



## Monthly Statistics Report

To: Tom Jones, Aviation Director  
From: Brian Pratte, Air Service Administrator  
Copies: San Antonio Regional Stakeholders  
Subject: September 2016 Monthly Statistics  
Date: November 2, 2016

### SUMMARY

September and calendar year-to-date (CYTD) 2016 passenger traffic represent records for San Antonio International, with increases of 7.4% and 1.4% respectively.

The San Antonio International Airport served 683,488 total passengers in September 2016, the highest September on record. The calendar year-to-date total of 6,406,657 passengers also represents the largest volume handled through any September on record.

Domestic traffic for the month was up 8.1% compared to September 2015, buoyed by increases from all domestic carriers. International traffic experienced a decline of (6.7%). That represents a significant reduction in the rate of decline from previous months due to the fact that some of the previous year-over-year components have surpassed the 12 month mark. Such components include the elimination of VivaAerobus to Monterrey, MX, schedule reductions by Aeromexico to Mexico City and adjustments by United to Cancun.

In September, total air cargo increased 6.2% year-over-year to 20,698,240 pounds (estimated). CYTD total cargo increased versus the same period in 2015 to 175,558,454 pounds, or 2.6%.

Please see Exhibit A for a detailed breakdown.

As part of our expanded efforts towards air service development, the San Antonio International Airport has developed a robust, broad air service marketing and advertising

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program. This program is intended to heighten awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region.

### **DOMESTIC PASSENGERS**

Scheduled domestic capacity, or seats, increased in September 2016 versus September 2015 with 407,240 monthly departure seats, up 14,123 seats, approximately 3.6%. Airlines routinely make monthly or seasonal adjustments to the number of flights and seats available to match market demand trends. Despite some small declines in capacity for a few carriers, all domestic carriers posted traffic increases.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	2.2%	7.6%
Allegiant Air*	100.0%	100.0%
American Airlines	(5.4%)	2.1%
Delta Air Lines	(0.7%)	7.8%
Frontier Airlines**	100.0%	100.0%
Southwest Airlines	3.7%	3.0%
United Airlines	(3.0%)	0.5%

\*Allegiant Air began service from SAT to FLL, LAS and SFB in November 2015; \*\*Frontier service to/from ATL, DEN, LAS and PHL began in May 2016

When comparing year-over-year domestic capacity changes, the results were based on the following:

- Alaska Airlines: used larger equipment on their SEA route due to strong customer demand
- Allegiant Air: started new service to FLL, LAS and SFB in November 2015
- American Airlines
  - DFW and LAX: made day-of-week adjustments starting in November 2015
  - PHL: post-merger with US Airways, service to PHL was eliminated in October 2015
- Frontier Airlines: started new service to ATL, DEN, LAS and PHL in May 2016

### **INTERNATIONAL PASSENGERS**

Scheduled international capacity, or seats, decreased in September 2016 in our year-over-year comparison to 17,649 monthly departure seats. The decline in international passengers improved considerably over previous months, down (6.7%). In addition to capacity adjustments, the continuing devaluation of the Peso to the US Dollar may be contributing to decreased leisure travel between the two countries. In September 2016, the Peso had 13.7% less value than the same time in 2015, and 47.0% less value than two years prior to that.

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Airline	Seat Capacity Change	Passenger Change
Aeromexico	(2.2%)	75.3%
Interjet	(4.9%)	(15.1%)
Southwest (International)* /***	(100.0%)	(100.0%)
United (International)***	(100.0%)	(58.3%)
VivaAerobus**	(100.0%)	(100.0%)
Volaris	12.5%	24.1%

\*Southwest discontinued SAT to MEX service in March 2016 \*\*VivaAerobus ceased service from SAT to MTY in August 2015 \*\*\*Both Southwest and United offer seasonal service to Cancun, Mexico.

When comparing year-over-year international capacity changes, the results were based on the following:

- Aeromexico: reduced frequencies to MEX from twice to once daily in September 2015, except for peak travel periods
- Southwest: ceased service from SAT to MEX in March 2016, and offers service to CUN on a seasonal basis.
- VivaAerobus: ceased service from SAT to MTY in August 2015.

#### RECENT SCHEDULE CHANGES

Frontier Airlines launched new nonstop service to four destinations in May 2016.

- Atlanta, GA (ATL): seasonal service, effective May 13<sup>th</sup>, four times per week utilizing 150-seat Airbus A319 aircraft
- Denver, CO (DEN): effective May 13<sup>th</sup>, daily service utilizing 150-seat Airbus A319 aircraft
- Las Vegas, NV (LAS): effective May 15<sup>th</sup>, three times per week utilizing 150-seat Airbus A319 aircraft
- Philadelphia, PA (PHL): seasonal service, effective May 13<sup>th</sup>, four times per week utilizing 150-seat Airbus A319 aircraft.

On November 6<sup>th</sup>, Southwest Airlines launches **NEW** nonstop service to Kansas City, MO. The daily flight will be operated with a 143-seat Boeing B737-700 aircraft. In addition, Southwest will be adding a fifth daily departure to Houston Hobby on the same day.

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## EXHIBIT A

### San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	September			Calendar Year-to-Date		
	2016	2015	% Change	2016	2015	% Change
<b>Passengers</b>						
Domestic Enplanements	327,881	300,601	9.1%	3,049,746	2,961,244	3.0%
Domestic Deplanements	327,209	305,167	7.2%	3,051,415	2,972,160	2.7%
<b>Total Domestic Passengers</b>	<b>655,090</b>	<b>605,768</b> ↑	<b>8.1%</b>	<b>6,101,161</b>	<b>5,933,404</b>	<b>2.8%</b>
Intl Enplanements	14,037	15,402	-8.9%	152,815	196,886	-22.4%
Intl Deplanements	14,361	15,047	-4.6%	152,681	190,746	-20.0%
<b>Total Intl Passengers</b>	<b>28,398</b>	<b>30,449</b> ↓	<b>-6.7%</b>	<b>305,496</b>	<b>387,632</b>	<b>-21.2%</b>
<b>Grand Total All Passengers</b>	<b>683,488</b>	<b>636,217</b> ↑	<b>7.4%</b>	<b>6,406,657</b>	<b>6,321,036</b>	<b>1.4%</b>
<b>Air Cargo (in Pounds)</b>						
Domestic Freight Enplaned	6,052,897	5,490,512	10.2%	46,448,137	48,291,107	-3.8%
Domestic Freight Deplaned	7,621,276	7,116,915	7.1%	68,302,246	63,329,078	7.9%
<b>Total Domestic Freight</b>	<b>13,674,173</b>	<b>12,607,427</b> ↑	<b>8.5%</b>	<b>114,750,383</b>	<b>111,620,185</b>	<b>2.8%</b>
Intl Freight Enplaned	698,752	545,100	28.2%	5,768,796	4,829,804	19.4%
Intl Freight Deplaned	170,761	249,477	-31.6%	1,901,287	1,922,783	-1.1%
<b>Total Intl Freight</b>	<b>869,513</b>	<b>794,577</b> ↑	<b>9.4%</b>	<b>7,670,083</b>	<b>6,752,587</b>	<b>13.6%</b>
<b>Total Freight*</b>	<b>14,543,686</b>	<b>13,402,004</b> ↑	<b>8.5%</b>	<b>122,420,466</b>	<b>118,372,772</b>	<b>3.4%</b>
Mail Enplaned	3,002,525	3,024,310	-0.7%	23,150,041	26,507,342	-12.7%
Mail Deplaned	3,152,029	3,065,202	2.8%	29,987,947	26,269,677	14.2%
<b>Total Mail*</b>	<b>6,154,554</b>	<b>6,089,512</b> ↑	<b>1.1%</b>	<b>53,137,988</b>	<b>52,777,019</b>	<b>0.7%</b>
<b>Grand Total All Air Cargo*</b>	<b>20,698,240</b>	<b>19,491,516</b> ↑	<b>6.2%</b>	<b>175,558,454</b>	<b>171,149,791</b>	<b>2.6%</b>

\* FedEx figures are estimated for Sep. 2016

### San Antonio International Airport Aircraft Operations

	September			Calendar Year-to-Date		
	2016	2015	% Change	2016	2015	% Change
Air Carrier	6,678	7,109	-6.1%	65,025	67,219	-3.3%
Air Taxi	2,051	1,842	11.3%	16,603	17,573	-5.5%
General Aviation	4,313	4,154	3.8%	37,328	37,031	0.8%
Military	498	424	17.5%	4,219	4,190	0.7%
<b>Total Itinerant</b>	<b>13,540</b>	<b>13,529</b> ↑	<b>0.1%</b>	<b>123,175</b>	<b>126,013</b>	<b>-2.3%</b>

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