



Monthly Statistics Report

To: Russell J. Handy, Aviation Director
From: Brian Pratte, Air Service Administrator
Copies: San Antonio Regional Stakeholders
Subject: March 2017 Monthly Statistics
Date: April 29, 2017

ANOTHER RECORD MONTH IN MARCH 2017

SUMMARY

San Antonio International Airport experienced another record month of passenger traffic in March with 766,593 total passengers, a 7.7% increase over March 2016. This represents the highest level of traffic for the month of March on record. In addition, first quarter traffic totaled 2,023,105 passengers, the first time on record first quarter traffic has exceeded the two million threshold. Finally, the March growth represents the ninth straight month of passenger growth, as well as ten of the past eleven months.

Domestic traffic for the month was up 9.2% compared to March 2016, primarily due to capacity increases by most of our domestic carriers as well as new routes from Frontier and Southwest. International traffic experienced a decline of (22.9%). When put in context, that decrease is significantly less when certain schedule components are removed. Such components include the elimination of Southwest to Mexico City, schedule reductions by Aeromexico to Monterrey and adjustments by United to Cancun.

With respect to air cargo, a total of 21,410,261 pounds moved through San Antonio International Airport in March 2017, an increase of 6.4%.

Please see Exhibit A for a detailed breakdown.

As part of our expanded efforts towards air service development, the San Antonio International Airport has developed a robust, broad air service marketing and advertising program. This program is intended to heighten awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region.

CITY OF SAN ANTONIO AVIATION DEPARTMENT

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Our Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development.

DOMESTIC PASSENGERS

Scheduled domestic capacity, or seats, increased 4.0% in March 2017 versus March 2016 with 442,784 monthly departure seats, up 17,006 seats, or approximately 4.0%. Airlines routinely make monthly or seasonal adjustments to the number of flights and seats available to match market demand trends. However, Southwest Airlines increased capacity in March by 7.8% with new nonstop service to Kansas City and increases to Baltimore, Dallas, Houston, New Orleans and St. Louis. United Airlines added capacity to Newark and Houston while Allegiant added a third weekly flight to Las Vegas. In addition, Frontier Airlines continued nonstop, year round service to both Denver and Las Vegas.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	1.3%	5.7%
Allegiant Air*	(13.5%)	(20.3%)
American Airlines	(4.3%)	5.3%
Delta Air Lines	2.4%	9.4%
Frontier Airlines**	100.0%	100.0%
Southwest Airlines	7.8%	8.4%
United Airlines	1.2%	10.2%

*Allegiant Air shifted service from SAT to FLL to seasonal service; **Frontier service to/from ATL, DEN, LAS and PHL began in May 2016

When comparing year-over-year domestic capacity changes, the results were based on the following:

- Allegiant Air: increased capacity to LAS in June 2016
- American Airlines: increased MIA service back to near daily in March during peak times
- Frontier Airlines: started new service to ATL, DEN, LAS and PHL in May 2016
- Southwest Airlines: commenced daily nonstop service to MCI effective November 6th.

INTERNATIONAL PASSENGERS

Scheduled international capacity, or seats, decreased in March 2017 in our year-over-year comparison to 18,039 monthly departure seats, a (20.3%) decline. The decline is in large part a result of capacity reductions by Southwest to Mexico City and Cancun, United to Cancun, and Aeromexico to Monterrey. In addition to capacity adjustments, the continuing devaluation of the Peso to the US Dollar may be contributing to decreased leisure travel between the two countries. In March 2017, the Peso had 8% less value than the same time in 2016, and 24.8% less value than two years prior to that.

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Airline	Seat Capacity Change	Passenger Change
Aeromexico	(38.2%)	(37.2%)
Interjet	(1.8%)	(11.1%)
Southwest (International)* /***	(76.9%)	(71.8%)
United (International)**	(100.0%)	(100.0%)
Volaris	(30.8%)	(38.8%)

*Southwest discontinued SAT to MEX service in March 2016 **VivaAerobus ceased service from SAT to MTY in August 2015 ***Both Southwest and United offer seasonal service to Cancun, Mexico.

When comparing year-over-year international capacity changes, the results were based on the following:

- Southwest: ceased service from SAT to MEX in March 2016, and offers service to CUN on a seasonal basis.
- Volaris: temporarily reduced seasonal capacity to GDL in March.

RECENT SCHEDULE CHANGES

Frontier Airlines launched new nonstop service to four destinations in May 2016. Two markets, Atlanta and Philadelphia, are served on a seasonal basis. These two markets returned April 23rd. In addition, effective April 23rd, Frontier added a new market to their portfolio of services from SAT, launching 3x weekly service to Chicago O'Hare.

Southwest Airlines added **NEW** daily nonstop service to Kansas City, MO on November 6th and added a fifth daily flight to Houston-Hobby on the same day.

On May 1st, 2017, San Antonio International Airport will welcome a **NEW** international carrier as part of our air service portfolio, with Air Canada daily nonstop service to Toronto, Ontario, Canada.

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EXHIBIT A

San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	March			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Passengers						
Domestic Enplanements	369,495	335,951	10.0%	967,495	918,158	5.4%
Domestic Deplanements	372,757	344,071	8.3%	986,907	934,483	5.6%
Total Domestic Passengers	742,252	680,022	9.2%	1,954,402	1,852,641	5.5%
Intl Enplanements	12,456	14,978	-16.8%	34,598	46,592	-25.7%
Intl Deplanements	11,885	16,596	-28.4%	34,105	48,229	-29.3%
Total Intl Passengers	24,341	31,574	-22.9%	68,703	94,821	-27.5%
Grand Total All Passengers	766,593	711,596	7.7%	2,023,105	1,947,462	3.9%
Air Cargo (in Pounds)						
Total Domestic Freight	14,003,401	13,188,171	6.2%	37,326,794	36,346,757	2.7%
Total Intl Freight	873,379	943,525	-7.4%	2,513,820	2,323,971	8.2%
Total Freight	14,876,780	14,131,696	5.3%	39,840,614	38,670,728	3.0%
Total Mail	6,533,481	5,995,917	9.0%	17,481,550	16,836,272	3.8%
Grand Total All Air Cargo	21,410,261	20,127,613	6.4%	57,322,164	55,507,000	3.3%

San Antonio International Airport Total Air Freight (000 lbs)

	March			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Air Carrier	7,612	7,638	-0.3%	21,150	21,392	-1.1%
Air Taxi	1,761	1,869	-5.8%	4,702	5,115	-8.1%
General Aviation	3,883	4,129	-6.0%	11,069	12,670	-12.6%
Military	349	598	-41.6%	1,175	1,342	-12.4%
Total Itinerant	13,605	14,234	-4.4%	38,096	40,519	-6.0%

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