



## Monthly Statistics Report

To: Russell J. Handy, Aviation Director  
From: Brian Pratte, Air Service Administrator  
Copies: San Antonio Regional Stakeholders  
Subject: April 2017 Monthly Statistics  
Date: May 26, 2017

### ANOTHER RECORD MONTH IN APRIL 2017

#### SUMMARY

San Antonio International Airport experienced another record month of passenger traffic in April with 737,275 total passengers, a 5.4% increase over April 2016. This represents the highest level of traffic for the month of April on record. Year-to-date traffic totaled 2,760,380 passengers, representing a 4.3% increase YOY. Finally, the April growth represents the 10<sup>th</sup> straight month of passenger growth, as well as eleven of the past twelve months.

Domestic traffic for the month was up 5.7% compared to April 2016, primarily due to capacity increases by most of our domestic carriers as well as new routes from Frontier and Southwest. International traffic experienced a decline of (0.9%). Since the elimination of Southwest's flight to Mexico City took place in March 2016, this month's report more accurately reflects the true trend in international traffic at SAT. Other schedule reductions include Aeromexico to Monterrey and adjustments by United to Cancun.

With respect to air cargo, a total of 19,573,719 pounds moved through San Antonio International Airport in April 2017, an increase of 1.7%.

Please see Exhibit A for a detailed breakdown.

As part of our expanded efforts towards air service development, the San Antonio International Airport has developed a robust, broad air service marketing and advertising program. This program is intended to heighten awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region.

CITY OF SAN ANTONIO AVIATION DEPARTMENT  
9800 Airport Blvd. San Antonio, TX 78216 | Phone 210.207.SAIA (7242) | Fax 210.207.3500

#### Our Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development.

## DOMESTIC PASSENGERS

Scheduled domestic capacity increased 5.9% or 24,008 seats in April 2017 versus April 2016 with 433,926 total monthly departure seats. Airlines routinely make monthly or seasonal adjustments to the number of flights and seats available to match market demand trends. However, Southwest Airlines increased capacity in April by 7.6% with new nonstop service to Kansas City and increases to Baltimore, Dallas, Houston and St. Louis. Delta Air Lines increased capacity by 6.1% with added seats to Atlanta, Detroit, New York City and Salt Lake City while Allegiant added a third weekly flight to Las Vegas. In addition, Frontier Airlines began weekly service to Chicago O'Hare, resumed seasonal weekly service to Atlanta and Philadelphia and continued nonstop, year-round service to both Denver and Las Vegas.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	2.7%	6.7%
Allegiant Air*	10.7%	12.4%
American Airlines	(0.3%)	1.7%
Delta Air Lines	6.1%	(-1.0%)
Frontier Airlines**	100.0%	100.0%
Southwest Airlines	7.6%	6.4%
United Airlines	(2.3%)	5.2%

\*Allegiant Air shifted service from SAT to FLL to seasonal service; \*\*Frontier service to/from ATL, DEN, LAS and PHL began in May 2016 and ORD began Apr 2017.

When comparing year-over-year domestic capacity changes, the results were based on the following:

- Allegiant Air: increased capacity to LAS in June 2016
- American Airlines: increased MIA service back to near daily in March during peak times
- Frontier Airlines: started new service to ATL, DEN, LAS and PHL in May 2016 and began ORD in April 2017
- Southwest Airlines: commenced daily nonstop service to MCI effective November 6<sup>th</sup> and added a fifth daily flight to HOU that same day.

## INTERNATIONAL PASSENGERS

Scheduled international capacity, or seats, increased in April 2017 YOY to 18,730 monthly departure seats or 8.5%. This month has ended the recent trend of decreasing international seats largely due to capacity reductions by Southwest to Mexico City which ended service in March 2016. Instead, Aeromexico increased capacity to Mexico City, Interjet added capacity to Mexico City and Guadalajara, Southwest to Cancun and Volaris to Guadalajara. Even though seats were up in April, total international passengers remained down (0.9%). The continuing devaluation of the Peso to the US Dollar may be contributing to decreased leisure travel between the two countries. In March 2017, the Peso had 8% less value than the same time in 2016, and 24.8% less value than two years prior to that.

### Our Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development.

Airline	Seat Capacity Change	Passenger Change
Aeromexico	(0.3%)	(2.6%)
Interjet	2.7%	(7.3%)
Southwest (International)**	100%	121.7%
Volaris	62.5%	27.5%

\*Aeromexico ceased service from SAT to MTY in January 2017 \*\*Southwest and United offer seasonal service to Cancun, Mexico.

When comparing year-over-year international capacity changes, the results were based on the following:

- Aeromexico: increased to 2 daily flights to MEX on select dates.
- Southwest: offers service to CUN on a seasonal basis.
- Volaris: increased seasonal capacity to GDL in April.

### RECENT SCHEDULE CHANGES

Frontier Airlines launched new nonstop service to four destinations in May 2016. Two markets, Atlanta and Philadelphia, are served on a seasonal basis. These two markets returned April 23<sup>rd</sup>. In addition, effective April 23<sup>rd</sup>, Frontier added a new market to their portfolio of services from SAT, launching 3x weekly service to Chicago O'Hare.

Southwest Airlines added **NEW** daily nonstop service to Kansas City, MO on November 6<sup>th</sup> and added a fifth daily flight to Houston-Hobby on the same day.

On May 1<sup>st</sup>, 2017, San Antonio International Airport welcomed a **NEW** international carrier as part of our air service portfolio with Air Canada's daily nonstop service to Toronto, Ontario, Canada.

Volaris recently announced **NEW** daily nonstop service to Mexico City scheduled to begin September 15<sup>th</sup>. The service will be flown on a 179-seat Airbus A320 aircraft.

#### Our Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development.

## EXHIBIT A

### San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	April			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
<b>Passengers</b>						
Domestic Enplanements	357,551	341,670	4.6%	1,325,046	1,259,828	5.2%
Domestic Deplanements	354,669	332,259	6.7%	1,341,576	1,266,742	5.9%
<b>Total Domestic Passengers</b>	<b>712,220</b>	<b>673,929</b>	<b>5.7%</b>	<b>2,666,622</b>	<b>2,526,570</b>	<b>5.5%</b>
Intl Enplanements	12,532	13,029	-3.8%	47,130	59,621	-21.0%
Intl Deplanements	12,523	12,245	2.3%	46,628	60,474	-22.9%
<b>Total Intl Passengers</b>	<b>25,055</b>	<b>25,274</b>	<b>-0.9%</b>	<b>93,758</b>	<b>120,095</b>	<b>-21.9%</b>
<b>Grand Total All Passengers</b>	<b>737,275</b>	<b>699,203</b>	<b>5.4%</b>	<b>2,760,380</b>	<b>2,646,665</b>	<b>4.3%</b>
<b>Air Cargo (in Pounds)</b>						
<b>Total Domestic Freight</b>	<b>12,903,650</b>	<b>12,674,037</b>	<b>1.8%</b>	<b>50,230,444</b>	<b>49,020,794</b>	<b>2.5%</b>
<b>Total Intl Freight</b>	<b>648,799</b>	<b>836,626</b>	<b>-22.5%</b>	<b>3,162,619</b>	<b>3,160,597</b>	<b>0.1%</b>
<b>Total Freight</b>	<b>13,552,449</b>	<b>13,510,663</b>	<b>0.3%</b>	<b>53,393,063</b>	<b>52,181,391</b>	<b>2.3%</b>
<b>Total Mail</b>	<b>6,021,270</b>	<b>5,743,364</b>	<b>4.8%</b>	<b>23,502,820</b>	<b>22,579,636</b>	<b>4.1%</b>
<b>Grand Total All Air Cargo</b>	<b>19,573,719</b>	<b>19,254,027</b>	<b>1.7%</b>	<b>76,895,883</b>	<b>74,761,027</b>	<b>2.9%</b>

### San Antonio International Airport Movements

	April			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Air Carrier	7,294	7,125	2.4%	28,444	28,517	-0.3%
Air Taxi	1,714	1,729	-0.9%	6,416	6,844	-6.3%
General Aviation	3,859	4,248	-9.2%	14,928	16,918	-11.8%
Military	294	528	-44.3%	1,469	1,870	-21.4%
<b>Total Itinerant</b>	<b>13,161</b>	<b>13,630</b>	<b>-3.4%</b>	<b>51,257</b>	<b>54,149</b>	<b>-5.3%</b>

#### Our Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development.