

PETER ZANONI

January 2, 2019

Mayor & City Council
City of San Antonio
115 Plaza de Armas, Suite 202
San Antonio, Texas 78205

Dear Mayor Nirenberg and Members of the City Council,

I enthusiastically submit my resume to serve as City Manager for the City of San Antonio. In the position, I will provide professional leadership with integrity for uniform and civilian employee teams. Working with the City Council, City staff, and the community, I will ensure the delivery of quality and innovative city services and initiatives while providing strong management of the City's finances.

I have nearly 22 years' of city management experience with the City of San Antonio including six years as Deputy City Manager, three years as Assistant City Manager, and six years as the City's Budget Director.

I have overseen the operations of major City departments to include those managing our Bond Programs, streets, sidewalks and drainage systems; planning equitable and sustainable growth of the City; implementing affordable housing and neighborhood engagement; delivering our residential garbage and recycling services; and, providing high-quality education initiatives. I have worked with both San Antonio's Police and Fire Chiefs and their command staffs on various public safety issues associated with my areas of oversight and have a solid understanding of their operations through my nine years of executive level oversight for the city's annual budget development and financial monitoring.

While managing the above responsibilities, I simultaneously have lead teams to develop and execute significant initiatives for San Antonio including three Bond Programs (the 2017, 2012, and 2007) totaling nearly \$2 billion in infrastructure investments, the fiscal year 2019 Affordable Housing Business Plan totaling \$26 million, the City's first modern SA Tomorrow Comprehensive Plan, the voter-approved Pre-K 4 SA early childhood education initiative serving over 10,000 families to date, and the City's Solid Waste Resource & Recovery Plan with its residential recycling rate of 60% by 2025.

I have experience in developing productive working relationships with the City Council and in communicating effectively. I know how to advance City Council goals working with diverse stakeholders to include business leaders and community organizations. I have developed an effective leadership style that strengthens employee empowerment, emphasizes accountability, and effectively brings teams together to achieve a shared vision.

I welcome an opportunity to further discuss my qualifications. Thank you for your time and consideration.

Respectfully,
Peter Zanoni

ATTACHMENT:
Resume

PETER ZANONI

G O A L

To be the City Manager of the City of San Antonio providing professional management with integrity working with the City Council, uniform and civilian City staff, and the community in the development and delivery of quality and innovative city services and initiatives utilizing my leadership, communication, and financial skills.

C A R E E R

Over 23 years' experience in local government management

CITY OF SAN ANTONIO, City Manager's Office

San Antonio, Texas

October 2009 to Present

DEPUTY CITY MANAGER (6 YEARS) / ASSISTANT CITY MANAGER (3 YEARS)

- ◆ Provide leadership and management oversight for the Transportation & Capital Improvements, Neighborhood & Housing Services, Planning, Pre-K 4 SA, Management & Budget, Solid Waste Management, Human Services, Building & Equipment Services, Fleet, and Sustainability Departments planning, directing, and evaluating budgets, work plans, goals, and objectives through executive-level staff
- ◆ Manage and participate in Executive recruitments including the Transportation & Capital Improvements Director, Planning Director, Neighborhood & Housing Services Director, Pre-K 4 SA CEO, Human Services Director, Assistant Solid Waste Director, and Education Coordinator

Infrastructure, Street Maintenance, and Sidewalks

- ◆ Provide leadership and management oversight of City's \$850 million 2017-2022 Bond Program and the \$595 million 2012-2017 Bond Program to include development and implementation on schedule and within budget
- ◆ Serve and engage as lead City executive for Mayor Nirenberg's ConnectSA Transportation Initiative providing funding options and transportation initiatives for the developing 20 year plan framework having a \$1.3 billion initial investment by 2025
- ◆ Assist in development and execution of City's annual Street Maintenance and Sidewalk Program totaling \$110 million and \$9 million, respectively, in FY 2019
- ◆ Provide, during disaster recovery efforts, executive level support to the community and City Council Members including the February 2017 Tornado recovery efforts

City Council Relations

- ◆ Serve as lead executive for major Mayor initiatives including Mayor Nirenberg's Housing and Transportation initiatives, Mayor Taylor's SA Tomorrow initiative, Mayor Castro's Pre-K 4 SA initiative, and Mayor Hardberger's Haven for Hope initiative
- ◆ Serve as City Manager Liaison to City Councilmembers in District 4, 5, 6, 8, 9 and 10
- ◆ Manage City Council Committees including the Transportation, Infrastructure & Growth, Quality of Life, Comprehensive Plan, VIA Ad Hoc, and Education Excellence Committees

Corporate & Business Community Relations

- ◆ Assist HEB in their Foster Road 871 acres distribution campus investment through annexation and partnership in infrastructure enhancements for Phase I development, a \$150 million, 1.1 million square foot distribution center creating 300 new jobs and retaining 348

CAREER

DEPUTY CITY MANAGER / ASSISTANT CITY MANAGER

Corporate & Business Community Relations

- ◆ Provide executive level leadership within diverse stakeholder groups in the amendment or creation of the following Public Improvement Districts and Tax Increment Reinvestment Zones: South Lake PID, 211 PID, Talley Road PID, West Point PID, Mission Del Largo TIRZ, Verano TIRZ, and Tarasco TIRZ
- ◆ Work directly with HEB and USAA Executives in their Pre-K 4 SA support and endorsements

Public Safety

- ◆ Coordinate with Fire Department to develop potential new Fire station locations with appropriate staffing levels and equipment to support recommended Annexation proposals
- ◆ Coordinate with Fire Department on development of the Fire Service Agreement with Bexar-Bulverde Volunteer Fire Department to provide fire service to the US 281 Commercial Corridor annexed into the City in December 2016
- ◆ Coordinate with Police and Fire Departments on public infrastructure and traffic management during special events (such as the 2018 Final Four) and for inclement weather events (such as severe rain, freezing rain, and snow)

Financial Management

- ◆ Provide management oversight of Budget Office and annual budget development process for three fiscal years providing mentorship of new budget director (equating to nine years of budget development leadership with Budget Director position) with an annual operating and capital budget totaling \$2.3 billion in FY 2013 and a FY 2013 General Fund Budget of \$980 million

Affordable Housing

- ◆ Serve and engage as lead City executive for Mayor Nirenberg's Affordable & Comprehensive Housing Policy Task Force assisting the five-member Task Force in developing a 10-Year Affordable Housing Policy Strategy accepted by City Council in August 2018
- ◆ Develop and execute largest-ever annual affordable housing program with \$26 million in FY 2019 funding for single and multifamily gap financing, housing preservation, home-buying assistance, and coordinated housing system initiatives for over 2,000 affordable housing units produced/preserved consistent with the developed Housing Business Plan
- ◆ Develop and implement first-ever \$20 million affordable/workforce Housing Bond Initiative approved by voters as part of City's 2017-2022 Bond Program

Early Childhood Education

- ◆ Implement Pre-K 4 SA initiative within nine months (from November 2012 to August 2013) to include: Board of Directors management and support; initial \$23 million program budget development and adoption; approve MOUs with seven Independent School Districts; construct and open two initial 50,000 square foot education centers and secure real estate for two additional centers; hire CEO, teachers and other staff totaling 158 positions; secure transportation services for students; establish educator professional development; and obtain contract approval for eight year independent program assessment and evaluation
- ◆ Provide oversight of Pre-K 4 SA, a \$47 million initiative in FY 2019, focused on providing high-quality early childhood education annually through four education centers serving 2,000 students, competitive grants with ISD's and other providers impacting 3,800 students, and professional development assisting over 2,000 educators annually

PETER ZANONI

PAGE III

C A R E E R

DEPUTY CITY MANAGER / ASSISTANT CITY MANAGER

City Comprehensive Planning

- ◆ Oversee two-year Mayor & Council/community/multi-departmental effort to complete modern or first-ever land use, transportation, and sustainability plans for San Antonio in the SA Tomorrow initiative (Comprehensive Plan, Multi-Modal Transportation Plan and Sustainability Plan) adopted by City Council in August 2016
- ◆ Assist in implementation of City's Comprehensive Plan as part of the SA Tomorrow initiative with the near-finalization of six initial regional center/community plans and initiation of six additional regional center/community plans
- ◆ Serve and engage as lead City executive for City's Annexation Program from 2014 to 2018 annexing more than 31 square miles into the City territory; completing municipal boundary adjustments with Terrell Hills and Converse; and completing the 11 square mile US 281 Non-Annexation Agreement through 2034
- ◆ Initiate efforts to impose land use controls around Lackland and Camp Bullis military installations consistent with recently amended State Law and Special Annexation Election of November 2018 coordinating with Joint Base San Antonio personnel

Sustainable & Smart City

- ◆ Assume lead City role in Google, AT&T and other fiber companies' installation of fiber and other equipment within City right-of-way with 4,000 miles of fiber constructed to date
- ◆ Assist in development of 10 year Recycling Plan (eventually amended to a 15 year plan) to increase City's residential recycling rate to 60% by 2025
- ◆ Direct resource recovery initiatives from 2009 to 2017 for City's then \$100 million Garbage and Recycling operation for 350,000 residential customers to include establishing variable rate pricing and organics recycling
- ◆ Direct Sustainability Office in 2015/2016 overseeing development of SA Tomorrow Sustainability Plan and development/implementation of anti-idling and coal-tar usage ban Ordinances

Human Services

- ◆ Negotiate and resolve issues for Haven for Hope's initial operational years including program improvements for Prospects Courtyard, increased City funding to support total operations, updating of City Quality of Life Ordinances, and City representation on Board of Directors
- ◆ Assist in developing new City multi-service senior centers in Council Districts 2, 4, 5 and 6

CITY OF SAN ANTONIO, Office of Management & Budget

San Antonio, Texas

October 1999 to October 2009

BUDGET DIRECTOR (6 YEARS) / BUDGET MANAGER (ASSISTANT BUDGET DIRECTOR) (4 YEARS)

Financial & Business Management

- ◆ Engage City Council and community to determine budget priorities for annual budget
- ◆ Manage all aspects of the City's Operating and Capital Budget Development Process to include simultaneously working with over 35 department executives including the Police and Fire Chiefs with an annual operating and capital budget totaling \$2.3 billion in FY 2010 and a FY 2010 General Fund Budget of \$887 million
- ◆ Coordinate development of the City's \$550 million 2007-2012 Bond Program including first-ever Community Bond Committee Process with 4 Committees and 128 members
- ◆ Monitor monthly revenues and expenditures and prepare and present policy proposals for budget and service adjustments to maintain balanced budgets

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PAGE IV

CAREER

CITY OF SAN ANTONIO, Office of Management & Budget

San Antonio, Texas

April 1997 to October 1999

SENIOR BUDGET & MANAGEMENT ANALYST;

BUDGET & MANAGEMENT ANALYST (Over 2 Years)

- ◆ Manage and participate in the development and the administration of the City's Operating and Capital Budget
- ◆ Evaluate program/service delivery through development and analysis of departmental performance measures

LEON COUNTY, Office of Management & Budget

Tallahassee, Florida

February 1996 to April 1997

SENIOR MANAGEMENT & BUDGET ANALYST

- ◆ Manage and participate in the development and the administration of the City's Operating and Capital Budget
- ◆ Evaluate program/service delivery through development and analysis of departmental performance measures

RELATED POSITIONS HELD

Data Analyst, Office of the Governor

Legislative Staff Assistant, The Florida Senate

Community Development Intern, Old Arlington, Inc.

1994 to 1996

Tallahassee, Florida

Tallahassee, Florida

Jacksonville, Florida

EDUCATION

FLORIDA STATE UNIVERSITY

MASTER OF PUBLIC ADMINISTRATION

April 1996

JACKSONVILLE UNIVERSITY

BACHELOR OF ARTS, POLITICAL SCIENCE

April 1994

PERSONAL INFORMATION

- ◆ Born and raised in Mexico, Maine
- ◆ Married to LaJuana Hill Zanoni with three sons, Tanner (18), Anello (15), and Nicoli (11)