where close & faraway meet.
San Antonio Airport Advisory Commission Members as of November 2016
On behalf of the City of San Antonio, I am pleased to share the San Antonio Airport System’s 2015 Annual Report. As the City of San Antonio maintained a strong financial position and continued to make quality-of-life improvements for residents, the City also reinforced our commitment to improve the San Antonio International Airport. Indeed, increased air service and enhanced customer service are my top priorities for the airport.

A significant driver for the region’s economy, the airport is critical to the continued success of San Antonio’s growth across many sectors. Serving more than 8.5 million passengers, SAT ended 2015 with a record total passenger count, with a 1.6% increase in domestic passengers and a 10% increase in international customers over 2014. Combined with Stinson Municipal Airport, the City’s Aviation Department helps generate more than $5 billion in economic impact for the region.

In 2015, San Antonio International Airport introduced several new customer service enhancements, and broke ground on a new Consolidated Rental Car Facility and Garage. Travelers to San Antonio will have soon have access to a new 1.8 million square foot Consolidated Rental Car and Public Parking Facility at San Antonio International Airport. The $165.6 million, seven-story facility will include a new short-term public parking facility to open in March 2017, with the rental car center open to the public in late December 2017.

The City of San Antonio is committed to excellence in the delivery of its services. Core Values of Teamwork, Integrity, Innovation and Professionalism are principles which define the culture of the local government organization. These same values inspire our San Antonio International Airport staff to make ethical and professional work decisions and provide outstanding customer service to our residents and visitors.

I thank the Aviation Department staff and the airport partners for their hard work. And, I support the innovative measures and improvements that will define ultimately define San Antonio for years to come.
2015 Calendar Year Statistics

SAT Domestic & International Enplaned & Deplaned Passengers

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL PASSENGERS</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
<th>TOTAL ENPL PASSENGERS</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>8,507,459</td>
<td>137,713</td>
<td>1.65%</td>
<td>4,257,688</td>
<td>66,297</td>
<td>1.58%</td>
</tr>
<tr>
<td>2014</td>
<td>8,369,746</td>
<td>117,416</td>
<td>1.42%</td>
<td>4,191,391</td>
<td>72,352</td>
<td>1.76%</td>
</tr>
<tr>
<td>2013</td>
<td>8,252,330</td>
<td>9,109</td>
<td>0.11%</td>
<td>4,119,039</td>
<td>15,675</td>
<td>0.38%</td>
</tr>
<tr>
<td>2012</td>
<td>8,243,221</td>
<td>71,397</td>
<td>0.87%</td>
<td>4,103,364</td>
<td>31,583</td>
<td>0.78%</td>
</tr>
<tr>
<td>2011</td>
<td>8,171,824</td>
<td>137,280</td>
<td>1.71%</td>
<td>4,071,781</td>
<td>49,767</td>
<td>1.24%</td>
</tr>
<tr>
<td>2010</td>
<td>8,034,544</td>
<td>196,323</td>
<td>2.50%</td>
<td>4,022,014</td>
<td>114,959</td>
<td>2.94%</td>
</tr>
<tr>
<td>2009</td>
<td>7,838,221</td>
<td>-520,294</td>
<td>-6.22%</td>
<td>3,907,055</td>
<td>-260,385</td>
<td>-6.25%</td>
</tr>
<tr>
<td>2008</td>
<td>8,358,515</td>
<td>283,078</td>
<td>3.51%</td>
<td>4,167,440</td>
<td>136,869</td>
<td>3.40%</td>
</tr>
<tr>
<td>2007</td>
<td>8,075,437</td>
<td>43,157</td>
<td>0.54%</td>
<td>4,030,571</td>
<td>1765</td>
<td>0.43%</td>
</tr>
<tr>
<td>2006</td>
<td>8,032,280</td>
<td>1765</td>
<td>0.22%</td>
<td>4,003,075</td>
<td>1765</td>
<td>0.22%</td>
</tr>
</tbody>
</table>

Total SAT Passengers
Calendar Year 2015

SSF Aircraft Landings & Take Offs

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL AIRCRAFT OPERATIONS</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>102,929</td>
<td>17,793</td>
<td>20.90%</td>
</tr>
<tr>
<td>2014</td>
<td>85,136</td>
<td>-6,241</td>
<td>-6.83%</td>
</tr>
<tr>
<td>2013</td>
<td>91,377</td>
<td>-17,947</td>
<td>-16.42%</td>
</tr>
<tr>
<td>2012</td>
<td>109,324</td>
<td>-18,463</td>
<td>-14.45%</td>
</tr>
<tr>
<td>2011</td>
<td>127,787</td>
<td>2,133</td>
<td>1.70%</td>
</tr>
<tr>
<td>2010</td>
<td>125,654</td>
<td>-28,653</td>
<td>-18.57%</td>
</tr>
<tr>
<td>2009</td>
<td>154,307</td>
<td>-10,842</td>
<td>-6.56%</td>
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<tr>
<td>2008</td>
<td>165,149</td>
<td>8,101</td>
<td>5.16%</td>
</tr>
<tr>
<td>2007</td>
<td>157,048</td>
<td>32,543</td>
<td>26.14%</td>
</tr>
<tr>
<td>2006</td>
<td>124,505</td>
<td>1765</td>
<td>0.22%</td>
</tr>
</tbody>
</table>
### SAT Aircraft Landings & Take Offs

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL AIRCRAFT OPERATIONS</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>168,051</td>
<td>-4,569</td>
<td>-2.65%</td>
</tr>
<tr>
<td>2014</td>
<td>172,620</td>
<td>-4,046</td>
<td>-2.29%</td>
</tr>
<tr>
<td>2013</td>
<td>176,666</td>
<td>-2,394</td>
<td>-1.34%</td>
</tr>
<tr>
<td>2012</td>
<td>179,060</td>
<td>947</td>
<td>0.53%</td>
</tr>
<tr>
<td>2011</td>
<td>178,113</td>
<td>698</td>
<td>0.39%</td>
</tr>
<tr>
<td>2010</td>
<td>177,415</td>
<td>-17,242</td>
<td>-8.86%</td>
</tr>
<tr>
<td>2009</td>
<td>194,657</td>
<td>-21,977</td>
<td>-10.14%</td>
</tr>
<tr>
<td>2008</td>
<td>216,634</td>
<td>-2,803</td>
<td>-1.28%</td>
</tr>
<tr>
<td>2007</td>
<td>219,437</td>
<td>503</td>
<td>0.23%</td>
</tr>
<tr>
<td>2006</td>
<td>218,934</td>
<td>-----------------</td>
<td></td>
</tr>
</tbody>
</table>

### SAT Total Carrier Landed Weight in Pounds

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL WEIGHT (KIPS)</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>5,725,186</td>
<td>63,633</td>
<td>1.12%</td>
</tr>
<tr>
<td>2014</td>
<td>5,661,553</td>
<td>-123,184</td>
<td>-2.13%</td>
</tr>
<tr>
<td>2013</td>
<td>5,784,737</td>
<td>-27,490</td>
<td>-0.47%</td>
</tr>
<tr>
<td>2012</td>
<td>5,812,227</td>
<td>104,935</td>
<td>1.84%</td>
</tr>
<tr>
<td>2011</td>
<td>5,707,292</td>
<td>75,089</td>
<td>1.33%</td>
</tr>
<tr>
<td>2010</td>
<td>5,632,203</td>
<td>74,746</td>
<td>1.34%</td>
</tr>
<tr>
<td>2009</td>
<td>5,557,457</td>
<td>-651,735</td>
<td>-10.50%</td>
</tr>
<tr>
<td>2008</td>
<td>6,209,192</td>
<td>86,595</td>
<td>1.41%</td>
</tr>
<tr>
<td>2007</td>
<td>6,122,597</td>
<td>176,365</td>
<td>2.97%</td>
</tr>
<tr>
<td>2006</td>
<td>5,946,232</td>
<td>-----------------</td>
<td></td>
</tr>
</tbody>
</table>

### SAT Total Mail & Weight

#### CALENDAR YEAR 2015

- **FedEx**: 30.91%
- **UPS**: 60.75%
- **Airline Belly**: 6.05%
- **Ameriflight Inc.**: 2.03%
- **Others**: 0.27%

### SAT Total Calendar Year Air Freight & Mail

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL WEIGHT (POUNDS)</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>232,687,687</td>
<td>-646,252</td>
<td>-0.28%</td>
</tr>
<tr>
<td>2014</td>
<td>233,333,939</td>
<td>1,549,403</td>
<td>0.67%</td>
</tr>
<tr>
<td>2013</td>
<td>231,784,536</td>
<td>-26,554,512</td>
<td>-10.28%</td>
</tr>
<tr>
<td>2012</td>
<td>258,339,048</td>
<td>-6,316,301</td>
<td>-2.39%</td>
</tr>
<tr>
<td>2011</td>
<td>264,655,349</td>
<td>-8,296,394</td>
<td>-3.04%</td>
</tr>
<tr>
<td>2010</td>
<td>272,951,743</td>
<td>18,229,269</td>
<td>7.16%</td>
</tr>
<tr>
<td>2009</td>
<td>254,722,474</td>
<td>-28,075,004</td>
<td>-9.93%</td>
</tr>
<tr>
<td>2008</td>
<td>282,797,478</td>
<td>1,981,000</td>
<td>0.71%</td>
</tr>
<tr>
<td>2007</td>
<td>280,816,478</td>
<td>-3,305,904</td>
<td>-1.16%</td>
</tr>
<tr>
<td>2006</td>
<td>284,122,382</td>
<td>-----------------</td>
<td></td>
</tr>
</tbody>
</table>
Expanded Air Service Continues at SAT

**American Airlines SAT to MIA**
American Airlines started service from the San Antonio International Airport (SAT) to Miami International Airport (MIA), one of its key hubs providing more access for customers across its growing global network. American Airlines also added a daily roundtrip flight to Miami featuring early morning departures from SAT with a late-evening return, maximizing connection options for all American Airlines customers.

**Delta Launches Nonstop from SAT to Los Angeles (LAX)**
Just in time for the 2015 Summer travel season, Delta Airlines launched twice-daily nonstop flights from SAT to LAX. For Texas customers, the new service provided more options when connecting to destinations in Delta’s trans-Pacific portfolio from Los Angeles. This includes service to Tokyo-Haneda, Tokyo-Narita and Sydney, as well as partner-operated services to Brisbane, Australia, Guangzhou, China, Shanghai, and Taipei. Additional Delta nonstops from SAT include; Atlanta, Detroit, Minneapolis/St. Paul, New York, JFK and Salt Lake City. All flights are operated by Delta Connection carrier Compass Airlines.

**SAT to New Orleans and Cancun Ramped Up**
In 2015 Southwest Airlines began daily service from SAT to Cancun and New Orleans. The route debuted as a service route in November and increased to daily in April. The New Orleans flight marked the 17th destination out of SAT for Southwest Airlines. Southwest currently provides service to: Atlanta, Nashville, Baltimore, Dallas Love Field, Denver, El Paso, Houston Hobby, Las Vegas, Los Angeles, Mexico City, Orlando, Chicago Midway, Phoenix, San Diego, St. Louis and Tampa.

**Allegiant Landed at SAT with Nonstop Flights to Las Vegas, Orlando/Sanford and Fort Lauderdale**
In 2015, Allegiant Airlines landed in SAT bringing its ultra-low fares and vacation deals to local travelers with new, nonstop service to three destinations including Fort Lauderdale, Orlando-Sanford, and Las Vegas. Allegiant offered a unique travel opportunity to the San Antonio community and their innovative business model provided affordable service to over 100 communities nationwide. The new SAT nonstop flights operate twice weekly.
SAT Establishes Ride Share
In response to customer feedback and interest, City Council approved a return for ride-sharing companies to SAT with several spaces allocated for new Ride Share options like Uber. Parking spaces for passenger pick-up and drop-off are located on the inner curb of lower level Terminal B. Terminal signage directing passengers to the new ride share area was installed.

Customer Service

SAT Launches Frequent Flyer Parking Program
To address the needs of frequent flyers and business travelers, SAT launched a Frequent Flyer Parking Program guaranteeing quick, no-hassle parking in the airport Parking Garage. The paid membership program includes:

Guaranteed parking even when the garage is full
First-floor card entry to exclusive corral parking with quick access in and out of the garage
Parking within walking distance to terminals

The card can only be used by one customer at a time, but can be shared among multiple people within a business or family.

TSA Pre-Check Application Center Available at SAT
The Transportation Security Administration (TSA) opened a TSA Pre✓™ application center enabling local travelers to apply for expedited screening benefits. The TSA Pre✓™ application process allows U.S. citizens and lawful permanent residents to go through a pre-enrollment process online at tsa.gov and visit SAT’s TSA application center for application review, a personal interview and submittal of additional documentation as required by TSA screening process.

"The Frequent Flyer Parking Program introduced in 2015 was one of the City’s many initiatives implemented to address the needs of all airport customers. Businesses and frequent travelers are always looking for ways to streamline their travel experience and the program offers them a convenient, efficient and reliable solution.”

— Carlos Contreras, Assistant City Manager
SAT Ambassadors
SAT Ambassador Program launched in 2000 with 14 volunteers and has grown with volunteers now assisting airport customers with way-finding, city information, information on transportation, hotels, dining, shopping, area attractions, points of interest, answering questions and sharing “Fun Facts” about SAT and the City of San Antonio. Ambassadors also operate golf cart shuttles transporting passengers between parking and terminals.

In 2013, Ambassadors began accepting four-legged volunteers for the award-winning Pups + Planes Program. Working with Therapy Dogs, Inc. and Delta Pet Partners of San Antonio, the airport now has 13 therapy dogs who roam terminals with human ambassadors to provide a stress-relieving touch-point during a hectic travel day. Ambassadors also actively participate in the airport’s special events, like SAT’s “Welcome Home Hero” events providing a warm reception to military servicemen returning from deployment.

Wait Time Video System Unveiled
In 2015 City Council approved a new video-based system to calculate and display wait time for the TSA checkpoint in Terminal A. The estimated wait times, displayed in Terminal A and on the airport’s desktop and mobile website, can save travelers valuable time and help SAT reduce congestion and deliver enhanced customer service by providing detailed passenger flow information. The historical data captured and report generation empowers SAT along with airport partners to address potential staffing changes and properly prepare for traffic peaks.

SAT’s Flight Guide Available Online
The traditional Flight Guide has always been used as a reference tool for travelers to review airline schedules and airport information. In 2015, SAT introduced an online version of the Flight Guide, easily viewed from a prospective travelers’ desktop, laptop or handheld device.

Wings Academy Educates & Inspires Youth
During Spring Break, SAT hosted 11 children ranging in age from 9 to 13 years with the goal to familiarize them with airports, the aviation industry and aviation-related careers. Called San Antonio Wings Academy, this was the four week-long camp for which the airport has partnered with Roy Maas Youth Alternatives (RMYA). Over the course of the camp, the students are introduced to all aspects of the airport including the TSA, Customs & Border Protection, Air Traffic Control, Police Department, Fire Department and the airport’s operations division.

Rededication of Public Artwork
In 2015 the City of San Antonio’s Department for Culture & Creative Development, in collaboration with the Aviation Department, hosted a re-dedication ceremony for the restored and relocated public artwork, “Suitcase Portraits,” by the late San Antonio artist Chuck Ramirez. The 11 illuminated photographs depict the sometimes surprising and humorous contents of opened suitcases. The artworks were commissioned by the City and originally installed in 2008 at the airport’s long-term parking garage. The pieces were recreated and relocated along the lower level of Terminals A and B greeting a new generation of travelers as they exit the baggage claim areas. The project was a collaboration between the Department for Culture & Creative Development and the City’s Aviation Department.
Stinson Municipal Airport (SSF)

A Century of Aviation
In 2015, SSF, the nation’s second oldest continuously operating airport, reached a milestone—100 years of aviation service. Located on San Antonio’s south side, SSF has played a significant role in aviation history as well as San Antonio. From barnstormers to jets, SSF has played an integral part in the genesis of aviation with the development of a military air corps and the region’s first commercial air service. SSF continues to serve the region as a viable operation within SAAS breaking ground on a new air traffic control tower in 2015.

To commemorate the centennial, the San Antonio Aviation Department, Councilwoman Viagran and the Stinson 100 Committee, developed a series of events, educational programs and website, highlighting SSF’s rich history—all designed to inspire and actively engage the next generation of aviators. A few of the events included; the Young Eagles Rally and Education Fair and Ageless Aviation “Flight of a Lifetime” for WWII Vets.

SSF Welcomes GateOne
GateOne, a full-service Fixed Based Operator serving general and private aircraft, began operating from SSF increasing the airport’s level of service to corporate and private customers.

Veterans Day
On Veterans Day, SSF in partnership with the Ageless Aviation Dreams Foundation hosted Dream Flights, static exhibits and vintage military aircraft tours in honor of U.S. military veterans and their families.

July 4th Fly-In
On July 4th, SSF hosted a Free Family Fun Fair along with a Commemorative Air Force Fly-In. The CAAF is a non-profit association whose mission is to acquire and preserve a collection of aircraft flown by the military services of the United States for the education of future generations.

Young Eagles Rally & Education Fair
The SAAS, in partnership with the Experimental Aircraft Association Chapter 35 (EAA) and the Women in Aviation Alamo City Chapter (WAI) hosted the Stinson Young Eagles Rally & Education Fair, targeting high-school STEM (Science Engineering Technology & Math) students and their families.
Short-Term Public Parking and Consolidated Rental Car Facility Approved

In June of 2015, San Antonio City Council approved the construction of a $171.8M Consolidated Rental Car Facility (or CONRAC) at SAT. The project, funded through a Customer Facility Charge (CFC), will be paid for only by individuals renting a vehicle at the airport, and is expected to open December 2017 with the public levels set to open April 2017. The modern, efficient and environmentally-friendly facility will reduce traffic congestion in and around the airport while providing an enhanced first-class customer experience for travelers.

Located directly across from the airport terminals, the facility will be accessible via a pedestrian sky bridge. The facility’s short-term public parking will replace the airport’s 30-year Hourly Parking Garage. The CONRAC will provide a conveniently located customer service center housing up to 13 car rental brands, facilitating more efficient transactions including vehicle pickup and return, as well as a “Quick Turn Around” facility for car rental companies.

Construction on the project began in the Summer of 2015. Temporary parking solutions along with free shuttle bus services has been provided to and from all of SAT’s parking options.

The CONRAC project will infuse millions of dollars into San Antonio’s local, small, minority, and women businesses, as the design for the facility includes a 34% small business participation goal and the construction portion includes participation goals of 31% for small businesses and 24% for minority/women businesses.

Groundbreaking for the Future

In July of 2015, a groundbreaking ceremony was held for the $171.8 million, seven-story facility scheduled to be completed December 27, 2017 with the public levels set to open April 10, 2017.

San Antonio International Airport plays a critical role in our economy. Improvements like this are critical to addressing customer needs and positioning the airport for future success.”

— Ivy R. Taylor, City of San Antonio Mayor
Safety and Emergency Preparedness

Fire Evacuation Training
Fire Evacuation Training was completed for Aviation Department Employees in 2015 as SAAS expanded the annual mandatory fire evacuation training. Classes were offered throughout the year on employee response to fire alarms, tornadoes, bomb threats and active shooter situations.

3rd Annual — SAT Emergency Preparedness Workshop
In July 2015, SAT hosted its third annual Emergency Preparedness Workshop. The workshop included presentations from the American Red Cross, Bexar County Medical Examiner’s Office, Delta Airlines, the Federal Aviation Administration, the San Antonio Office of Emergency Management and the National Transportation Safety Board, the Transportation Security Administration and U.S. Customs and Border Protection. There were forty attendees including Aviation Department employees and airport stakeholders. The purpose of the workshop is to grow relationships and help ensure the airport remains prepared for emergencies.

Tabletop Exercises
SAT held two special tabletop exercises in October 2015, the FAA required annual Airport Emergency Plan Tabletop and the TSA required Aviation Security Tabletop. Both tabletop exercises are required to maintain the airport’s certification with the FAA and TSA and over 107 people attended these events.

FAA Airport Emergency Plan Tabletop
This annual Airport Emergency Plan review provides the opportunity for involved agencies and individuals to ensure that all parties understand their responsibilities and ensure that all information in the plan is updated. In 2015 the exercise was focused on tornado impact on SAT and the surrounding areas of San Antonio. The National Weather Service helped create the scenario and present at the event.

Aviation Security Tabletop
Airport Security partners with San Antonio Airport Police, San Antonio Police Department, the Transportation Security Administration and FBI every year to practice the Aviation Security Contingency Plan. This is a requirement of the Airport Security Program and offers an opportunity to provide outreach to airport tenants on Insider Threat Awareness and provides the opportunity to emphasize that all airport employees have a key role in keeping our airports safe and secure.

Passenger Service
In July the city hosted the largest conference in 2015 and the airport activated its Airport Support Teams, including the Passenger Assistance Team who partnered with the Airport Ambassadors to hand out water and answer questions during the conference attendees arrival. Extra staff also came in to make sure the attendees departed, as the airport had tremendous surges of passengers in the early morning hours.

SAT Police In-Service Training
SAT’s Airport Police is responsible for law enforcement at the airport and their commitment to excellence in customer service is the cornerstone of its mission. In addition to the fulltime staff, SAT’s Volunteers in Airport Policing (VAP) program has 37 Volunteers contributing service hours for the Aviation Department & Airport Police.

Part of the success of the Airport Police is its application of modern police practices combined with interagency cooperation at various levels of local, state, and federal government. To ensure accountability and transparency of the department, SAT also has a continued progression of body-worn cameras for use by all Airport Police Officers.

During 2015, the following in-service training programs were completed by Airport Police Officers:

- First Time Training for Taser Use-Airport Police Officers and Supervisors were trained in the use of the TASER for the very first time for our agency.
- Tactical First Aid / Self Aid Buddy Course – a physically demanding course that focuses on “Point of Injury Trauma Care” and is designed to provide First Responders with the knowledge to provide lifesaving medical skills. Ten (10) SAT Airport Police Officers completed this rigorous course and are now available to assist their fellow officers in a critical/emergency event.
- Explosives Detective Unit Conference: On October 7, 2015, Sergeant Paris and Officer Andres Lopez along with his canine, Cora. attended an Explosives Detection Unit conference and training seminar at DFW Airport.

SAT POLICE RECOGNITION
On February 25, 2015, Airport Police Officers Michael Gomez and Brian Walsh were awarded the Aviation Service Award, Life Saving Medal and Life Saving Certificate in their role of saving a fellow officer — Officer Collis Boone.

Five new Airport Police Officers completed the academy training and graduated on April 3, 2015. Pictured left to right: Officer Osaretin Amaadin, Officer Alfred Carnot, Officer Christopher Garcia, Officer Daniel Gonzales, Officer Joseph Leon.
Funding the San Antonio International Airport

SAT and SSF are owned and operated by the city of San Antonio operating within the self-supporting SAAS. The Airport System's general operating and maintenance budget is supported through self-generated revenues from concessions sales, parking fees, tenant rentals and other airport user fees. In addition to self-generated revenues, the Airport System Capital Improvement Program (or CIP) receives funds through the Passenger Facility Charge (or PFC), the Customer Facility Charge (or CFC), tax-exempt General Airport Revenue Bonds (or GARBs), airport revenue bonds (including PFC-backed bonds) and federal and state grants. All grants require some matching funds that are sourced through the Airport System. The city of San Antonio General Fund does not contribute funding to the Airport System.

Total Airport System self-generated revenues for FY2015 (October 1 through September 30) were $91,582,441, a 0.60% increase over FY2014. Total airport operating and maintenance expenses for FY2015 were $56,592,041, a 9.99% increase over FY2014. The increase in expenses during FY2015 were the result of additional customer services including shuttle services, security and temporary staffing added during construction of a new Short-Term Public Parking and Consolidated Rental Car Facility. An unplanned renovation project caused the increase in the Environmental Stewardship division. Overall net revenues were $34,990,400, a 14.59% ($5,105,967) decrease over FY2014. The Airport System uses net revenues to pay debt service and fund CIP projects. In FY2015, the net revenues were adequate to pay debt service and fund the SAAS CIP.

Bond Rating Agencies Affirm Airport System Financials

Fitch Ratings (Fitch), Moody's Investors Services, Inc. (Moody's) and Standard & Poor's (S&P) each affirmed their ratings on the City of San Antonio's outstanding General Airport System Revenue Bonds (GARBs) and PFC subordinate lien bonds, and assigned ratings to $39.3 million in newly issued GARBs in July 2015. Fitch affirmed its “A+” rating on the City’s outstanding GARBs and its “A” rating on the outstanding PFC subordinate lien bonds. Fitch assigned an “A+” rating on newly issued GARBs and a “BBB+” rating to the newly issued Consolidated Car Rental Special Facility Bonds. S&P affirmed its “A+” rating on outstanding GARBs and assigned “A+” rating on newly issued GARBs. S&P raised its rating to “A” from “A-” on City’s outstanding PFC subordinate lien bonds and assigned its “A-” rating to newly issued Consolidated Car Rental Special Facility Bonds. Moody’s affirmed its “A1” rating for outstanding GARBs, assigned “A1” to newly issued GARBs, and affirmed its “A2” rating on outstanding PFC subordinate lien bonds. Moody’s assigned its “A3” rating to the Consolidated Car Rental Special Facility Bonds.

Key rating drivers include:

1. Large, highly rated, and growing service area provides a stable base for origin and destination operations.
2. Current airline operating and lease agreements were recently extended for an additional two years through 2017 under similar terms.
3. Car rental agreements with eight operators over a 20-year term, including performance guarantees and the ability to charge contingency fees in the event CFC collections fall short.
4. A strong origin and destination (O&D) market and adequate diversity of carriers, with Southwest Airlines, American/US Airways, and United Airlines accounting for a combined 79.4% of enplanements in calendar year 2014.
5. Stable passenger levels, with enplanements up 2.2% through FY2014, expected to remain stable through FY2015.
6. Good all-in debt service coverage averaging 1.33x since FY2010 and 1.30x in FY2014.
CIP Projects Budget

The San Antonio City Council-approved SAAS CIP budgets for fiscal years 2015 through 2020 totaled $260,601,000, with allocation to SAT of 98% and 2% to SSF. The $260,601,000 Airport System CIP budget permitted a phased implementation of new and upgraded facilities and airfield infrastructure at the SAT and SSF airports.

Under the six-years of fiscal-year CIP budgets, SAT is designated to spend a total of $255,702,000 and SSF is allotted $4,899,000.

SAAS six-year CIP budgeted projects are listed in the table below.

<table>
<thead>
<tr>
<th>CIP CONSTRUCTION PROJECT DESCRIPTION</th>
<th>CIP PROJECT BUDGET FY2015-FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>SSF Security &amp; IT Upgrades (FY2018)</td>
<td>$ 2,815,000.00</td>
</tr>
<tr>
<td>SSF Master Plan Update (FY2019)</td>
<td>$ 580,000.00</td>
</tr>
<tr>
<td>SSF Monument &amp; Directional Signage (FY2016)</td>
<td>$ 545,000.00</td>
</tr>
<tr>
<td>SSF Terminal Roof Replacement (FYs 2016 &amp; 2017)</td>
<td>$ 300,000.00</td>
</tr>
<tr>
<td>SSF Terminal Office Space Build Out (FYs 2015 &amp; 2016)</td>
<td>$ 289,000.00</td>
</tr>
<tr>
<td>SSF Commander’s House Redevelopment (FY2016)</td>
<td>$ 145,000.00</td>
</tr>
<tr>
<td>SSF Parking (FY2015)</td>
<td>$ 125,000.00</td>
</tr>
<tr>
<td>SSF Building Modifications (FY2015)</td>
<td>$ 100,000.00</td>
</tr>
<tr>
<td>SAT Consolidated Short-Term Public Parking &amp; Rental Car Facility (FYs 2015 through 2018)</td>
<td>$ 150,551,000.00</td>
</tr>
<tr>
<td>SAT Terminal Area Taxiways Reconstruction (FYs 2015 &amp; 2016)</td>
<td>$ 21,908,000.00</td>
</tr>
<tr>
<td>SAT Residential Acoustical Treatment Program (FY2015)</td>
<td>$ 8,300,000.00</td>
</tr>
<tr>
<td>SAT Terminal “A” Renovations &amp; Refurbishment II (FYs 2015, 2016 &amp; 2020)</td>
<td>$ 7,722,000.00</td>
</tr>
<tr>
<td>SAT Common Use Implementation (FYs 2015 through 2017)</td>
<td>$ 6,506,000.00</td>
</tr>
<tr>
<td>SAT Outside Plant Campus IT Ring (FYs 2017 through 2019)</td>
<td>$ 5,390,000.00</td>
</tr>
<tr>
<td>SAT Airport Operations Area Perimeter Fence (FYs 2015 through 2018)</td>
<td>$ 4,695,000.00</td>
</tr>
<tr>
<td>SAT General Aviation FIS Facility (FYs 2015 &amp; 2016)</td>
<td>$ 4,399,000.00</td>
</tr>
<tr>
<td>SAT Airport Security Plan Implementation (FYs 2015 through 2017)</td>
<td>$ 4,168,000.00</td>
</tr>
<tr>
<td>SAT Airside Security Program (FYs 2018, 2019 &amp; 2020)</td>
<td>$ 3,812,000.00</td>
</tr>
<tr>
<td>SAT Parking, Green Lot, 4, 8 Improvements (FYs 2015 &amp; 2018)</td>
<td>$ 2,319,000.00</td>
</tr>
<tr>
<td>SAT Improvements to Airport Owned Property (FYs 2015 through 2020)</td>
<td>$ 2,300,000.00</td>
</tr>
<tr>
<td>SAT Facilities Management Software Programs (FY2015)</td>
<td>$ 2,091,000.00</td>
</tr>
<tr>
<td>SAT Wireless Mesh (FYs 2015, 2017, 2018 &amp; 2019)</td>
<td>$ 2,043,000.00</td>
</tr>
<tr>
<td>SAT Miscellaneous Projects Below $2 Million (FYs 2015 through 2020)</td>
<td>$ 29,498,000.00</td>
</tr>
</tbody>
</table>

**TOTAL CIP BUDGET 2015-2020**  
$ 260,601,000.00

The total CIP budget for FY2015 was $80,103,000 with $79,589,000 designated for SAT and $514,000 allotted to SSF.
State & Federal Grants
During FY2015, the SAAS received a total of $19,478,041 in Federal Aviation Administration (or FAA) and Texas Department of Transportation (or TxDOT) grants [both funded through the FAA Airport Improvement Program (or AIP) grants] to be spent on eligible projects at SAT and SSF. Airport matching funds for these grants totaled $5,348,449. Grant-funds spent on SAAS ongoing projects during FY2015 included those listed in the below table.

<table>
<thead>
<tr>
<th>PROJECT DESCRIPTION</th>
<th>TXDOT &amp; FAA GRANTS SPEND IN FY2015</th>
<th>AIRPORT FUND MATCHING</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAT Master Plan Update</td>
<td>$192,203.00</td>
<td>$64,068.00</td>
</tr>
<tr>
<td>SAT Terminal Area Taxiway Reconstruction</td>
<td>$8,493,733.00</td>
<td>$2,831,244.00</td>
</tr>
<tr>
<td>SAT Runway 12R-30L Rehabilitation</td>
<td>$233,777.00</td>
<td>$77,926.00</td>
</tr>
<tr>
<td>SAT Residential Acoustical Treatment Program</td>
<td>$8,334,856.00</td>
<td>$2,083,714.00</td>
</tr>
<tr>
<td>SSF Runway 14/32 Rehabilitation Project</td>
<td>$2,045,084.00</td>
<td>$227,232.00</td>
</tr>
<tr>
<td>SSF Terminal Office Space Build-Out Project</td>
<td>$50,000.00</td>
<td>$50,000.00</td>
</tr>
<tr>
<td>SSF New Stinson Air Traffic Control Tower</td>
<td>$128,388.00</td>
<td>$14,265.00</td>
</tr>
<tr>
<td><strong>TOTAL SPEND IN FY2015</strong></td>
<td><strong>$19,478,041.00</strong></td>
<td><strong>$5,348,449.00</strong></td>
</tr>
</tbody>
</table>

Federal AIP Grant Projects
The FAA AIP provides entitlement and discretionary grant dollars used for eligible SAT CIP projects to include implementation of the Airport Noise Compatibility Program (or NCP). All AIP grants require the Airport System to provide matching dollars to implement eligible projects. AIP grants awarded to the City of San Antonio in FY2015 totaled $31,361,675. SAT matching dollars allocated for these grants totaled $9,203,892. The following describes the 2015 grant-funded projects for SAT:

SAT Master Plan Update
This project updates the Master Plan for SAT. This update will be used as a planning and programming tool for future capital development. The project includes corresponding updates to the SAT Part 150 NCP.

*SAT Terminal Area Taxiway Reconstruction
The project includes reconstruction of Taxiway G, from Runway 4/22 to Taxiway A, and Taxiway N, from Runway 12R southwest to Runway 4/22; and construction of new parallel taxiways to both Taxiways G and N. The project also includes the development of a Surface Movement Guidance Control System (SMGCS) Plan.

*SAT Runway 12R-30L Rehabilitation
This project will reconstruct two separate sections of concrete runway pavement on Runway 12R, including the rehabilitation of portions of adjacent taxiways and runway lighting improvements.

*SAT RATP
The Residential Acoustical Treatment Program (or RATP) is a federal program with a City match, whereby residences located within eligible, FAA determined noise exposure levels will be treated to reduce interior noise levels.

*Full project implementation is dependent upon continued federal funding.
TxDOT Grants Projects
The City’s Aviation Department coordinates with the Texas Department of Transportation (or TxDOT) for most grant-funded developments at SSF. In FY2015, TxDOT pledged grants totaling $2,223,472. The airport match for these grants totaled $291,497. In FY2015, TxDOT open grants totaled $6,567,514. SSF’s ongoing CIP projects funded in FY2015 by TxDOT grants included:

SSF Runway 14/32 Rehabilitation Project
In January 2010, the City of San Antonio received a federal earmark in the amount of $1,200,000 for the Runway 14/32 Rehabilitation Project at SSF. This project included a structural overlay of the runway, new striping and marking, and associated electrical lighting and signage improvements with TxDOT acting as the managing agent for design, land acquisition and construction to include federal funding and distribution of grant funds for the various phases of work. In 2014, the City accepted additional grant funds in subsequent City Council actions for a total of $4,455,486 for the construction phase of this project. The airport match totaled $460,198. This project is expected to be completed in 2016.

SSF Terminal Office Space Build-Out Project
An October 29, 2015 City Council ordinance authorized reimbursement of up to $50,000 from TxDOT under the Routine Airport Maintenance Program (or RAMP) for a Stinson Terminal Office Space Build-Out Project. The City is overseeing this project with the state agency reimbursing up to $50,000 and the Airport System matching the grant with an added $50,000. With an additional Airport Fund contribution in the amount $236,000, work on this project is expected to be completed in 2016 for a total cost of $286,000.

SSF Airport Traffic Control Tower Project
Multi-year TxDOT funds totaling $2,031,726 are being allocated towards the new SSF Control Tower, with the total project cost estimated at $4,021,138. The City’s share is projected to be $1,989,412. Construction is planned for completion in 2018, pending availability of additional funding. TxDOT is overseeing the development of the SSF Control Tower Project from design through construction, which is expected to start in 2016.

Stinson Airport Revolving Fund
Other SSF funding sources include Airport System self-generated funds that are allocated to the Stinson Airport Revolving Fund. These funds provide the match for TxDOT grants. The Revolving Fund received $500,000 during FY2015 and stands at $3,085,102 as of September 30, 2015.

Other SAT Funding Sources
Passenger Facility Charge
On August 29, 2001, the city received authority to impose a $3.00 PFC. The Federal Aviation Administration (or FAA) later approved a collection increase to the current $4.50 PFC effective October 1, 2007. PFC funds have been used for such projects as construction of Terminal B, renovations to Terminal A, Runway 21 Extension Project, Residential Acoustical Treatment Program, and other airfield projects. PFC funds are also used to cover FAA grant match requirements. During FY2015, PFC revenue collections totaled $16,353,372.

Customer Facility Charge
On March 8, 2012, City Council authorized the creation of a CFC in the amount of $4.50 per contract day on rental car transactions at SAT. This fee is a financial tool to allow the Airport System to raise funds related to the planning, design and construction of a Consolidated Rental Car Facility. The Consolidated Rental Car Facility was recommended in the SAT Master Plan-Vision 2050, approved by City Council in March 2011. CFC collections began in April 2012 with a total of $4,524,984 earned in FY2012; $9,140,377.50 earned in FY2013; and $9,160,569 in FY2014. On June 18, 2015, City Council increased the CFC collection rate from $4.50 to $5.00 per contract day on rental car transactions at SAT. The rate increase became effective July 1, 2015. The CFC collections totaled $9,620,168 in FY2015. Construction on the Consolidated Rental Car Facility Project began in June 2015.
## Airline Revenues

<table>
<thead>
<tr>
<th>OPERATING REVENUES</th>
<th>FY2014</th>
<th>FY2015</th>
<th>% CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scheduled Carrier Landing Fees</td>
<td>$8,310,006.00</td>
<td>$7,305,393.00</td>
<td>-12.09%</td>
</tr>
<tr>
<td>Non-scheduled Carrier Landing Fees</td>
<td>$1,219,699.00</td>
<td>$1,158,695.00</td>
<td>-5.00%</td>
</tr>
<tr>
<td>Terminal Building Rentals</td>
<td>$15,075,197.00</td>
<td>$13,910,067.00</td>
<td>-7.73%</td>
</tr>
<tr>
<td>FIS Space Fees</td>
<td>$1,830,730.00</td>
<td>$2,169,404.00</td>
<td>18.50%</td>
</tr>
<tr>
<td>Ramp Fees</td>
<td>$2,490,665.00</td>
<td>$2,214,450.00</td>
<td>-11.09%</td>
</tr>
<tr>
<td>Baggage Handling System Charges</td>
<td>$1,224,651.00</td>
<td>$1,871,192.00</td>
<td>52.79%</td>
</tr>
<tr>
<td>Passenger Loading Bridges</td>
<td>$376,732.00</td>
<td>$278,445.00</td>
<td>-26.09%</td>
</tr>
<tr>
<td>City Gate Fees</td>
<td>$831,956.00</td>
<td>$770,259.00</td>
<td>-7.42%</td>
</tr>
<tr>
<td><strong>Subtotal Airline Revenues</strong></td>
<td>$31,359,636.00</td>
<td>$29,677,905.00</td>
<td>-5.36%</td>
</tr>
</tbody>
</table>

## Non-Airline Revenues

<table>
<thead>
<tr>
<th>OPERATING REVENUES</th>
<th>FY2014</th>
<th>FY2015</th>
<th>% CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Concessions Contracts</td>
<td>$19,111,671.00</td>
<td>$19,670,364.00</td>
<td>2.92%</td>
</tr>
<tr>
<td>Parking Fees</td>
<td>$22,667,121.00</td>
<td>$22,351,381.00</td>
<td>-1.39%</td>
</tr>
<tr>
<td>Property Leases</td>
<td>$7,674,649.00</td>
<td>$8,420,872.00</td>
<td>9.72%</td>
</tr>
<tr>
<td>Stinson Airport</td>
<td>$329,679.00</td>
<td>$312,080.00</td>
<td>-5.34%</td>
</tr>
<tr>
<td>General Aviation Fuel</td>
<td>$595,879.00</td>
<td>$605,272.00</td>
<td>1.58%</td>
</tr>
<tr>
<td>Interest Income</td>
<td>$291,622.00</td>
<td>$230,964.00</td>
<td>-20.80%</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>$2,057,299.00</td>
<td>$2,183,989.00</td>
<td>6.16%</td>
</tr>
<tr>
<td>RON Fees</td>
<td>$880,894.00</td>
<td>$973,345.00</td>
<td>10.50%</td>
</tr>
<tr>
<td><strong>Subtotal before Transfer</strong></td>
<td>$53,608,814.00</td>
<td>$54,748,267.00</td>
<td>2.13%</td>
</tr>
<tr>
<td>Transfer from Other Funds</td>
<td>$6,066,119.00</td>
<td>$7,156,269.00</td>
<td>17.97%</td>
</tr>
<tr>
<td><strong>Subtotal Non-Airline Revenues</strong></td>
<td>$59,674,933.00</td>
<td>$61,904,536.00</td>
<td>4.23%</td>
</tr>
</tbody>
</table>

## Total Gross Revenues

<table>
<thead>
<tr>
<th></th>
<th>FY2014</th>
<th>FY2015</th>
<th>% CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Gross Revenues</strong></td>
<td>$91,034,569.00</td>
<td>$91,582,441.00</td>
<td>0.60%</td>
</tr>
</tbody>
</table>
### Operating & Maintenance Expenses

<table>
<thead>
<tr>
<th>OPERATING REVENUES</th>
<th>FY2014</th>
<th>FY2015</th>
<th>% CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fire &amp; Rescue</td>
<td>$4,306,043.00</td>
<td>$4,935,735.00</td>
<td>14.62%</td>
</tr>
<tr>
<td>Parking</td>
<td>$3,694,785.00</td>
<td>$6,109,113.00</td>
<td>65.34%</td>
</tr>
<tr>
<td>Stinson</td>
<td>$775,251.00</td>
<td>$894,450.00</td>
<td>15.38%</td>
</tr>
<tr>
<td>Administration</td>
<td>$14,414,896.00</td>
<td>$13,818,834.00</td>
<td>-4.14%</td>
</tr>
<tr>
<td>Facilities Maintenance</td>
<td>$8,632,737.00</td>
<td>$9,369,216.00</td>
<td>8.53%</td>
</tr>
<tr>
<td>Security</td>
<td>$7,310,119.00</td>
<td>$8,152,980.00</td>
<td>11.53%</td>
</tr>
<tr>
<td>Operations</td>
<td>$1,448,867.00</td>
<td>$1,457,822.00</td>
<td>0.62%</td>
</tr>
<tr>
<td>Environmental Stewardship</td>
<td>$718,714.00</td>
<td>$879,282.00</td>
<td>22.34%</td>
</tr>
<tr>
<td>Airport Safety/Wildlife Programs</td>
<td>$500,613.00</td>
<td>$509,625.00</td>
<td>1.80%</td>
</tr>
<tr>
<td>Airside &amp; Landside Maintenance</td>
<td>$3,209,795.00</td>
<td>$4,206,051.00</td>
<td>31.04%</td>
</tr>
<tr>
<td>Custodial &amp; Terminal Services</td>
<td>$4,681,033.00</td>
<td>$4,676,289.00</td>
<td>-0.10%</td>
</tr>
<tr>
<td>Fleet Maintenance</td>
<td>$1,245,349.00</td>
<td>$1,304,969.00</td>
<td>4.79%</td>
</tr>
<tr>
<td>Airport Integrated Control Center</td>
<td>$277,675.00</td>
<td>$277,675.00</td>
<td></td>
</tr>
<tr>
<td>Net Revenues</td>
<td>$40,096,367.00</td>
<td>$34,990,400.00</td>
<td>-12.73%</td>
</tr>
</tbody>
</table>

Gross revenues for FY2015 totaled $91,582,441, an increase of $547,872 or 0.60% when compared to the prior year. The city’s Airline-Airport Use & Lease Agreement allows the Airport Enterprise Fund to share a portion of revenues in excess of expenses in a given fiscal year with the goal of decreasing airline operating costs. Credits from FY2014 were provided to the airlines. Airline Rates and Charges budget in a given fiscal year are adjusted in mid-year to reflect actual O&M expenses and a settlement is provided to the airlines in form of a mid-year adjustment to rates and charges. (*) In FY2015, Airline revenues decreased almost 6% overall compared to the prior year. The variances in the airline revenues are based on adjustments related to the FY2014 Airlines Rates and Charges settlement resulting in FY2015 mid-year adjustments on airline billings. Terminal rents were credited by over $1M for FY2014 settlement. Passenger loading bridge revenues decreased based on the FY2014 Rates and Charges settlement of $21,000. Terminal rents and passenger loading bridges revenues also decreased based on changes to the SACEC Consortium cleaning costs. Landing fees were lower in FY2015 based on lower costs in facility O&M and deferral of large capital equipment purchases. FIS Space fees increased by 18.50% commensurate with the increase in international deplanements of 13.7% compared to FY2014.

Non-airline revenues increased by $2,229,603 or 3.74% higher than the prior year. Concessions revenues including food, retail, car rentals and shared-ride operations increased slightly based on increased sales. Property Lease revenues also increased resulting from changes to leasehold rentals for various tenants. Parking revenues decreased slightly resulting from the closure of the Short-Term parking facility, as the site was readied for the construction of the new Short-Term Public Parking & Consolidated Rental Car Facility. The Short-Term Public Parking will open in April of 2017. The Consolidated Rental Car Facility is scheduled to be opened in the December 2017.

The decrease in Non-Airline revenues and increase in expenditures related to new parking facility construction caused an increase in the Transfer From Other Funds. This transfer is applied to reduce airline fees and rates for FY2015, as well as the settlement for FY2014 rates and charges. The annual settlement is based on actual expenditures, revenues and unit charges compared to the amounts budgeted and resulted in a reimbursement due to overcharges in FY2014. (*)

Total expenditures increased compared to last year by 11.10%. In an effort to mitigate inconvenience to SAT customers during construction of the Short-Term Public Parking Facility and cover additional expenses for shuttle busing, security and temporary staffing, operating expenses increased resulting in the large variances from the prior year. An unplanned renovation project caused the increase in the Environmental Stewardship division. Airside and Landside services increased due to the purchase of large equipment and street repairs. Security services increased due to the requirement for additional checkpoint security.

Overall, net revenues decreased by 12.73% or $5,105,967 over last year. This is expected to be an isolated situation based on the construction of the Short-Term Public Parking & Consolidated Rental Car Facility. In FY2015 net revenues are adequate to pay debt service and to fund Airport System Capital Improvement Projects.
2015 Fiscal Year Financials

Enplaned PAX
- FY2015: 4,212,019
- FY2014: 4,192,569
- FY2013: 4,104,021
- FY2012: 4,094,391
- FY2011: 4,057,221
- FY2010: 4,025,323
- FY2009: 3,934,434
- FY2008: 3,914,424
- FY2007: 3,908,063
- FY2006: 3,980,306

Airline Cost
- FY2015: 29,677,905
- FY2014: 31,359,616
- FY2013: 31,618,047
- FY2012: 35,531,419
- FY2011: 37,716,960
- FY2010: 22,472,217
- FY2009: 21,668,228
- FY2008: 20,686,585
- FY2007: 13,476,662
- FY2006: 12,176,339

Airline Cost per EPAX
- FY2015: $13.44
- FY2014: $12.15
- FY2013: $12.42
- FY2012: $11.49
- FY2011: $10.96
- FY2010: $9.98
- FY2009: $10.10
- FY2008: $9.98
- FY2007: $8.13
- FY2006: $7.40

Operating Expenditures
- FY2015: $56,592,041
- FY2014: $50,938,202
- FY2013: $50,987,401
- FY2012: $47,048,746
- FY2011: $44,460,164
- FY2010: $39,873,074
- FY2009: $39,743,935
- FY2008: $41,585,794
- FY2007: $32,983,696
- FY2006: $23,471,315

Operating Expenditures per EPAX
- FY2015: $13.44
- FY2014: $12.15
- FY2013: $12.42
- FY2012: $11.49
- FY2011: $10.96
- FY2010: $9.98
- FY2009: $10.10
- FY2008: $9.98
- FY2007: $8.13
- FY2006: $7.40

Operating Revenue
- FY2015: $91,582,441
- FY2014: $91,034,569
- FY2013: $89,323,659
- FY2012: $90,163,732
- FY2011: $83,288,806
- FY2010: $64,045,889
- FY2009: $62,180,333
- FY2008: $65,187,888
- FY2007: $56,682,447
- FY2006: $52,785,593

Operating Revenue per EPAX
- FY2015: $7.38
- FY2014: $7.20
- FY2013: $6.77
- FY2012: $6.54
- FY2011: $6.07
- FY2010: $5.85
- FY2009: $5.49
- FY2008: $6.01
- FY2007: $6.04
- FY2006: $5.46

Retail Concession Revenue
- FY2015: $7,386,659
- FY2014: $7,205,920
- FY2013: $6,774,901
- FY2012: $6,540,528
- FY2011: $6,076,603
- FY2010: $5,851,177
- FY2009: $5,497,775
- FY2008: $6,018,718
- FY2007: $6,042,265
- FY2006: $5,455,944

Retail Concession Revenue per EPAX
- FY2015: $7.38
- FY2014: $7.20
- FY2013: $6.77
- FY2012: $6.54
- FY2011: $6.07
- FY2010: $5.85
- FY2009: $5.49
- FY2008: $6.01
- FY2007: $6.04
- FY2006: $5.46
Airport Opportunities for Small Businesses

Aviation Department Business Development Enterprise
Fiscal Year 2015 — Projects and Accomplishments

Aviation Business Development Enterprise
The city of San Antonio is whole-heartedly an advocate for small, minority and women-owned business participation in its contracting opportunities. The Aviation Department is committed to supporting an environment which strives to level the contracting playing field by promoting the utilization of locally owned small businesses and Disadvantaged Business Enterprises (DBE’s) in Aviation related projects. Our Small Business section advocates and promotes meaningful participation by underutilized groups in the procurement process.

City of San Antonio Small Business Economic Development Advocacy Program (SBEDA)
The Aviation Department performs SBEDA Program outreach to ensure there are opportunities for locally owned small, minority, and women-owned business enterprises to compete for airport contracts. During FY2015 City Council awarded 29 SAAS contracts and of those 12 had SBEDA Program participation totaling $13,584,657.

<table>
<thead>
<tr>
<th>Total # of Contracts Issued (Non-DBE/ACDBE)</th>
<th>29</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Contract Value</td>
<td>$39,413,370</td>
</tr>
<tr>
<td>Total # of Contracts with NO API Applied</td>
<td>17</td>
</tr>
<tr>
<td>Total # of Contracts with API Applied</td>
<td>12</td>
</tr>
<tr>
<td>Total # Contracts with NO API that had Certified Awards</td>
<td>5</td>
</tr>
<tr>
<td>Awards All Certified</td>
<td>$13,584,657</td>
</tr>
<tr>
<td>Awards All Non-Certified</td>
<td>$25,828,713</td>
</tr>
<tr>
<td>Awards All MWBE</td>
<td>$13,025,898</td>
</tr>
<tr>
<td>Awards All AABE</td>
<td>$556,390</td>
</tr>
<tr>
<td>Awards All SBE</td>
<td>$225,000</td>
</tr>
</tbody>
</table>

Federally-Assisted Contracts (DBE Program)
Annually, the city receives Federal Aviation Administration (FAA) grants for eligible SAT construction and professional services contracts. DBE contractor participation included the following results during FY2015:

<table>
<thead>
<tr>
<th>Total FAA Grant Assisted Contracts</th>
<th>$23,429,606</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total DBE Contracts Awarded</td>
<td>$3,835,624</td>
</tr>
<tr>
<td>Prime DBE Contractors</td>
<td>$1,700,000</td>
</tr>
<tr>
<td>Non-Prime DBE Contractors</td>
<td>$2,135,624</td>
</tr>
<tr>
<td>SAT – DBE Goal</td>
<td>14%</td>
</tr>
<tr>
<td>Total Actual Participation of DBE Contractors</td>
<td>16.4%</td>
</tr>
</tbody>
</table>

FY2015 DBE participation dollars exceeded the established DBE goal by 2.37%. This type of progress is the result of persistent outreach efforts by the Small Business staff.

Airport Concessions Contractors (ACDBE Program)
The San Antonio Airport System works diligently to remove barriers to the participation of Airport Concessions Disadvantaged Business Enterprises (ACDBEs) in opportunities for concessions at our airport, and create an environment in where ACDBEs can compete fairly for opportunities. For FY2015, SAT’s overall goal for concessions other than car rentals was 33%. At the end of the fiscal year, overall attainment was 38.84%. FY2015 ACDBE participation dollars exceeded the established DBE goal by 5.84%.
Staff and Community Volunteers

Aviation Employees

Angela Acosta
Kenneth Adame
Timothy Adams
Antonio Aguilar
Christopher Aldrich
Jordan Ales
Edward Alford
Dustin Allfinger
Carlos Alonso
Desiree Alonso
Andrew Alvaredo
Danny Alvarez
Osaaretin Amadin
Miguel Amador
Matsoil Amador
Christopher Anderson
Kathy Anderson
Jesse Apodin
Hector Aragon
Juan Arango
Arturo Arispe
Jesse Armendariz
Lue Arnt
Juan Arreola
Richard Arthur
Dean Babcock
Michael Baggett
Evelynn Bailey
Jessica Balderas
Jerry Balderas
Dulce Bares
Gerina Barra
Pablo Barrera
Kenneth Barrett
Daniel Barrientes
Ruben Barrios
Matthew Bassett
James Basswell
Heather Beavers
Teresa Bermea
Jesus Berzones
Lupita Blackden
Gerard Blanco
Jon Blanks
Collis Boone
Gaylon Boubel
Mona Boubel
Lisa Brice
Candice Brown
Sofia Brown
Lisa Brown
Michael Brozovic
David Brucks
Michael Burkowski
Mary Caballero
Krystle Caballero
Kimberly Cabe
Marcus Cadena
Cynthia Cadena
John Campa
Kevin Campbell
Miguel Cano
Martha Cantu
Luis Cardenas
Alfred Carnot
Gregorio Carrasco
Lynnea Elmore
Ellen Erenbaum
Hector Espinoza
Dorothy Estrada
Cornell Evans
Andrew Ewing
Dennis Fiemeier
Johnny Fisher
Ricardo Flores
Nissa Flores
Francisco Flores
Christina Foley
Judy Fordyce
Nicole Fowles
Dawson Frank
Claudette Frye
Eric Fukuta
Robert Galantuk
Henry Galindo
John Gallo
Maria Garcia
Alejandro Garcia
Christopher Garcia
Carlos Garcia
Rogerio Garcia
Michael Garcia
Jose Garcia
Betty Garcia
Leticia Garcia
Joe Garcia
Felipe Garcia
Frank Garcia
Irina Gardiner
Susan Garrison
Luisa Garza
Kurtis Garcia
Heather Garza
Bart Garcia
Manuela Garcia
Dwight Garcia

Rosa Martinez
Chalone Martinez
Mark Martinez
Daniel Martinez
Robert Martinez
Juan Martinez
Linda Martinez
Daniel Martinezdeesscobur
Maria Mata
Flacia Maves
Destin Mc Cloud
Austin Mc Keon
Mark McCarthy
Richard McCumbers
Monica McNight
Steve Meinecke
Michael Mejia
Tymothey Menechaca
Jose Menchaca
Jesse Mendez
Gabriel Mercado
Jordan Mergele
Shawn Messor
David Middleton
Steven Millburn
Frank Miller
Samuel Miranda
Yvonne Mireles
Urrys Mitchell
Maricela Moreizuma
Maria Monzana
Brenton Moore

Johnny Morales
Julio Morales
Jose Morales
Melissa Moreno
Stan Motz
Ofelio Muniz
Juan Munoz
Mark Nava
Daniel Ochoa
Timothy Oktongley
Carlos Olaire
Angel Oliva
John Ortega
Lydia Ortega
Frank Padilla
Russell Padilla
Brian Palmer
Michaelangelo Pansza
Robert Paris
Raymond Parrish
Patrick Patton
Raymond Perales
Raymond Perez
Arnoldo Perez
Peter Persha
Thomas Persch
Lydette Phillips
Herlin Pineda
Jackie Plaza
Michael Ploch
Jerry Ploch
Michael Pollogg
Nathaniel Polgrov
George Ponce
Kenneth Powers