEAR-TO-DATE STATS

	Through June. '10	Through June. '11	Change %
Domestic Boardings	1,926,736	1,956,086	1.5
International Boardings	37,838	36,016	-4.8
Charter Boardings	5,405	5,492	1.6
Total Boardings	1,964,574	1,992,102	1.4
Total All Passengers	3,919,786	3,986,906	1.7
Total Freight (lbs)	103,274,584	101,573,957	-1.7
Total Mail (lbs)	31,961,648	33,603,259	5.1

