



Monthly Statistics Report

To: Russell J. Handy, Aviation Director
From: Brian Pratte, Air Service Administrator
Copies: San Antonio Regional Stakeholders
Subject: January 2017 Monthly Statistics
Date: February 24, 2017

CONTINUED PASSENGER GROWTH IN JANUARY 2017

SUMMARY

San Antonio International Airport experienced another record month in passenger traffic with 652,072 total passengers, a 1.8% increase over January 2016. This also represents the 6th straight record-setting month in a row, along with eight of the past ten months.

Domestic traffic for the month was up 3.8% compared to January 2016, buoyed by increases from Frontier and Southwest, both of which added new routes in 2016. International traffic experienced a decline of (30.3%). When put in context, that decrease is significantly less when certain schedule components are removed. Such components include the elimination of VivaAerobus to Monterrey, MX and Southwest to Mexico City, schedule reductions by Aeromexico to Mexico City and Monterrey and adjustments by United to Cancun.

With respect to air cargo, a total of 18,192,042 pounds moved through San Antonio International Airport in January 2017, an increase of 2.2%.

Please see Exhibit A for a detailed breakdown.

As part of our expanded efforts towards air service development, the San Antonio International Airport has developed a robust, broad air service marketing and advertising program. This program is intended to heighten awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region.

CITY OF SAN ANTONIO AVIATION DEPARTMENT
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Our Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development.

DOMESTIC PASSENGERS

Scheduled domestic capacity, or seats, increased in January 2017 versus January 2016 with 408,665 monthly departure seats, up 19,415 seats, or approximately 5.0%. Airlines routinely make monthly or seasonal adjustments to the number of flights and seats available to match market demand trends. However, Southwest Airlines increased capacity in January by 12.2% with new service to Kansas City and increases to Dallas and Houston. In addition, Frontier Airlines continued nonstop, year round service to both Denver and Las Vegas. In general, capacity adjustments matched the change in passengers.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	(4.9%)	4.7%
Allegiant Air*	(33.5%)	(23.9%)
American Airlines	(5.4%)	(0.8%)
Delta Air Lines	1.8%	3.7%
Frontier Airlines**	100.0%	100.0%
Southwest Airlines	12.2%	4.0%
United Airlines	(3.4%)	0.2%

*Allegiant Air shifted service from SAT to FLL to seasonal service; **Frontier service to/from ATL, DEN, LAS and PHL began in May 2016

When comparing year-over-year domestic capacity changes, the results were based on the following:

- Allegiant Air: increased capacity to LAS in June 2016
- American Airlines: increased MIA service back to near daily in March during peak times
- Frontier Airlines: started new service to ATL, DEN, LAS and PHL in May 2016
- Southwest Airlines: commenced daily nonstop service to MCI effective November 6th.

INTERNATIONAL PASSENGERS

Scheduled international capacity, or seats, decreased in January 2017 in our year-over-year comparison to 20,432 monthly departure seats. The decline is in large part a result of capacity reductions by Southwest to Mexico City, Interjet to Toluca and Aeromexico to Monterrey. In addition to capacity adjustments, the continuing devaluation of the Peso to the US Dollar may be contributing to decreased leisure travel between the two countries. In December 2016, the Peso had 13.7% less value than the same time in 2015, and 47.0% less value than two years prior to that.

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Airline	Seat Capacity Change	Passenger Change
Aeromexico	(28.5%)	(12.1%)
Interjet	8.7%	(13.9%)
Southwest (International)* /***	(100.0%)	(100.0%)
United (International)***	(100.0%)	(100.0%)
VivaAerobus**	(100.0%)	(100.0%)
Volaris	33.3%	9.6%

*Southwest discontinued SAT to MEX service in March 2016 **VivaAerobus ceased service from SAT to MTY in August 2015 ***Both Southwest and United offer seasonal service to Cancun, Mexico.

When comparing year-over-year international capacity changes, the results were based on the following:

- Southwest: ceased service from SAT to MEX in March 2016, and offers service to CUN on a seasonal basis.
- VivaAerobus: ceased service from SAT to MTY in August 2015.
- Volaris: added a third weekly flight to GDL effective November 2016.

RECENT SCHEDULE CHANGES

Frontier Airlines launched new nonstop service to four destinations in May 2016. Two markets, Atlanta and Philadelphia, are served on a seasonal basis. These two markets will return April 23rd. In addition, effective April 23rd, Frontier will add a new market to their portfolio of services from SAT, launching 3x weekly service to Chicago O'Hare.

Southwest Airlines added **NEW** daily nonstop service to Kansas City, MO on November 6th and added a fifth daily flight to Houston-Hobby on the same day.

On May 1st, 2017, San Antonio International Airport will welcome a **NEW** international carrier as part of our air service portfolio, with Air Canada daily nonstop service to Toronto, Ontario, Canada.

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EXHIBIT A

San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	January			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Passengers						
Domestic Enplanements	308,110	298,889	3.1%	308,110	298,889	3.1%
Domestic Deplanements	318,179	304,715	4.4%	318,179	304,715	4.4%
Total Domestic Passengers	626,289	603,604	3.8%	626,289	603,604	3.8%
Intl Enplanements	12,693	18,187	-30.2%	12,693	18,187	-30.2%
Intl Deplanements	13,090	18,789	-30.3%	13,090	18,789	-30.3%
Total Intl Passengers	25,783	36,976	-30.3%	25,783	36,976	-30.3%
Grand Total All Passengers	652,072	640,580	1.8%	652,072	640,580	1.8%
Air Cargo (in Pounds)						
Domestic Freight Enplaned	4,497,958	4,939,703	-8.9%	4,497,958	4,939,703	-8.9%
Domestic Freight Deplaned	7,278,052	6,695,365	8.7%	7,278,052	6,695,365	8.7%
Total Domestic Freight	11,776,010	11,635,068	1.2%	11,776,010	11,635,068	1.2%
Intl Freight Enplaned	669,542	477,092	40.3%	669,542	477,092	40.3%
Intl Freight Deplaned	254,496	169,397	50.2%	254,496	169,397	50.2%
Total Intl Freight	924,038	646,489	42.9%	924,038	646,489	42.9%
Total Freight*	12,700,048	12,281,557	3.4%	12,700,048	12,281,557	3.4%
Mail Enplaned	2,116,008	2,649,096	-20.1%	2,116,008	2,649,096	-20.1%
Mail Deplaned	3,375,986	2,861,914	18.0%	3,375,986	2,861,914	18.0%
Total Mail*	5,491,994	5,511,010	-0.3%	5,491,994	5,511,010	-0.3%
Grand Total All Air Cargo	18,192,042	17,792,567	2.2%	18,192,042	17,792,567	2.2%

* FedEx figures are estimated for Jan. 2017

San Antonio International Airport Total Air Freight (000 lbs)

	January			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Air Carrier	7,125	7,132	-0.1%	7,125	7,132	-0.1%
Air Taxi	1,484	1,623	-8.6%	1,484	1,623	-8.6%
General Aviation	3,654	4,296	-14.9%	3,654	4,296	-14.9%
Military	483	381	26.8%	483	381	26.8%
Total Itinerant	12,746	13,432	-5.1%	12,746	13,432	-5.1%

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