CELEBRATING 10 MILLION PASSENGERS IN 2018
On behalf of all the amazing professionals in the San Antonio Airport System (SAAS), it is with great pride and enthusiasm that I submit our 2018 Annual Report. Whether we are serving the community at San Antonio International Airport (SAT) or Stinson Municipal Airport (SSF), the diligence and hard work of the Aviation team, in conjunction with the support of the City of San Antonio and its stakeholders, have proved to be an invaluable and formidable combination.

This past year was an unprecedented year of accomplishment. As a department of the City of San Antonio (COSA), our Core Values of Teamwork, Integrity, Innovation and Professionalism remain invaluable in guiding our vision to be “An exceptional airport system generating prosperity for South Texas.”

A few 2018 SAT highlights include:

- Serving a record-breaking number of 10,044,328 passengers, exceeding the previous 2017 record by nearly one million customers!
- Welcoming a record-breaking number of visitors for the 2018 NCAA Men’s Final Four. The airport team was prepared and ready for arrivals and departures, as many of the fans’ and all of the players’ Final Four experiences began and ended at SAT. In addition to a record number of commercial and charter aircraft passengers, SAT also received over 500 general aviation aircraft.
- Cutting the ribbon on our brand new, state-of the-art $178 million Consolidated Rental Car Facility (CONRAC). The 1.8 million square feet CONRAC facility houses 14 rental car companies, a quick turnaround area for fueling, vacuuming, washing and light maintenance, and approximately 2,600 scalable terminal parking spaces. Access to the rental car area is just a few steps away from the terminals through a multi-color illuminated sky bridge, taking passengers directly from the mezzanine level of the terminal to the rental car counters. This extraordinary facility also features world-class artwork from a team of local artists, symbolically portraying 300 years of San Antonio history.
- During 2018 we also initiated a comprehensive Strategic Development Plan for San Antonio Aviation. The two-phased process was designed to stay ahead of the increasing growth of air travel and expanding air travel needs of the community and region. The data-driven plan will ultimately inform development options regarding land use, facilities and the services required for the airport to accommodate projected population growth and prosperity of the San Antonio region.
- The customer experience remains a priority for SAT and our team has consistently placed in the top three for the past three years for award winning customer service. For 2018, Airports Council International (ACI) World ranked SAT second among 48 different airports in the North American category. The Airport Service Quality (ASQ) awards showcase airports that exemplify superior customer excellence and rank high in customer service surveys.

It was a great year for the San Antonio Airport System, but in many ways we are just getting started. We remain aggressive in our plans to optimize air service for our customers, while we create an extraordinary customer experience and authentic sense of place. On behalf of all the men and women of the Aviation Department and the City of San Antonio, we thank you for your continued support.

Russ Handy
Aviation Director
2018 Calendar Year Statistics

SAT Domestic & International Enplaned & Deplaned Passengers

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL PASSENGERS</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
<th>TOTAL ENPL PASSENGERS</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>10,044,411</td>
<td>980,869</td>
<td>10.8%</td>
<td>5,028,785</td>
<td>507,174</td>
<td>11.2%</td>
</tr>
<tr>
<td>2017</td>
<td>9,063,542</td>
<td>445,403</td>
<td>5.2%</td>
<td>4,521,611</td>
<td>211,850</td>
<td>4.9%</td>
</tr>
<tr>
<td>2016</td>
<td>8,618,139</td>
<td>111,123</td>
<td>1.3%</td>
<td>4,309,761</td>
<td>52,073</td>
<td>1.2%</td>
</tr>
<tr>
<td>2015</td>
<td>8,507,459</td>
<td>137,713</td>
<td>1.65%</td>
<td>4,257,688</td>
<td>66,297</td>
<td>1.58%</td>
</tr>
<tr>
<td>2014</td>
<td>8,369,746</td>
<td>117,416</td>
<td>1.42%</td>
<td>4,191,391</td>
<td>72,352</td>
<td>1.76%</td>
</tr>
<tr>
<td>2013</td>
<td>8,252,330</td>
<td>9,109</td>
<td>0.11%</td>
<td>4,119,039</td>
<td>15,675</td>
<td>0.38%</td>
</tr>
<tr>
<td>2012</td>
<td>8,243,221</td>
<td>71,397</td>
<td>0.87%</td>
<td>4,103,364</td>
<td>31,583</td>
<td>0.78%</td>
</tr>
<tr>
<td>2011</td>
<td>8,171,824</td>
<td>137,280</td>
<td>1.71%</td>
<td>4,071,781</td>
<td>49,767</td>
<td>1.24%</td>
</tr>
<tr>
<td>2010</td>
<td>8,034,544</td>
<td>196,323</td>
<td>2.50%</td>
<td>4,022,014</td>
<td>114,959</td>
<td>2.94%</td>
</tr>
<tr>
<td>2009</td>
<td>7,388,221</td>
<td>-520,294</td>
<td>-6.22%</td>
<td>3,907,055</td>
<td>-260,385</td>
<td>-6.25%</td>
</tr>
</tbody>
</table>

Total SAT Passengers
Calendar Year 2018

SSF Aircraft Landings & Take Offs

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL AIRCRAFT OPERATIONS</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>112,168</td>
<td>11,460</td>
<td>10.28%</td>
</tr>
<tr>
<td>2017</td>
<td>100,708</td>
<td>3,072</td>
<td>3.15%</td>
</tr>
<tr>
<td>2016</td>
<td>97,636</td>
<td>- 5,293</td>
<td>- 5.14%</td>
</tr>
<tr>
<td>2015</td>
<td>102,929</td>
<td>17,793</td>
<td>20.90%</td>
</tr>
<tr>
<td>2014</td>
<td>85,136</td>
<td>- 6,241</td>
<td>- 6.83%</td>
</tr>
<tr>
<td>2013</td>
<td>91,377</td>
<td>- 17,947</td>
<td>- 14.45%</td>
</tr>
<tr>
<td>2012</td>
<td>109,324</td>
<td>- 18,463</td>
<td>-14.45%</td>
</tr>
<tr>
<td>2011</td>
<td>127,787</td>
<td>2,133</td>
<td>1.70%</td>
</tr>
<tr>
<td>2010</td>
<td>125,654</td>
<td>- 28,363</td>
<td>- 18.42%</td>
</tr>
<tr>
<td>2009</td>
<td>154,017</td>
<td>- 17,306</td>
<td>- 10.10%</td>
</tr>
</tbody>
</table>

SAT Total Carrier Landed Weight in Pounds

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL WEIGHT (POUNDS)</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>6,594,575</td>
<td>570,057</td>
<td>9.5%</td>
</tr>
<tr>
<td>2017</td>
<td>6,024,433</td>
<td>295,176</td>
<td>5.15%</td>
</tr>
<tr>
<td>2016</td>
<td>5,729,257</td>
<td>4,070</td>
<td>0.07%</td>
</tr>
<tr>
<td>2015</td>
<td>5,725,186</td>
<td>63,633</td>
<td>1.12%</td>
</tr>
<tr>
<td>2014</td>
<td>5,661,553</td>
<td>123,184</td>
<td>- 2.13%</td>
</tr>
<tr>
<td>2013</td>
<td>5,784,737</td>
<td>- 27,490</td>
<td>- 0.47%</td>
</tr>
<tr>
<td>2012</td>
<td>5,812,227</td>
<td>104,935</td>
<td>1.84%</td>
</tr>
<tr>
<td>2011</td>
<td>5,707,292</td>
<td>75,089</td>
<td>1.33%</td>
</tr>
<tr>
<td>2010</td>
<td>5,632,203</td>
<td>74,746</td>
<td>1.34%</td>
</tr>
<tr>
<td>2009</td>
<td>5,557,457</td>
<td>- 651,735</td>
<td>-10.50%</td>
</tr>
</tbody>
</table>

SAT Aircraft Landings & Take Offs

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL AIRCRAFT OPERATIONS</th>
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<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>165,545</td>
<td>4,769</td>
<td>2.97%</td>
</tr>
<tr>
<td>2017</td>
<td>160,776</td>
<td>-3,435</td>
<td>- 2.09%</td>
</tr>
<tr>
<td>2016</td>
<td>164,211</td>
<td>-3,840</td>
<td>- 2.29%</td>
</tr>
<tr>
<td>2015</td>
<td>168,051</td>
<td>- 4,569</td>
<td>- 2.65%</td>
</tr>
<tr>
<td>2014</td>
<td>172,620</td>
<td>- 4,046</td>
<td>- 2.34%</td>
</tr>
<tr>
<td>2013</td>
<td>176,666</td>
<td>- 2,394</td>
<td>- 1.34%</td>
</tr>
<tr>
<td>2012</td>
<td>179,060</td>
<td>947</td>
<td>0.53%</td>
</tr>
<tr>
<td>2011</td>
<td>178,113</td>
<td>698</td>
<td>0.39%</td>
</tr>
<tr>
<td>2010</td>
<td>177,415</td>
<td>-17,242</td>
<td>- 8.86%</td>
</tr>
<tr>
<td>2009</td>
<td>194,657</td>
<td>-21,977</td>
<td>-10.14%</td>
</tr>
</tbody>
</table>

SAT Total Mail & Freight
Calendar Year 2018

<table>
<thead>
<tr>
<th>Fedex</th>
<th>UPS</th>
<th>Ameriflight</th>
<th>Airline Belly</th>
<th>Others</th>
</tr>
</thead>
<tbody>
<tr>
<td>21.00%</td>
<td>39.02%</td>
<td>14.45%</td>
<td>13.67%</td>
<td>0.49%</td>
</tr>
<tr>
<td>6.4%</td>
<td>0.33%</td>
<td>0.56%</td>
<td>2.23%</td>
<td>0.19%</td>
</tr>
</tbody>
</table>

SAT Total Calendar Year Air Freight & Mail

<table>
<thead>
<tr>
<th>CALENDAR YEAR</th>
<th>TOTAL WEIGHT (POUNDS)</th>
<th>INCREASE/DECREASE</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>272,265,967</td>
<td>21,574,271</td>
<td>8.6%</td>
</tr>
<tr>
<td>2017</td>
<td>250,691,696</td>
<td>12,635,307</td>
<td>5.31%</td>
</tr>
<tr>
<td>2016</td>
<td>238,056,389</td>
<td>5,368,702</td>
<td>2.31%</td>
</tr>
<tr>
<td>2015</td>
<td>232,687,687</td>
<td>-6,462,252</td>
<td>- 0.28%</td>
</tr>
<tr>
<td>2014</td>
<td>233,333,939</td>
<td>1,549,403</td>
<td>0.67%</td>
</tr>
<tr>
<td>2013</td>
<td>231,784,536</td>
<td>-26,554,512</td>
<td>-10.28%</td>
</tr>
<tr>
<td>2012</td>
<td>258,333,948</td>
<td>- 6,316,301</td>
<td>- 2.39%</td>
</tr>
<tr>
<td>2011</td>
<td>264,655,349</td>
<td>- 6,296,394</td>
<td>- 2.40%</td>
</tr>
<tr>
<td>2010</td>
<td>272,951,743</td>
<td>18,229,269</td>
<td>7.16%</td>
</tr>
<tr>
<td>2009</td>
<td>254,722,474</td>
<td>-28,075,004</td>
<td>-9.93%</td>
</tr>
</tbody>
</table>
Record Number of Passengers
• First time to exceed 10 million (10,044,328)
• Represents an 11 percent increase in domestic travelers and a 13 percent increase in international travelers over 2017
• Welcomed one million additional passengers in 2018 — unprecedented growth for a medium-hub airport
• Remarkable international growth, including Mexico, despite current economic/political challenges

New Air Service
• Seat capacity increased by 9 percent
• Almost all carriers increased capacity in 2018
• Launched 15 new destinations: Albuquerque, Cincinnati, Cleveland, Colorado Springs, Columbus (OH), Fort Lauderdale, Jacksonville, Memphis, Oakland, Oklahoma City, Orlando, Orange County (CA), Raleigh-Durham, San José (CA) and Tulsa
• Added four new flights to existing markets: Charlotte, Orlando, Philadelphia and Salt Lake City
• Among the fastest growing medium-hubs in the U.S.

Air Cargo
• Increased nearly 9 percent to more than 272 million pounds moved
• Reached levels not experienced since 2010

Leakage
• Average fare on shared routes with AUS dropped 3 percent — to $4.94 — compared to 2015
2018 Achievements

SAT Reaches 10 Million Passenger Milestone
Official industry travel numbers were released and San Antonio International Airport (SAT) reached an unprecedented milestone especially for an airport of its size. 10 million passengers traveled through the airport making 2018 a record-breaking year celebrated at San Antonio’s Plaza de Armas Gallery.

CONRAC Opens
San Antonio International Airport (SAT) celebrated opening its new 1.2 million-square-foot, state-of-the-art Consolidated Rental Car Facility and Short-Term Garage. The facility makes it more convenient than ever for travelers to access rental cars in one centralized, on-site location. Access to the rental car area is through the sky bridge, taking passengers directly from the mezzanine level of the terminal to the rental car counters.

ASQ Award
According to Airports Council International (ACI) World, San Antonio International Airport has earned the 2018 Airport Service Quality (ASQ) Award for: Best Airport by Size and Category (5-15 million passengers in North America). The Airport Service Quality (ASQ) awards are announced each quarter to showcase airports that exemplify superior customer excellence and rank high in customer service surveys.

New Life at “Hawker Beechcraft” Site
Western LLC, a real estate development and design-build firm specializing in the aviation industry announced its latest aviation development plans at San Antonio International Airport. The 8.87-acre parcel is a redevelopment of the “Hawker Beechcraft” site. The $25 million multi-hangar development project is the largest single private/corporate capital project in SAT’s history.

NCMA Men’s Final Four comes to the River City
In 2018 the City of San Antonio hosted the NCMA Men’s Final Four and San Antonio International Airport (SAT) welcomed a record-breaking number of visitors. Travelers were greeted by Ambassadors, NCMA Men’s Final Four volunteer greeters, and art installations from local artist Cruz Ortiz. The entire airport team was prepared and ready for the arrivals and departures, as many of the fans’ Final Four experiences began and ended at SAT. In addition to the airport’s normally scheduled commercial flights, SAT received more than 500 general aviation aircraft and additional Final Four related charter flights.

QMART
QMart Convenience Store and Burger King opened their first combined San Antonio location at the entrance to SAT, which is owned and operated by Northwest Petroleum (NWP). In addition to its usual merchandise, the convenience store offers free WiFi and a screen displaying flight schedules.

SAT Plans for the Future
This busy year also saw SAT launch its Strategic Development Plan, a two-phased process designed to stay in front of the increasing growth of air travel and the expanding air travel needs of the community and region. The plan will focus on the next 20 years at the airport and examine the suitability for growth and expansion in the next 50 years. The data-driven plan will ultimately inform development options regarding land use, facilities and services required for the airport to accommodate projected population growth and prosperity of the San Antonio region.

More Options for Travelers
The airport celebrated two ultra-low-cost airlines as they joined together to offer travelers more options. Frontier and Volaris Airlines launched their new codeshare agreement with several top executives in attendance to mark the milestone. The codeshare agreement offers customers an incredibly convenient opportunity to seamlessly book and travel among multiple U.S. and Mexico destinations.
The San Antonio Airport System Strategic Development Plan

More than 10 million passengers — an average of 27,000 per day — traveled through the San Antonio International Airport (SAT) in 2018. In the next 20 years, that number could reach up to 18 million passengers per year. To accommodate this growth and continue to generate prosperity, SAT must keep up with the air travel needs of the community and region. To do this, the San Antonio Airport System launched a Strategic Development Plan process in 2018 to focus on the next 20 years and to examine the suitability of the site for growth and expansion in the next 50 years.

Community engagement is a major part of the process, and includes informal meetings, social media, webpage, e-blasts, surveys, stakeholder groups, public meetings and participation in existing community events.

There are two phases in this data-driven planning process. Phase 1 was completed in 2018. The planning team prepared a forecast — and then revised the forecast numbers after receiving community input — and the San Antonio Airport System submitted it to the FAA for approval. It was determined that the airport can be made to fit in its current location for the next 50 years.

Phase 2 will produce options regarding land use, facilities and services required for the airport system to accommodate the growth of the San Antonio region. The entire study is expected to conclude in 2020.

SAT Passenger Growth Forecast

This forecast includes a range of possible outcomes, using a base forecast of 2.0% annual growth that was submitted to the FAA, to a high growth forecast of 2.4% annual growth per year used for the 50-year Strategic Development Plan.

SAT Operations Growth Forecast

This forecast includes a range of possible outcomes, using a base forecast of 1.1% annual growth that was submitted to the FAA, to a high growth forecast of 1.5% annual growth per year used for the 50-year Strategic Development Plan.
Customer Experience

SAT Ambassador Program
In 2018, more than 10 million travelers passed through San Antonio International Airport (SAT). Many of those traveling through SAT were unfamiliar with the airport and needed assistance. To satisfy that need, SAT Ambassador volunteers donated 31,000 hours and assisted over 325,000 visitors to San Antonio. From NCAA Men’s Final Four guest greetings, directions to gates and even informing guests about citywide events, our Ambassador Volunteers are informed and ready to help.

Pups and Planes
Since 2013, visitors to SAT have been greeted by a different breed of volunteers through the Pups and Planes program. The Pups and Planes program is designed to help reduce passenger stress, bring comfort and happiness, and even assist visitors as they navigate the airport. In 2018, 14 Pups and Planes ambassador volunteers generously donated their time with their therapy dogs for our passengers and guests.

Ambassador Fellowship Program
SAT expanded its already-robust volunteer program with the launch of the Ambassador Fellowship Program. The program was established to provide an avenue for students to serve their community, develop professional skills and gain exposure to a broad spectrum of careers in the aviation industry. Since its launch, the program has grown to nine ambassadors who support the airport’s mission of providing an exceptional customer experience at the airport. The program has formed strategic partnerships with local schools and community youth programs to increase awareness of the program offerings, which include job shadowing with aviation employees, access to aviation training classes and the opportunity to receive a Certified Tourism Ambassador certification.

Arts
A new initiative as part of its ongoing commitment toward communicating a clear sense of place, the airport opened The Galleries @ SAT, an artist-centric initiative intended to enhance the visual environment for the traveling public and encourage cultural engagement with San Antonio’s thriving arts community. The inaugural iteration included four exhibitions: St. Anthony’s Lost and Found, the Air Force Photo Contest, the Fiesta Student Art Contest and the Texas Art Legacy show “Sixteen Voices, One Language.”

Culture
SAT hosted the inaugural “SAT Takes Flight” Fiesta Parade, a kick-off event for San Antonio’s 10-day, citywide Fiesta celebration. The parade took place throughout the airport and included airport-themed floats created by stakeholders and community groups. The parade was accompanied by a student art contest that coincided with The Galleries @ SAT. In addition to Fiesta, the airport also proudly promoted other citywide events and festivities including Celebrate San Antonio, the city’s Tricentennial celebration, Diversity Week, the San Antonio Stock Show & Rodeo, the NCAA Men’s Final Four and Contemporary Arts Month.

Music
SAT Live is a year-round performing arts program providing engaging entertainment that elevates the customer experience. The initiative hosts performances by local artists throughout the airport five days a week and is funded by the SAT concessionaires’ marketing fund. The airport has hosted more than 200 performances since the program began in July of 2018.

Educational and Community Outreach
The San Antonio Airport System actively participated in citywide outreach to youth and students interested in airport and aviation careers. Both SAT and Stinson Municipal Airport (SSF) collaborated with community and cultural institutions along with schools to inform and excite students about careers in aviation and aerospace. In 2018 SAT participated in numerous career Day Presentations and STEM events, and collaborated with community and cultural organizations for events that included: Wings for All in collaboration with ARC of San Antonio and participating airlines, Wings Academy in collaboration with the Roy Maas Youth Alternatives, Girls in Aviation Day in collaboration with Women in Aviation Alamo City, and ACE Academy Camp in collaboration with the Organization of Black Aerospace Professionals (OBAP) and the Federal Aviation Administration (FAA).
Stinson Municipal Airport (SSF)

Siblings Marjorie, Katherine and Eddie Stinson created the Stinson School of Flying (SSF) in 1915. They all had a passion for flying, but Katherine also loved music. When Katherine learned barnstorming pilots or exhibition pilots were earning $1,000 a show, she wanted to earn that money to study piano in Europe. Katherine put a plan in place, and her brother, Eddie, selected a plot of land south of town just west of the San Antonio River on which to open the school.

Marjorie Stinson petitioned San Antonio City Council to open the school and the rest, as they say, is history. Now known as Stinson Municipal Airport, the field is the designated General Aviation Reliever airport to San Antonio International Airport and is a thriving part of the surrounding community. Stinson is also home to Fixed-Base Operators, Palo Alto College’s aviation management school, the San Antonio Police Helicopter Detail and the Texas Air Museum. Although it boasts a new tower, Stinson maintains its title as the second-oldest continuously operating airport in the United States.

During 2018 Stinson hosted the Golden Knights, Bronze Eagles, Girls in Aviation Day, the Women in Aviation 5K Scholarship Run, San Antonio Tricentennial Aeros and Autos, Slab Cinema Movie Nights and the Southwest Bonanza Fly In.

Future projects include a hike and bike trail connecting Stinson to the existing Mission Reach of the San Antonio River and a new parking lot that includes a plaza and connection from Stinson Terminal to the trail.

Environmental Stewardship Division

The Environmental Stewardship Division (ESD) installed a new noise and operations monitoring system called NOMS that helps the noise abatement office track flights and answer noise inquiries from concerned citizens. In addition to the monitoring system, a new Noise Hotline also was created.

ESD also improved energy efficiency in the Aviation Department’s Operations Building by replacing the traditional switches with infrared occupancy-sensor switches. The systems were installed in offices, hallways, and the conference room to ensure that lights would turn off after the occupants left the room. The airport also installed new electric vehicle chargers and now operates a total of 18 EV charging stations throughout the long- and short-term garages along with office and maintenance areas that allow for easy access for electric vehicles. The combined charges from all the stations have avoided 11,658 lbs. of greenhouse gas emissions, which is the equivalent to planting 159 trees and letting them grow for 10 years.

In January 2018, all rental car shuttle buses stopped operations with the opening of the Consolidated Rental Car Facility (CONRAC). The CONRAC is located directly across from the terminals and is easily accessible via a pedestrian sky bridge, effectively eliminating the need for shuttle buses. The location also reduced the distance traveled by rental cars to different agency locations around the airport area. As a result of the changes, CONRAC has provided a 76 percent reduction in CO2 emissions from 10.75 tons before CONRAC operations to 2.55 tons per year currently.

Through the Aviation Department’s recycling programs, more than 100 pounds of used batteries and 150 pounds of used, reconditioned toner cartridges were diverted from landfills. The division also abated environmental conditions at the Federal Inspection Station expansion project and the CONRAC.
Safety and Emergency Preparedness

Ensuring the safety of our customers and employees is paramount in SAT daily operations. As part of our emergency preparedness, SAT conducted an annual tabletop exercise to practice planned responses along with FAA, TSA, FBI and other regional partners.

San Antonio International Airport Police Department

It is the mission of the San Antonio International Airport (SAT) Police Department to enhance the safety of the community of citizens who travel through the airport by a commitment to excellence in the professional and courteous delivery of police and security services, while operating under the framework of the United States Constitution, through the reduction of fear and the preservation of human life while enforcing relevant statutes and regulations.

Whether through direct policing, participation in events, emergency preparation or other activities on airport property or other areas of the city, the SAT Police Department is an integral part of the airport's engagement with the community. Highlights from 2018 include the following:

Nine new officers were hired and the entire department was outfitted with new body cameras and a reporting system to assist with daily activities and efficiency. Airport Police assisted the U.S. Secret Service detail during the President’s visit to San Antonio, assisted with security during Super Bowl LII with the aid of our Explosives Detection Unit K9 Teams, and hosted a statewide K9 handler explosive training field day at Alamodome.

In support of San Antonio International Airport and the community at large, the department also conducted a presentation featuring the Airport Police Explosives Detection Unit K9 Teams for the “Wings for All” kids’ day camp. Officers also volunteered during Honor Flight departures and arrivals of World War II veterans. The year culminated with several officers receiving recognition for their customer service during SAT’s Weinman Awards.

San Antonio International Airport’s Aircraft Rescue & Firefighting Division

SAT’s Aircraft Rescue & Firefighting (ARFF) operates as a special operations team within the San Antonio Fire Department. The team consists of 32 uniformed firefighters who are certified in both structural and aviation firefighting by the Texas Commission on Fire Protection. Each firefighter is also trained as an Emergency Medical Technician and certified by the Texas Commission on Fire Protection. Each firefighter is also certified as a Special Operations Firefighter by the Texas Commission on Fire Protection. Each firefighter is also certified as a Special Operations Firefighter by the Texas Commission on Fire Protection.

This was another busy year with an increased call volume, new hires, training and special events. Below are some of the highlights:

In addition to the calls for service that ARFF responds to, the division involves a great deal of training. With the addition of last year’s new training coordinator, ARFF more than quadrupled its individual in-house training sessions. Select team members attended multiple training sessions off property, including an annual Live-Fire Drill at the Texas A&M Engineering Extension, the ARFF Working Group Training in Orlando, Emergency Vehicle Operations Training, and Command & Control classes at DFW Airport.

ARFF also participated in several special events, including the Aviation Security tabletop, National Night Out, City-wide Final Four, The Metro Fire Chiefs Conference, FBI SWAT training, Suspicious Device Tabletop and SAT’s “Wings for All” camp.

Airport Safety Division

The Airport Safety Division supports SAT’s commitment to aviation safety. The airport’s Aviation Division provides and maintains an environment conducive to the safety and health of its employees, travelers and the public.

Through its Safety Management System (SMS), SAT personnel work to reduce incidents/accidents to the lowest possible level. SMS’s four components – Safety Policy, Safety Risk Management, Safety Assurance and Safety Promotion – help enhance safety by developing an organisation-wide safety policy, and implementing methods to proactively identify and mitigate hazards. SMS supports integrating safety activities into normal day-to-day business practices through its formal, top-down, systematic approach to identifying hazards and control risks.

Operations

It is incumbent upon the Operations Division to ensure the airfield is safe for all aircraft operations. Federal regulations guide how the San Antonio Airport System ensures safety. These regulations can cover a wide range of topics, including airfield and perimeter inspections, wildlife control, special events, construction management, training, education and emergency response, including SAT’s award-winning Foreign Object Debris Program (FOD). FOD is any object located in an inappropriate location in the airport environment that has the capacity to injure personnel and/or damage aircraft.

Along with multiple educational and community collaborations, the Operations Division also successfully managed all NCAA Men’s Final Four traffic in 2018 and scored zero deficiencies in the FAA Part 139 Certification Inspection.
## Projects Completed in FY 2018

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Aircraft Display, Curtiss JN-4 “Jenny”</strong></td>
<td>$354,000</td>
</tr>
<tr>
<td>Installed a historic Curtiss JN-4 “Jenny” Aircraft in terminal B Ticketing Hall. Aircraft loaned to the Airport by the Witte Museum. Installation included an interactive information kiosk.</td>
<td></td>
</tr>
<tr>
<td><strong>Airport Overhead Signage</strong></td>
<td>$774,000</td>
</tr>
<tr>
<td>Updated and replaced all overhead and roadside directional signage on the Airport.</td>
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</tr>
<tr>
<td><strong>Airport Taxi Cut Out</strong></td>
<td>$748,000</td>
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<tr>
<td>Improve roadway circulation on Airport Campus.</td>
<td></td>
</tr>
<tr>
<td><strong>Airport Security Plan Implementation Phase II of the TSA Reimbursement Agreement (ASP/OTA)</strong></td>
<td>$4,336,000</td>
</tr>
<tr>
<td>Program designed and installed landside and airside security video surveillance equipment and upgraded the video management system for the Airport. This project was eligible for reimbursement from a Transportation Security Administration Grant.</td>
<td></td>
</tr>
<tr>
<td><strong>Consolidated Rental Car Facility (CONRAC)</strong></td>
<td>$173,811,000</td>
</tr>
<tr>
<td>Consolidated Rental Car facility to centralize San Antonio International Airport rental car operators into a single facility. Project included demolition of the Hourly Parking Garage and the former Central Utility Plant. Project provided a single, convenient location for rental car pick-up and return; Building Size: 1.57 million SF; 7 Floors; 1,920 rental car parking spaces; 1,410 public parking spaces; 61 Counters for up to 14 rental car agencies; currently 9 brands.</td>
<td></td>
</tr>
<tr>
<td><strong>Flagpole Installation</strong></td>
<td>$120,000</td>
</tr>
<tr>
<td>Installed two new flagpoles at Challenger Plaza.</td>
<td></td>
</tr>
<tr>
<td><strong>Gas Station</strong></td>
<td>$2,000,000</td>
</tr>
<tr>
<td>Lease development project constructed a QMart convenience store, Burger King and Phillips 66 service station on the southeast corner of the intersection of Airport and Northern Boulevard and adjacent to the new cell phone lot.</td>
<td></td>
</tr>
<tr>
<td><strong>Improvements at Northern and Airport Blvd</strong></td>
<td>$441,000</td>
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<tr>
<td>Signal and intersection modifications at Northern and Airport Boulevard to improve and support traffic and operations of Red Lot Parking, the new Call Lot, and the gas station/convenience store.</td>
<td></td>
</tr>
<tr>
<td><strong>Network Infrastructure Replacement</strong></td>
<td>$1,880,000</td>
</tr>
<tr>
<td>Network equipment replacement of large portions of network switches including core switches in the Terminals, ARFF, Parking Garage, West Cargo, etc.</td>
<td></td>
</tr>
<tr>
<td><strong>Pavement Maintenance Management Program (PMMP)</strong></td>
<td>$386,000</td>
</tr>
<tr>
<td>Updated the Pavement Maintenance Management Program, which evaluates airfield pavements in accordance with Federal Aviation Administration guidelines and requirements.</td>
<td></td>
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<tr>
<td><strong>Perimeter Road Reconstruction (PKG 2)</strong></td>
<td>$708,000</td>
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<tr>
<td>Design and reconstruction of critical section on the Airport Perimeter Road.</td>
<td></td>
</tr>
<tr>
<td><strong>Runway 13R Rehabilitation (PKG 4)</strong></td>
<td>$11,540,000</td>
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<tr>
<td>Reconstruction of two separate sections of concrete runway pavement on Runway 13R, including rehabilitation of adjacent taxiways, and replaced runway centerline lighting. Dry Pavement rehabilitation includes Twy J between Rwys 13R and Twy G; Twy G, east of Twy A; and Twy G, east of Twy D.</td>
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<tr>
<td><strong>Sewer Replacement for Blds 1320 &amp; 1322</strong></td>
<td>$264,000</td>
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<tr>
<td>Replaced existing deteriorated and collapsed 4” clay pipe under Airport Badge &amp; ID office (Bldg. 1322) and replaced with 6” PVC pipe.</td>
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<tr>
<td><strong>Stinson - Building Modifications</strong></td>
<td>$100,000</td>
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<tr>
<td>Replaced hangar door rollers.</td>
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<tr>
<td><strong>Stinson - Stormwater Outfall Repairs</strong></td>
<td>$1,310,000</td>
</tr>
<tr>
<td>Repaired, replaced and installed stormwater system outfall structures to include velocity dissipation control.</td>
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<tr>
<td><strong>Terminal Area Taxiway Improvements (PKG 3)</strong></td>
<td>$22,739,000</td>
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<tr>
<td>Improvements to and reconstruction of Taxiway N east of Terminal A, including the construction of two new taxiway connectors between Rwys 4/22 and Twy N.</td>
<td></td>
</tr>
<tr>
<td><strong>Terminal Drive &amp; Dee Howard Mill Overlay</strong></td>
<td>$408,000</td>
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<tr>
<td>Mill and Overlay of Dee Howard and South and East Terminal Drives.</td>
<td></td>
</tr>
<tr>
<td><strong>Terminal B TSA HVAC &amp; Ceiling Improvements</strong></td>
<td>$120,000</td>
</tr>
<tr>
<td>Reconfigured HVAC ductwork and filters in Term B TSA Security checkpoint to improve airflow. Installed new ceiling grid system to improve maintenance access and appearance.</td>
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</tbody>
</table>
Airport Opportunities for Small Businesses

Aviation Department Business Development Enterprise (SBO)

One of the Aviation Department’s Small Business Office’s chief goal is to advance the economic growth of small businesses through its federal and local programs. The Small Business Office (SBO) manages and monitors the administration and compliance of the Federal Disadvantaged Business Enterprise (DBE) Program and the Airport Concession Disadvantaged Business Enterprise (ACDBE) Program. Implementation of the City of San Antonio’s Small Business Economic Development Advocacy (SBEDA) Program promoting Small, Minority, and Women-owned Business Enterprise (SM/WBE) participation is a responsibility of the SBO. Lastly, SBO serves as the Title VI Non-Discrimination Compliance Program (Title VI) advocate for the Aviation Department.

Annually, the Aviation Department applies for Federal Aviation Administration (FAA) grants that fund eligible airfield construction, renovation, and professional services or API Grants. A stipulation upon receiving the funds requires DBE-certified firms’ participation. SBO measures, monitors, and ensures compliance with DBE Federal mandates. DBE participation for Fiscal Year 2018 is as follows:

### SBEDA Contracts

<table>
<thead>
<tr>
<th>SBEDA Contracts</th>
<th>Awarded Contract’s Value</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$222,660,554</td>
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</tbody>
</table>

|            | Dollars Awarded to SBE Certified Firms | $75,507,007 |
|            | Dollars Awarded to MBE Certified Firms | $14,009,943 |
|            | Dollars Awarded to WBE Certified Firms | $42,823,220 |
|            | Dollars Awarded to AABE Certified Firms | $2,448,921 |

### FAA Grant Dollars Awarded in FY 2018

- $7,214,399

### Number of New DBE Contracts Awarded in FY 2018

- 3

### Number of DBE Certified Firms on New Contracts in FY 2018

- 12

### Dollars Awarded to DBE Certified Firms on New Contracts in FY 2018

- $1,049,604

### Number of Ongoing DBE Contracts

- 18

### Number of DBE Certified Firms on Ongoing Contracts

- 30

### Dollars Awarded to DBE Certified Firms on Ongoing Contracts

- $2,515,261

### Airport Concessions Contractors (ACDBE Program)

The San Antonio Airport System works diligently to remove barriers to the participation of Airport Concessions Disadvantaged Business Enterprises (ACDBEs) in opportunities for concessions at our airport, and creates an environment in which ACDBEs can compete fairly for opportunities. For Fiscal Year 2018, three new contracts were awarded for a total of 19 prime concession contracts.

### City of San Antonio Small Business Economic Development Advocacy (SBEDA) Program

The airport’s work with certified Small, Minority-owned or Women-owned firms is measured through a local ordinance in cooperation with the City’s Economic Development Department (EDD). The local ordinance is known as the SBEDA Program. SBO staff supervises adherence to SBEDA and serves as a resource should additional participation be required. SBEDA participation for Fiscal Year 2018 is as follows:

### SBO Outreach Activity

SBO is a committed partner to underutilized businesses through its advocacy for and support of meaningful participation in the procurement process for projects. SBO educates the small business community about its programs through trainings and presentations throughout the year, and conducts outreach events to ensure there are opportunities for locally owned small, minority, disadvantaged, and women-owned business enterprises to compete for airport contracts.

For Fiscal Year 2018, SBO participated in twelve (12) citywide outreach events with various organizations, including one at Stinson Municipal Airport. We estimated a combined total of 2,500 attendees for all these events. We collected approximately 200 business cards covering 23 different industries and passed out 200 vendor registration cards. These diligent efforts have been the cornerstone of the SBO program’s success.
Staff and Community Volunteers

San Antonio Airport System

Aviation Employees

2018 ANNUAL REPORT

San Antonio

Staf and Community Volunteers

San Antonio Airport System

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