

CPS ENERGY
Quarterly STEP Report to the
CITY OF SAN ANTONIO

3rd QUARTER
FOR CPS ENERGY FISCAL YEAR 2011

Prepared November 2010

Executive Summary

Ordinance 2009-05-21-0399 authorizes the funding of the CPS Energy conservation and sustainability STEP (Save for Tomorrow Energy Plan) program. The STEP Program is a demand management program designed to encourage customers to improve the energy efficiency of their homes, buildings and processes, thereby saving electricity and reducing system demand. The goal of the program is to save 771 megawatts (MW) of demand between 2009 and 2020. The 771 MW is equivalent to the amount of energy produced by a large power plant on an annual basis. To put this into perspective, the CPS Energy Spruce 1 power plant generates 575 MW and the newest Spruce 2 generates 750 MW of electricity.

In the short term, customers enjoy the benefits of a reduction in overall system fuel costs, which will produce savings for all customers. Those participating proactively in the programs like changing to compact florescent lamps (CFLs), installing high-efficiency air conditioning/heating units, installing a Peak Saver programmable thermostat, and home efficiency updates will lower their energy use and monthly bills. In the long term, customers will benefit from a delay in the need for additional generation capacity and the rate increases to support the additional capacity.

For the purpose of accountability and transparency, specific procedures have been outlined and noted in City Ordinance. The quarterly reports are part of the accountability procedures used to assist City staff in evaluating the program in savings and total costs, which is estimated at \$849 million. The annual cost ranges from \$12.3 million to over \$77 million, with approximately \$8 million of which is currently recovered in the base rates and the remaining amount would be recovered through an adjustment in the fuel surcharge.

Since inception in CPS FY2009, CPS has a cumulative reduction of approximately 162 MW or 162,216 kilowatts (kW) of energy demand. The bulk of the energy reduction is from the CFL Program, which accounts for approximately 103 MW (103,469 kilowatts) or 64% of the reduction. While there are some residual CFL residual savings included in this report, the CFL Program was phased out early in the fiscal year due to market saturation of CFL bulbs. The challenge will be to find additional programs that will provide the level of demand savings comparable to the CFL Program.

Program Expectations

The use of demand side management energy programs such as STEP enables customers who participate directly in the program to lower their utility bills almost immediately. Those customers who do not directly participate still benefit in the short run because lower kilowatt per hour system usage will reduce overall system fuel costs and produces fuel savings to all customers. All customers benefit in the long term as CPS will be able

to postpone the need for building additional generation capacity and raising utility rates to finance the construction of new generation.

Another program expectation exhibited in the City Ordinance is the STEP Funding Accountability Procedures CPS must follow. The procedures are listed below:

All funds collected for STEP programs, either from base rates or through the fuel adjustment, must be accounted for separately.

CPS Energy shall provide an annual report, prepared by an independent third party consultant, to the City which quantifies the kilowatt savings from STEP expenditures by customer class and other measures deemed necessary by the City.

Based on the report provided and the amount of STEP expenditures determined to be eligible for recovery through the fuel adjustment, CPS Energy will calculate the annual kilowatt per hour charge. It will be reviewed and approved by City staff before implementation of the kilowatt per hour charge.

City staff will monitor the recovery through the fuel adjustment on a monthly basis. Annually, the amount of under or over recovery, if any, will be determined and the fuel adjustment will be adjusted accordingly to ensure that only the amount of eligible STEP expenditures are recovered.

CPS Energy must maintain documentation of all STEP expenditures, by customer class and other measures deemed necessary by the City.

CPS Energy shall provide quarterly reports to the City staff which show year to date STEP expenditures by program and customer class, funds accumulated and estimated kilowatt savings and other measures deemed necessary by the City.

Examples of detailed quarterly report information include but are not limited to the following: number of kilowatt saved by customer class and program type; the number of participants and contractors; geographic area and council district program activity; and, total costs/expenditures by program type.

CPS Energy shall provide an annual report to the City which shows the incentive payments made as a result of the Commercial Demand Response program for the prior twelve months and other measures deemed necessary by the City.

A quarterly report detailing information shall be made available to the public with sufficient protection regarding confidential information as deemed necessary by the City.

Funding Recovery

The total cost of the STEP Program during the 2009 to 2020 time period is estimated at \$849 million with an annual cost ranging from \$12.3 million to over \$77 million, of which approximately \$8 million annually is to be recovered in base rates. The remaining annual amount would be recovered through an adjustment in the fuel surcharge. The cost recovery would occur in the following fiscal year and be subject to third party review and verification of incremental kilowatt reduction. Customers could offset the

additional costs of these fuel surcharges by implementing some of the STEP energy efficiency measures.

The CPS Energy fiscal year runs from February 1st through January 31st, and the fiscal year is denoted by the year in which the fiscal year ends. For example, CPS FY 2009 would be the period from February 1, 2008 through January 31, 2009.

For the CPS FY 2009, STEP expenditures totaled \$11,489,514, and after removing the \$8 million of base rate recovery, there was \$3,489,514 to be recovered in the adjustment to the fuel surcharge. As of July 31, 2010, CPS had the following recoveries for this adjustment:

Recoverable Amount	Amount Recovered as of 07/31/10	Under/(Over) Recovery
\$3,489,514	\$4,060,315	(\$570,801)

For the calculation of the FY 2010 adjustment to the fuel surcharge listed below, a majority of this Over Recovery was taken into account, and the remaining amount will be taken into account when the FY 2011 fuel surcharge adjustment is calculated.

FY	Incremental STEP Cost	Recovery Period	Est. Monthly Impact on Fuel Charge		
			Residential Impact per 1,000 kWh		
			STEP	Fuel Savings	Net
2009	\$3.5M	Jul09-Jul10**	\$0.21	(\$0.21)	\$0.00
2010	\$11.7M	Aug10-Jun11	\$0.77	(\$0.41)	\$0.36

**Note: Recovery Period for FY 2009, originally Jul09-Jun10, was extended thru Jul10 while City staff evaluated FY 2010 expenses.

As noted above, a new STEP recovery factor was implemented in August 2010, with recovery going through June 2011. This recovery factor was based on the CPS FY2010 STEP expenditures of \$20,442,063, and once the base rate recovery and the over recovery from the previous period was removed, this left \$11,671,707 to be recovered in the adjustment to the fuel surcharge. The following table shows the status of this recovery from August 2010 through October 2010:

Amount to be recovered Aug 2010 – Oct 2010	Amount Recovered Aug 2010 – Oct 2010	Under/(Over) Recovery
\$3,889,448	\$4,010,396	(\$120,948)

Residential Programs

Compact Fluorescent Lamps (CFL) Program – This program targeted specific areas of the city lower in market penetration culminating in a marketing blitz by HEB in April 2010. Costs and savings of this program are included in the current report. The CFL program is phased out and will be replaced eventually by other programs focused on the next step in efficient lighting technology.

Home Efficiency Program – targets a wide range of energy efficiency measures that save cooling and heating energy in existing homes. The list includes:

- Ceiling Insulation
- Cool Roof
- Duct Repair and Duct Sealing
- ENERGY STAR[®] Windows
- Spray Foam Insulation
- Wall Insulation
- Window Film or Solar Screens

HVAC Program – provides customers with rebates for the purchase of eligible central air conditioners, heat pumps and room air conditioners.

Peak Saver Program – a residential air-conditioner demand response control program. CPS Energy will install a free Honeywell programmable thermostat in participating customers' homes when they enroll in the program. The thermostat is used by CPS to cycle off the compressor of participating air conditioners during periods of peak demand throughout the summer (May – September).

Solar Photovoltaic & Water Heaters – provides incentives for the installation of both solar photovoltaic systems and solar water heaters.

Commercial Programs

Lighting – offers incentives to customers who install efficient lighting in their facilities. Incentives are offered for both retrofit and new construction projects.

HVAC Program – offers incentives for the installation of high efficiency unitary AC equipment, heat pump and chillers.

Motors, Windows & Roof Coating Programs – offers incentives for the installation of high-efficiency motors, reflective window coatings and reflective roofing.

Other Commercial Programs – includes incentives for the installation of custom projects, mainly involving the installation of efficient commercial kitchen appliances.

Administration and Marketing Expenses

Through the 3rd Quarter of CPS FY2011, the STEP Program incurred administration and marketing expenses of \$2,031,894, of which \$649,557 was related to marketing expenses. Administration and marketing expenses accounted for approximately 32% of the total STEP 3rd Quarter fiscal year-to-date expenditures.

CPS FY2011 3rd Quarter STEP Report

Attachment A illustrates the kW reduction and dollars expended for the various commercial and residential efficiency and demand response programs. This data is presented for both the 3rd Quarter only, as well as the cumulative amounts for the CPS Energy FY2011. Since the fiscal year for CPS Energy runs from February 1st to January 31st, the 3rd Quarter covers August 1, 2010 through October 31, 2010. Of note for this Quarter is the inclusion of demand response savings, as this Program concluded in September 2010. In addition, there are savings for the CFL program listed for the 3rd Quarter, however; these savings we actually achieved during the 1st Quarter of the fiscal year, but were not reported in the 1st or 2nd Quarter reports.

Attachment B shows the same kW reduction and dollars expended, but for the 2nd Quarter of CPS FY 2011. It should be noted that the Peak Saver data only reflects those units installed within the respective quarters of this fiscal year.

Attachment C shows the same kW reduction and dollars expended, but for the 1st Quarter of CPS FY 2011.

Attachment D shows the cumulative number of rebates broken down by City Council District. The table shows the numerical values, and the charts are a graphical representation of the numerical data. This attachment does not include Peak Saver, Demand Response installations, as these are demand response programs and not energy efficiency per se, nor does it include New Construction installations as these rebates are provided directly to home builders and not to individual customer accounts. Attachments E, F and G represent the same data, but for the 3rd, 2nd and 1st Quarters respectively.

Attachment H shows the cumulative rebate dollars broken down by City Council District. The table shows the numerical data, and the charts are a graphical representation of the numerical data. This attachment does not include Peak Saver, Demand Response installations, as these are demand response programs and not energy efficiency per se, nor does it include New Construction installations as these rebates are provided directly

to home builders and not to individual customer accounts. Attachments I, J and K represent the same data, but for the 3rd, 2nd and 1st Quarters respectively.

Attachment L illustrates the cumulative rebate locations overlaid on a map of Bexar County and the City Council Districts. As with Attachments D – K, Peak Saver installations are not included in the data, as Peak Saver is a demand response and not an energy rebate program.

Attachment M illustrates the cumulative rebate locations overlaid on the various census tract income segments.

Attachment - B

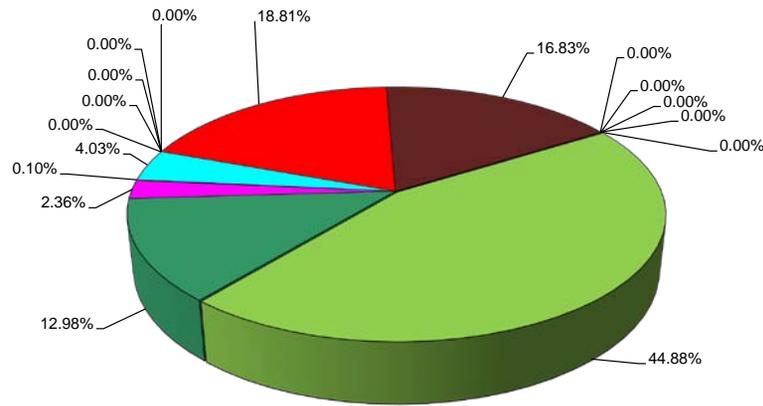
2nd Quarter Energy Efficiency & Demand Response Summary Through July 31, 2010



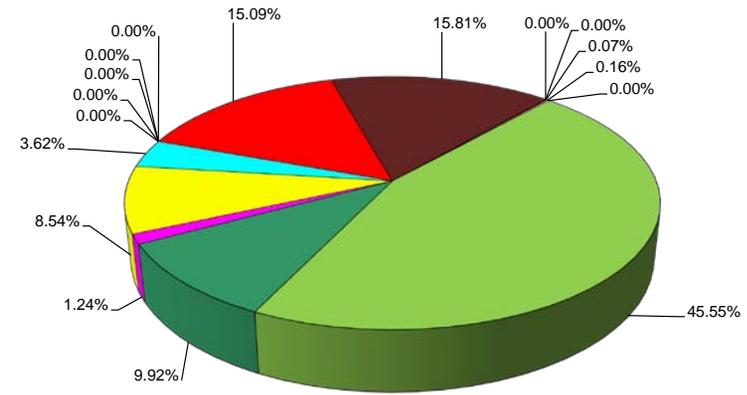
	Comm. HVAC	Comm. Lighting	Comm. Roof Coatings	Comm. Window Coatings	Comm. Motor Replacements	Comm. Other	Demand Response	Peak Saver	Res. Central A/C	Res. Window A/C	Res. CFL	Res. Solar	Res. Home Efficiency	Res. Air Flow	Res. Wash Right	New Construction	Refrigerator Recycling	Total
2nd Qrt kW reduction	953	853	0.00 **	0.00 **	0.00	0.00	0.00	2,273	658	120	5.05	204	0.00	0.03	0.00 **	0.00 **	0.00 **	5,065
2nd Qrt Rebate Dollars	\$464,542	\$492,327	\$20,411	0.00	0.00	\$5,067	\$0	\$1,191,632	\$717,388	\$92,900	-\$1582.20	\$589,425	\$124,008	\$76,957	\$148,575	\$27,100	\$4,400	\$3,953,150
Cumulative kW reduction	1,681.05	1,761.73	0.00 **	0.00 **	7.94	17.60	0.00	5,076.00	1,105.05	138.18	952.13	403.04	0.00	0.05	0.00 **	0.00 **	0.00 **	11,143
Cumulative Rebate Dollars	\$901,590	\$997,482	\$45,955	\$1,960	\$1,189	\$50,455	\$0	\$2,657,937	\$1,156,187	\$105,550	\$58,932	\$1,179,331	\$228,065	\$132,596	\$256,650	\$27,100	\$4,400	\$7,805,379

** kW savings calculated at completion of M&V Report

2nd Qrt (May 1 - July 31) kW reduction *



Cumulative (Thru July 31) kW reduction *



- Comm. HVAC
- Comm. Lighting
- Comm. Roof Coatings
- Comm. Window Coatings
- Comm. Motor Replacements
- Comm. Other
- Demand Response
- Peak Saver
- Res. Central A/C
- Res. Window A/C
- Res. CFL
- Res. Solar
- Res. Home Efficiency
- Res. Air Flow
- Res. Wash Right
- New Construction
- Refrigerator Recycling

* RESULTS HAVE NOT BEEN AUDITED. FINANCIAL INFORMATION CONTAINED WITHIN THE STEP QUARTERLY REPORT SOLELY REFLECTS THE REBATES ALLOCATED IN ACCORDANCE TO CPS ENERGY CUSTOMER DEMAND. THIS FINANCIAL INFORMATION IS ONLY A PORTION OF THE TOTAL STEP EXPENDITURES. ACTUAL STEP EXPENDITURES, CONFIRMED BY AN INDEPENDENT THIRD-PARTY, ARE STATED WITHIN THE ANNUAL STEP MEASUREMENT AND VERIFICATION (M&V) REPORT. THE INFORMATION AND DATA PROVIDED ON THE REPORT IS PROVIDED FOR REFERENCE PURPOSES ONLY AND IS PROVIDED TO THE USER OF THIS REPORT "AS IS" WITHOUT ANY WARRANTIES OF ANY TYPE, EXPRESS OR IMPLIED. CPS ENERGY DOES NOT WARRANT, REPRESENT OR GUARANTEE THAT THE INFORMATION OR DATA PROVIDED IN THIS REPORT IS CORRECT, ACCURATE OR FIT FOR ANY PARTICULAR USE OR PURPOSE BY USER OF THIS REPORT AS OF THE DATE THE REPORT IS PROVIDED TO USER OR OTHERWISE.

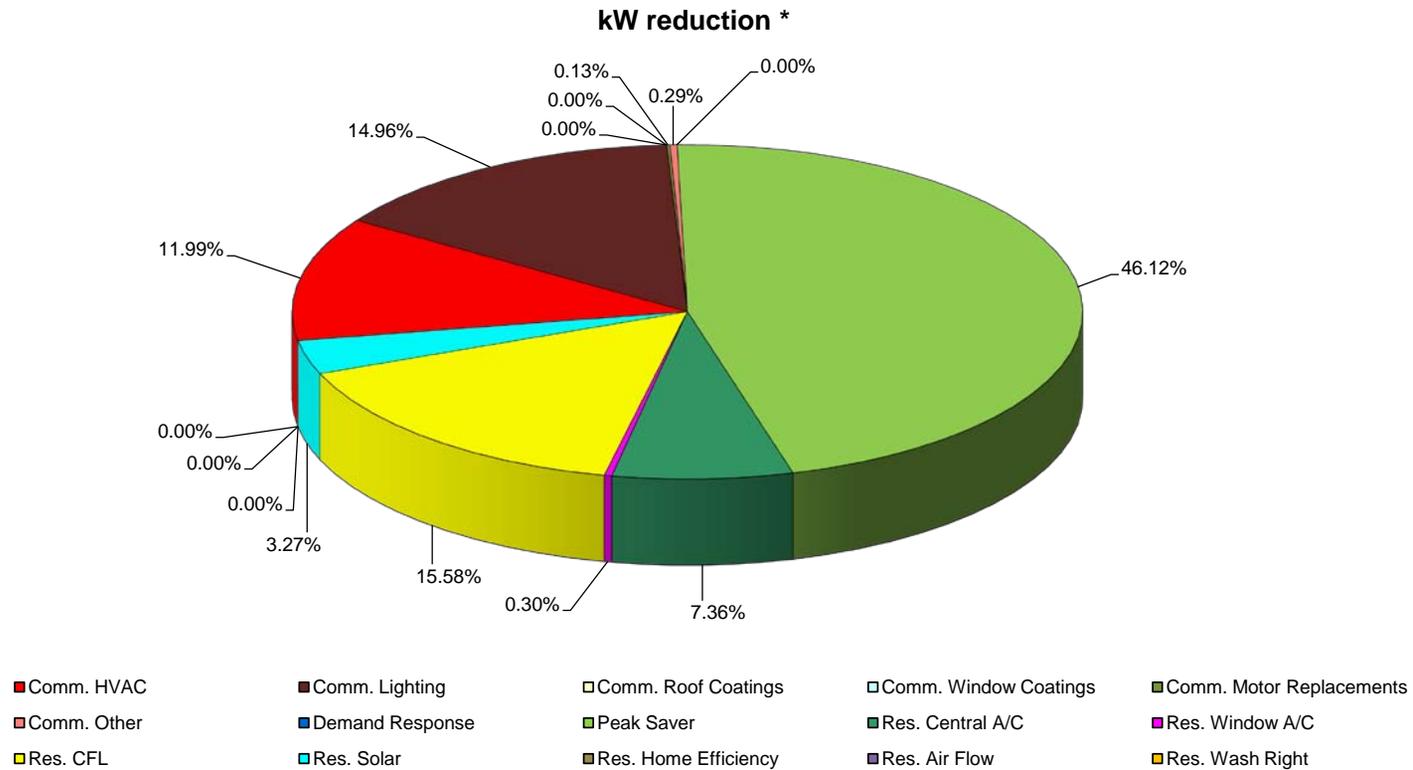
Attachment - C

1st Quarter Energy Efficiency & Demand Response Summary Through April 30, 2010



	Comm. HVAC	Comm. Lighting	Comm. Roof Coatings	Comm. Window Coatings	Comm. Motor Replacements	Comm. Other	Demand Response	Peak Saver	Res. Central A/C	Res. Window A/C	Res. CFL	Res. Solar	Res. Home Efficiency	Res. Air Flow	Res. Wash Right	Total
kW reduction	728.42	909.02	0.00**	0.00**	7.94	17.60	0.00	2802.75	447.38	18.44	947.08	198.95	0.00	0.02	0.00**	6,078
Rebate Dollars	\$437,048	\$505,155	\$25,544	\$1,960	\$1,189	\$45,388	\$0	\$1,466,305	\$438,799	\$12,650	\$60,514	\$589,906	\$104,057	\$55,639	\$108,075	\$3,852,229

** kW savings calculated at completion of M&V Report



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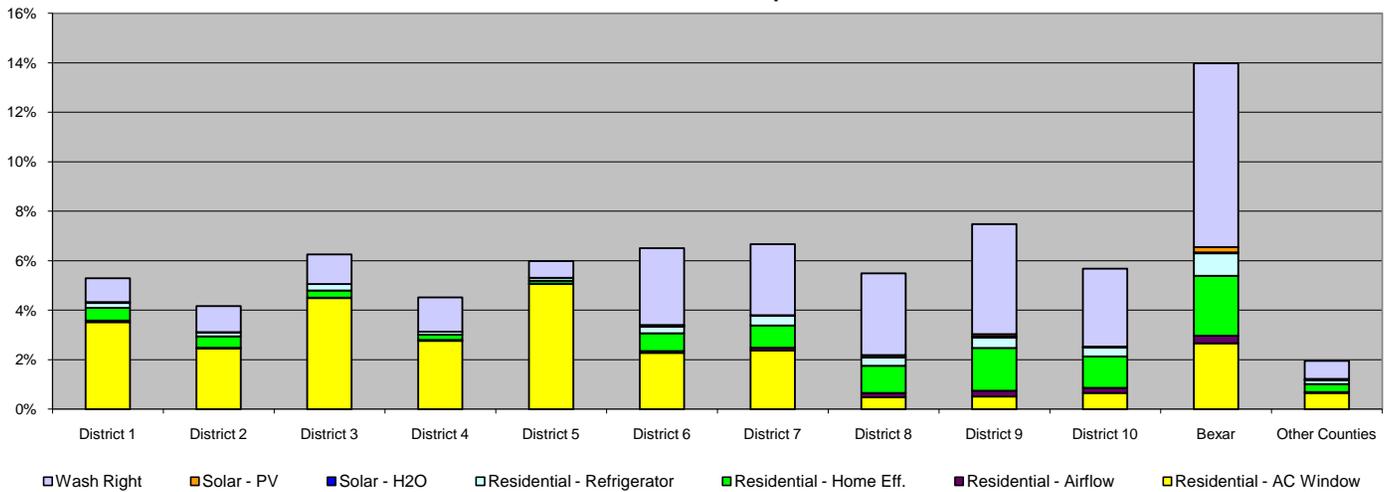
Attachment - D

Cumulative Rebates by Council District Summary Feb 1, 2010 - Oct 31, 2010

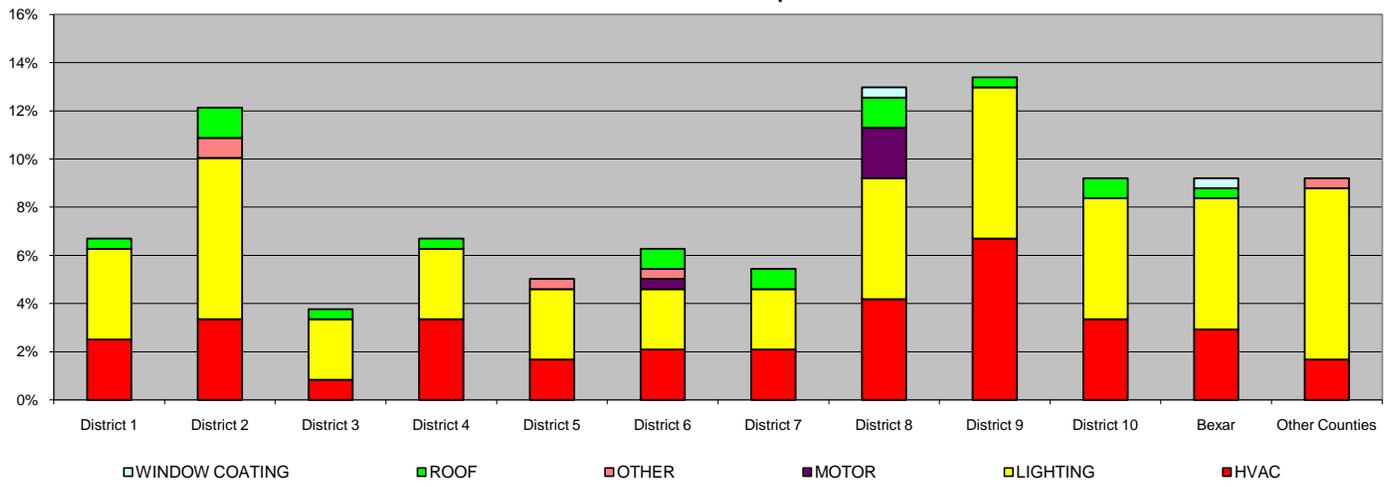


Cumulative Total	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Bexar	Other Counties	Total
HVAC	6	8	2	8	4	5	5	10	16	8	7	4	83
LIGHTING	9	16	6	7	7	6	6	12	15	12	13	17	126
MOTOR	0	0	0	0	0	1	0	5	0	0	0	0	6
OTHER	0	2	0	0	1	1	0	0	0	0	0	1	5
ROOF	1	3	1	1	0	2	2	3	1	2	1	0	17
WINDOW COATING	0	0	0	0	0	0	0	1	0	0	1	0	2
Commercial	16	29	9	16	12	15	13	31	32	22	22	22	239
Residential - AC Central	100	114	71	89	28	280	358	543	855	504	1108	251	4301
Residential - AC Window	614	429	783	482	883	397	414	84	90	115	465	115	4871
Residential - Airflow	11	5	4	6	2	13	20	30	40	35	53	6	225
Residential - Home Eff.	90	79	50	38	21	126	157	192	301	222	422	57	1755
Residential - Refrigerator	34	29	45	21	20	46	69	60	74	64	159	27	648
Solar - H2O	0	0	0	0	0	5	0	2	8	1	6	1	23
Solar - PV	6	1	0	0	0	6	3	14	16	4	38	8	96
Wash Right	169	184	209	241	118	542	500	576	776	550	1296	126	5287
Cumulative Total	1,040	870	1,171	893	1,084	1,430	1,534	1,532	2,192	1,517	3,569	613	17,445

CumulativeTotal: Residential Rebates per Council District



Cumulative Total: Commercial Rebates per Council District

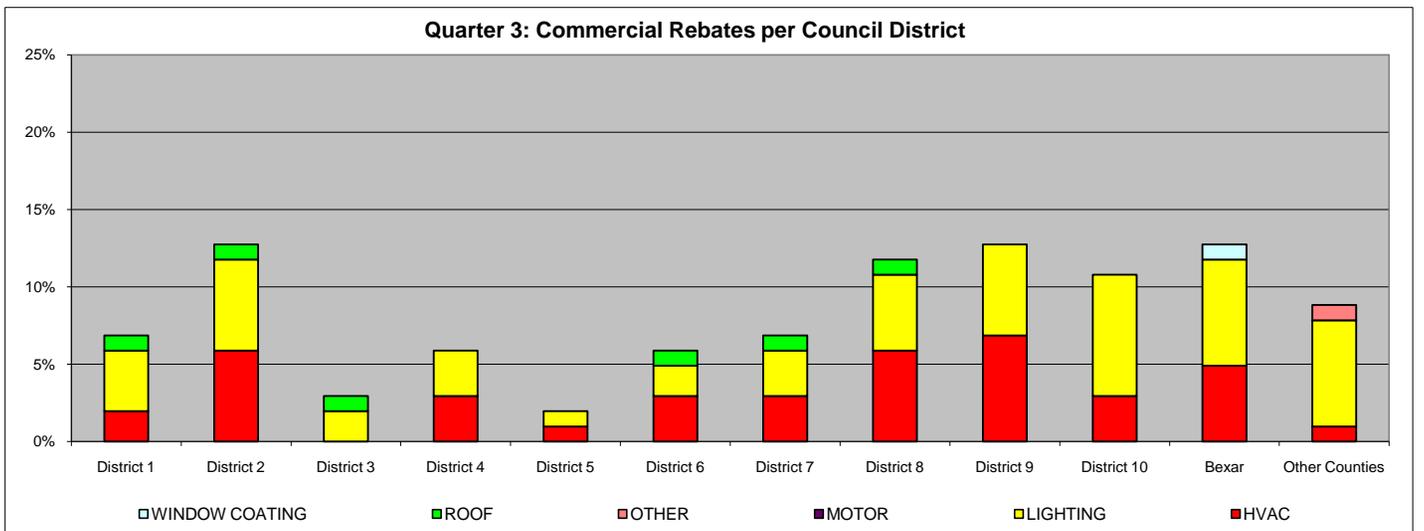
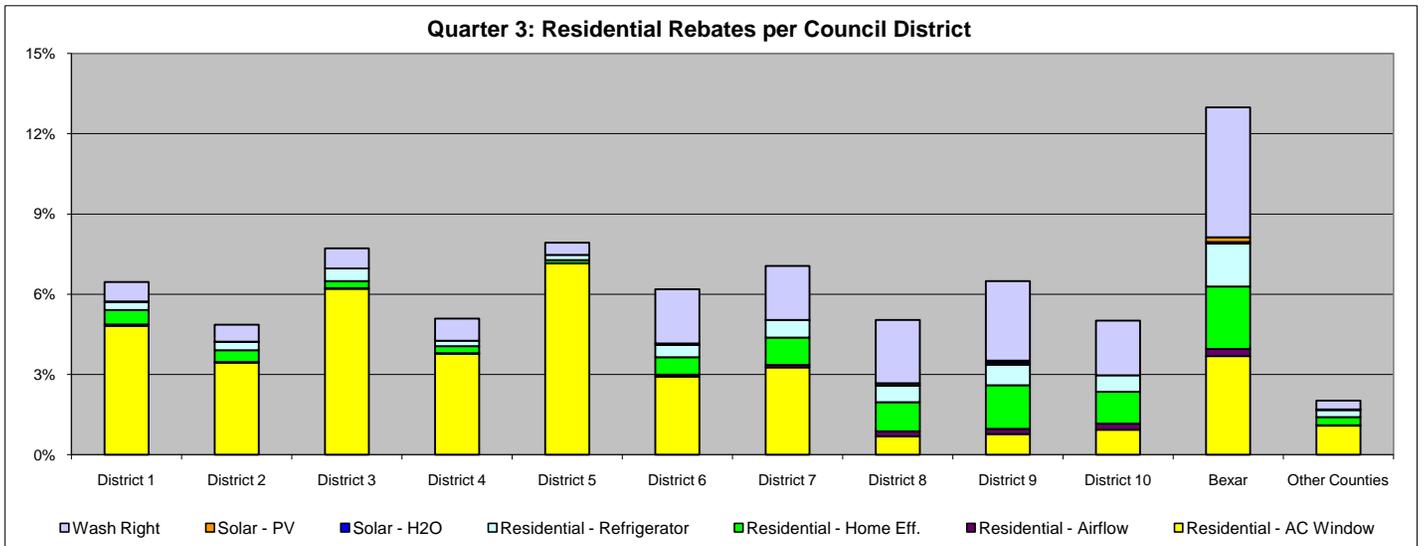


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3rd Quarter
 Rebates by Council District Summary
 Aug 1, 2010 - Oct 31, 2010



3rd Qrt Total	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Bexar	Other Counties	Total
HVAC	2	6	0	3	1	3	3	6	7	3	5	1	40
LIGHTING	4	6	2	3	1	2	3	5	6	8	7	7	54
MOTOR	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER	0	0	0	0	0	0	0	0	0	0	0	1	1
ROOF	1	1	1	0	0	1	1	1	0	0	0	0	6
WINDOW COATING	0	0	0	0	0	0	0	0	0	0	1	0	1
Commercial	7	13	3	6	2	6	7	12	13	11	13	9	102
Residential - AC Central	51	51	33	43	18	132	169	280	426	230	524	98	2055
Residential - AC Window	449	321	578	352	667	272	304	64	72	87	344	101	3611
Residential - Airflow	5	2	3	2	0	7	9	18	18	21	25	2	112
Residential - Home Eff.	50	41	24	24	11	61	95	101	152	111	217	28	915
Residential - Refrigerator	28	29	44	19	18	42	61	58	72	58	150	25	604
Solar - H2O	0	0	0	0	0	4	0	1	8	0	5	1	19
Solar - PV	2	1	0	0	0	2	1	7	6	0	17	1	37
Wash Right	68	59	70	77	43	189	188	221	277	190	452	31	1865
3rd Qrt Total	660	517	755	523	759	715	834	762	1044	708	1747	296	9320



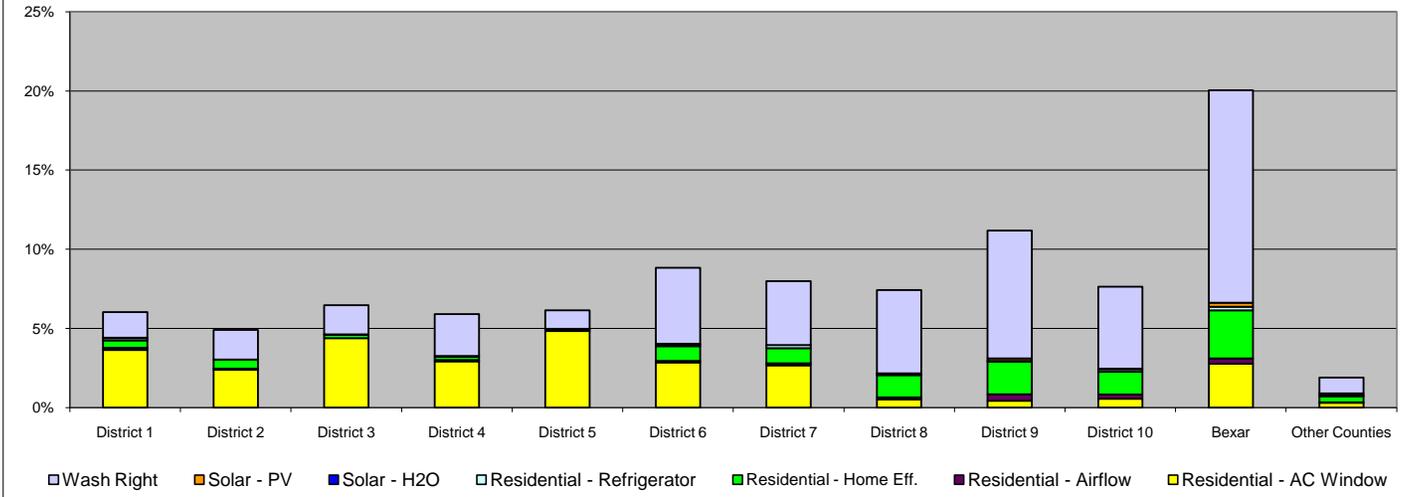
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2nd Quarter
 Rebates by Council District Summary
 May 1, 2010 - July 31, 2010

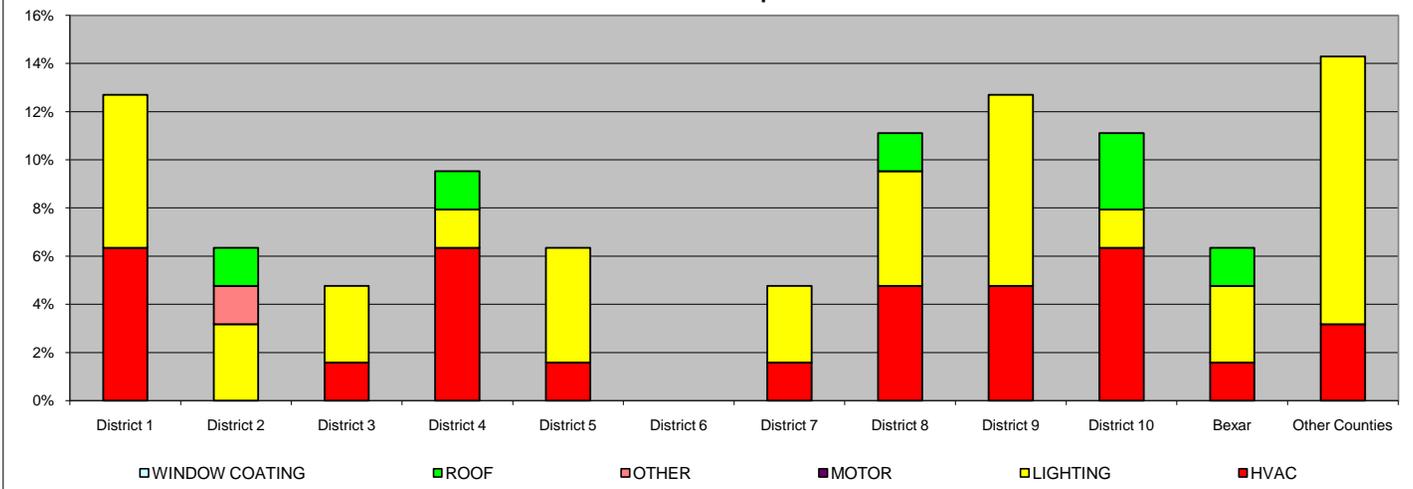


2nd Qrt Total	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Bexar	Other Counties	Total
HVAC	4	0	1	4	1	0	1	3	3	4	1	2	24
LIGHTING	4	2	2	1	3	0	2	3	5	1	2	7	32
MOTOR	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER	0	1	0	0	0	0	0	0	0	0	0	0	1
ROOF	0	1	0	1	0	0	0	1	0	2	1	0	6
WINDOW COATING	0	0	0	0	0	0	0	0	0	0	0	0	0
Commercial	8	4	3	6	4	0	3	7	8	7	4	9	63
Residential - AC Central	29	37	17	27	8	77	109	157	255	158	358	79	1311
Residential - AC Window	142	93	171	114	188	111	104	20	17	22	108	12	1102
Residential - Airflow	5	3	0	3	1	4	5	5	16	10	13	1	66
Residential - Home Eff.	18	22	8	8	3	36	37	55	80	56	118	15	456
Residential - Refrigerator	6	0	1	2	2	4	8	2	2	6	9	2	44
Solar - H2O	0	0	0	0	0	0	0	1	0	0	0	0	1
Solar - PV	1	0	0	0	0	2	0	1	6	2	10	5	27
Wash Right	63	73	72	103	45	187	157	205	314	201	522	39	1981
2nd Qrt Total	272	232	272	263	251	421	423	453	698	462	1142	162	5051

Quarter 2: Residential Rebates per Council District



Quarter 2: Commercial Rebates per Council District



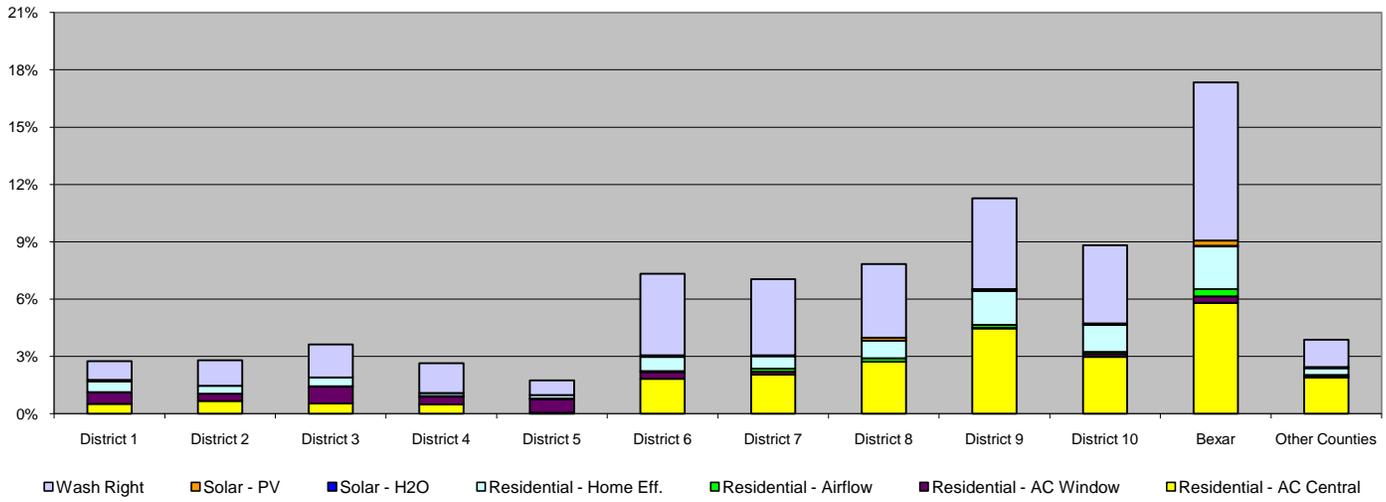
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1st Quarter
Rebates by Council District Summary
 Feb 1, 2010 - April 30, 2010

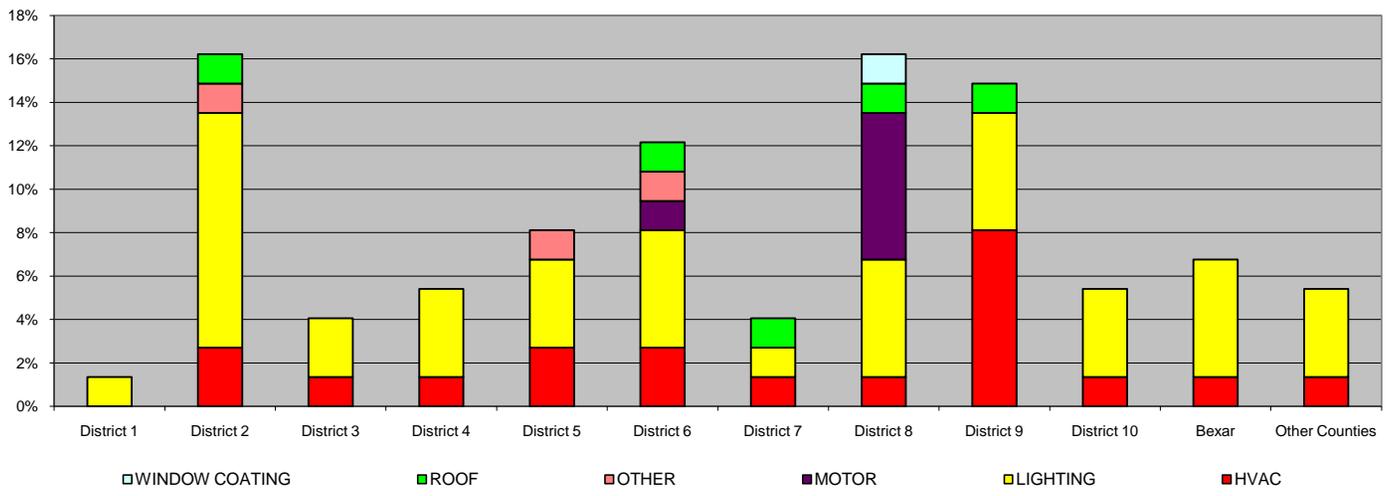


	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Bexar	Other Counties	Total
HVAC	0	2	1	1	2	2	1	1	6	1	1	1	19
LIGHTING	1	8	2	3	3	4	1	4	4	3	4	3	40
MOTOR	0	0	0	0	0	1	0	5	0	0	0	0	6
OTHER	0	1	0	0	1	1	0	0	0	0	0	0	3
ROOF	0	1	0	0	0	1	1	1	1	0	0	0	5
WINDOW COATING	0	0	0	0	0	0	0	1	0	0	0	0	1
Commercial	1	12	3	4	6	9	3	12	11	4	5	4	74
Residential - AC Central	20	26	21	19	2	71	80	106	174	116	226	74	935
Residential - AC Window	23	15	34	16	28	14	6	0	1	6	13	2	158
Residential - Airflow	1	0	1	1	1	2	6	7	6	4	15	3	47
Residential - Home Eff.	22	16	18	6	7	29	25	36	69	55	87	14	384
Residential - Refrigerator	0	0	0	0	0	0	0	0	0	0	0	0	0
Solar - H2O	0	0	0	0	0	1	0	0	0	1	1	0	3
Solar - PV	3	0	0	0	0	2	2	6	4	2	11	2	32
Wash Right	38	52	67	61	30	166	155	150	185	159	322	56	1441
Total	108	121	144	107	74	294	277	317	450	347	680	155	3074

Residential Rebates per Council District



Commercial Rebates per Council District



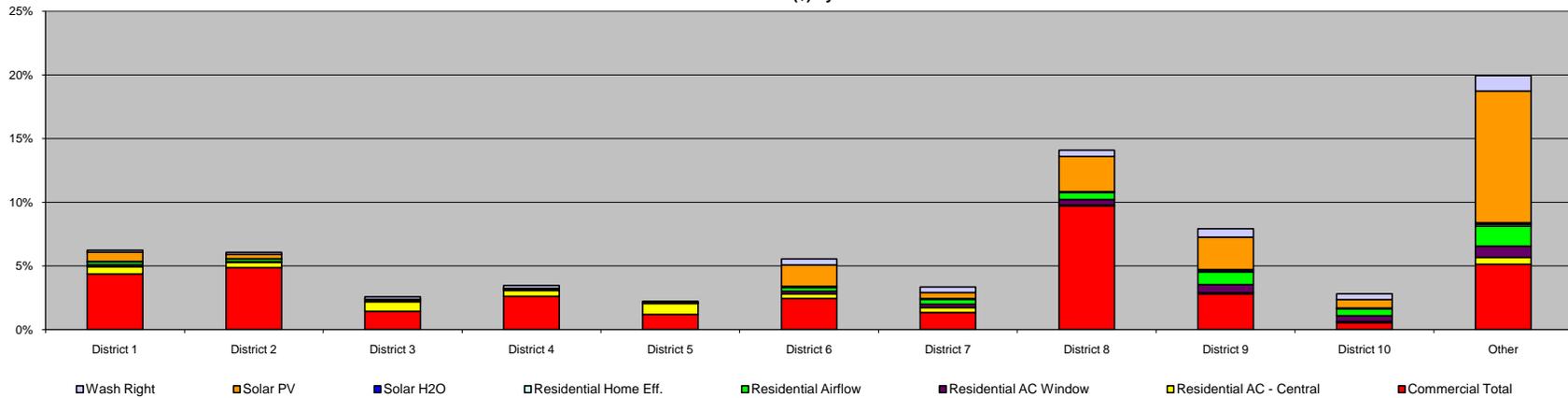
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Cumulative Feb 1, 2010 - Oct 31, 2010 Rebates \$ by Council District

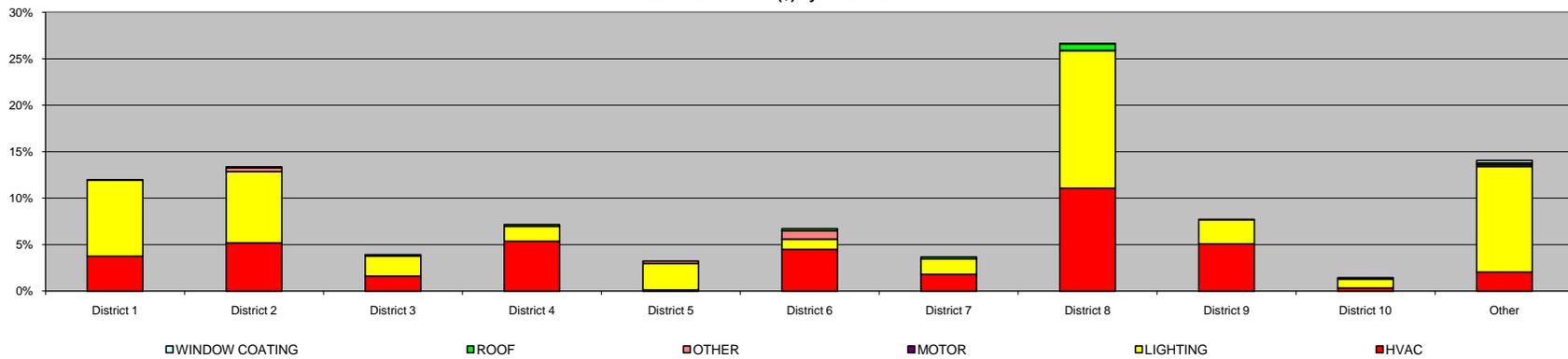


Rebate Dollars (\$)												
	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Other	Total
HVAC	\$120,865	\$166,873	\$52,500	\$172,514	\$4,458	\$144,880	\$58,263	\$355,505	\$163,360	\$11,163	\$66,061	\$1,316,440
LIGHTING	\$262,469	\$245,894	\$68,729	\$51,270	\$91,386	\$35,414	\$53,168	\$476,093	\$84,303	\$30,354	\$364,992	\$1,764,071
MOTOR	\$0	\$0	\$0	\$0	\$0	\$269	\$0	\$920	\$0	\$0	\$0	\$1,189
OTHER	\$0	\$13,728	\$0	\$0	\$8,134	\$28,594	\$0	\$0	\$0	\$0	\$5,762	\$56,218
ROOF	\$1,273	\$2,988	\$5,112	\$6,469	\$0	\$6,936	\$6,950	\$22,077	\$627	\$4,987	\$6,400	\$63,817
WINDOW COATING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,960	\$0	\$0	\$8,854	\$10,814
Commercial Total	\$384,607	\$429,481	\$126,341	\$230,253	\$103,977	\$216,093	\$118,380	\$856,554	\$248,289	\$46,503	\$452,070	\$3,212,549
Residential - AC Central	\$53,485	\$54,666	\$37,183	\$41,370	\$15,960	\$139,720	\$191,293	\$293,523	\$477,345	\$277,348	\$700,128	\$2,282,019
Residential - AC Window	\$50,900	\$34,850	\$65,350	\$39,800	\$75,600	\$31,850	\$34,350	\$6,300	\$6,950	\$9,350	\$48,050	\$403,350
Residential - Airflow	\$13,312	\$5,534	\$5,032	\$8,512	\$1,624	\$17,163	\$22,171	\$38,436	\$55,742	\$39,412	\$77,351	\$284,286
Residential - Home Eff.	\$20,621	\$18,730	\$11,029	\$6,358	\$4,709	\$24,873	\$34,047	\$46,990	\$87,956	\$47,605	\$139,560	\$442,478
Residential - Refrigerator	\$2,490	\$1,955	\$3,230	\$1,515	\$1,415	\$3,005	\$5,015	\$4,310	\$5,155	\$4,125	\$12,750	\$44,965
Solar - H2O	\$0	\$0	\$0	\$0	\$0	\$7,260	\$0	\$2,904	\$11,574	\$1,658	\$10,161	\$33,557
Solar - PV	\$64,677	\$30,557	\$0	\$0	\$0	\$147,494	\$42,956	\$243,520	\$223,711	\$58,374	\$913,538	\$1,724,826
Wash Right	\$12,675	\$13,800	\$15,675	\$18,075	\$8,850	\$40,650	\$37,500	\$43,200	\$58,200	\$41,250	\$106,650	\$396,525
Residential Total	\$218,159	\$160,092	\$137,499	\$115,630	\$108,158	\$412,015	\$367,331	\$679,182	\$926,633	\$479,121	\$2,008,187	\$5,612,006
Total	\$602,766	\$589,573	\$263,840	\$345,883	\$212,135	\$628,108	\$485,711	\$1,535,736	\$1,174,922	\$525,624	\$2,460,257	\$8,824,555

Residential Rebates (\$) by Council District



Commercial Rebates (\$) by Council District



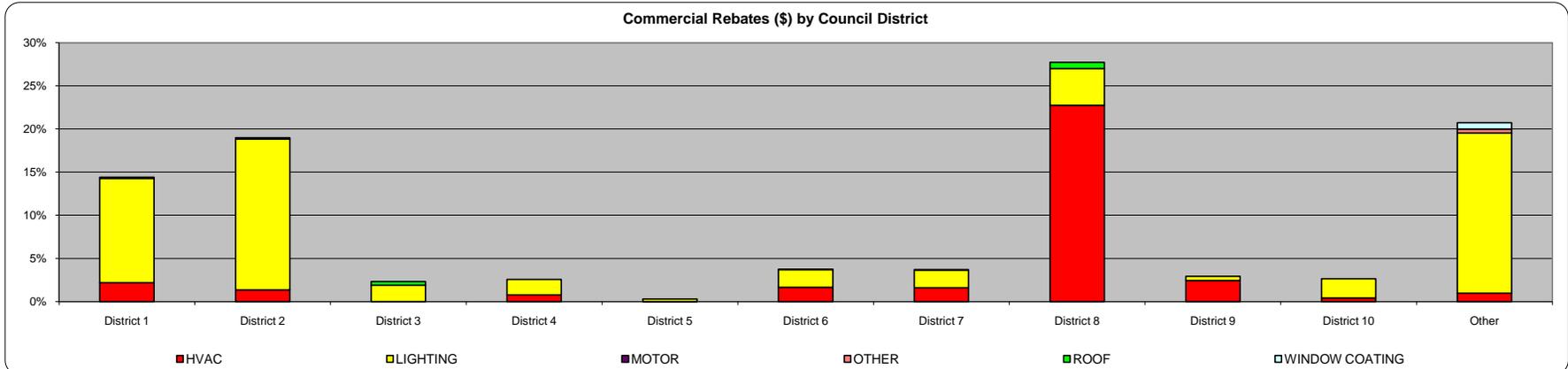
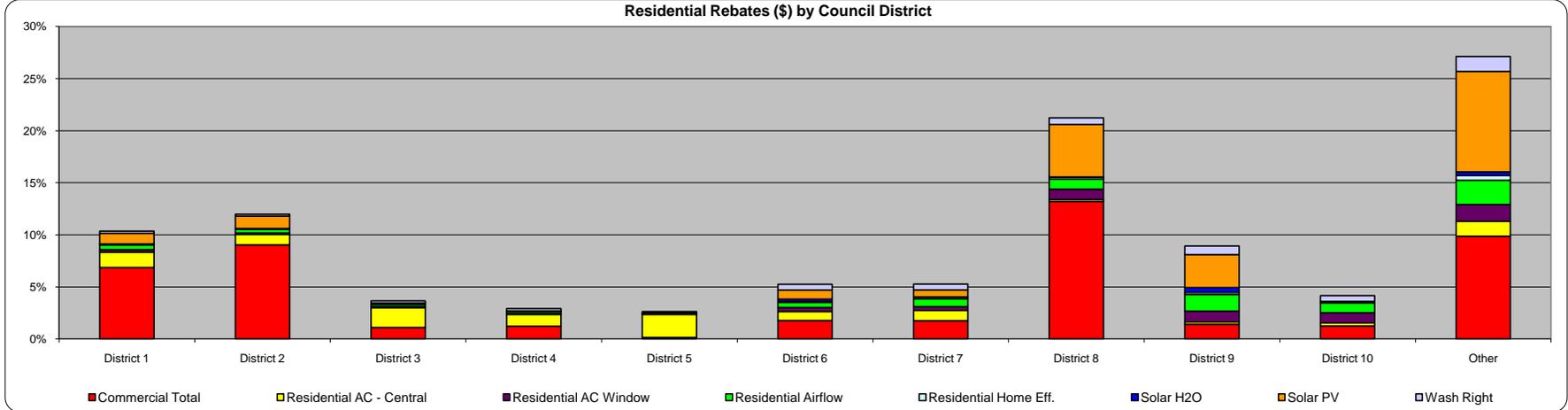
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Attachment - I

3rd Quarter Aug 1, 2010 - Oct 31, 2010 Rebates \$ by Council District



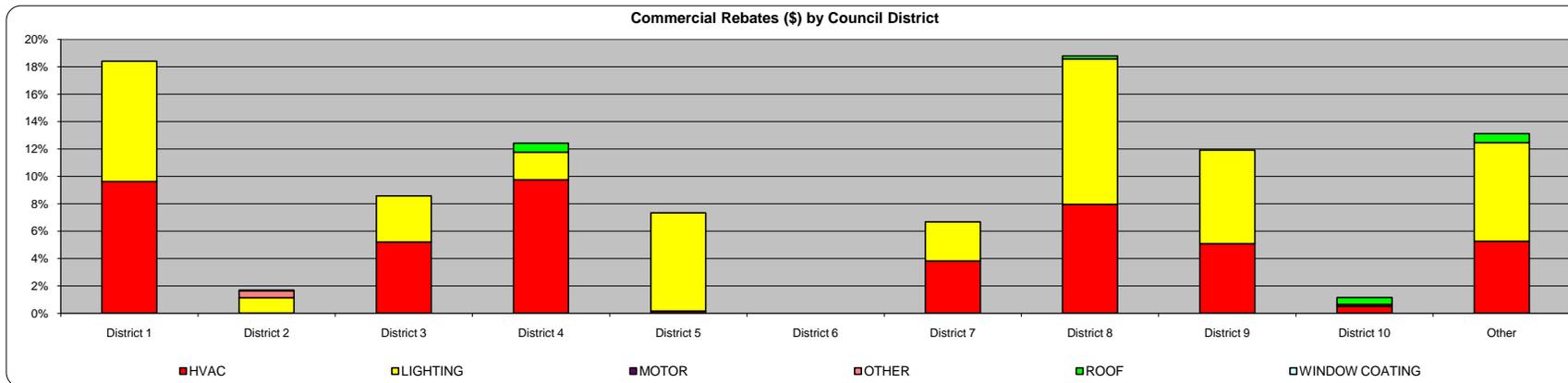
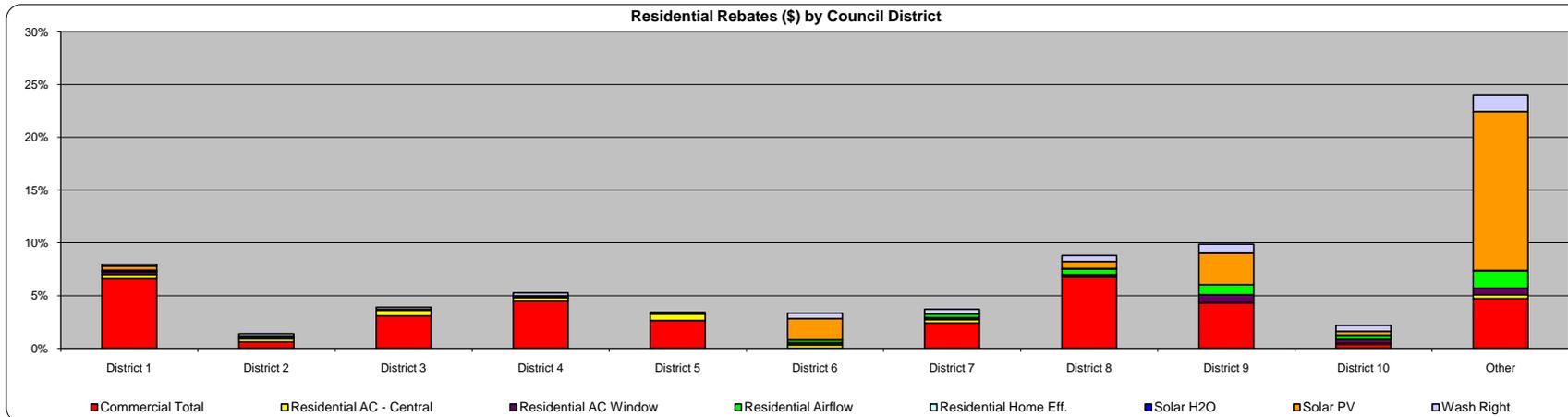
Rebate Dollars (\$)												
	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Other	Total
HVAC	\$26,500	\$16,385	\$0	\$9,363	\$488	\$20,050	\$19,263	\$276,230	\$29,750	\$4,988	\$11,835	\$414,850
LIGHTING	\$147,015	\$212,376	\$22,974	\$21,673	\$3,043	\$24,818	\$25,078	\$51,448	\$5,920	\$27,071	\$225,174	\$766,589
MOTOR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OTHER	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,762	\$5,762
ROOF	\$1,273	\$1,600	\$5,112	\$0	\$0	\$400	\$450	\$9,027	\$0	\$0	\$0	\$17,862
WINDOW COATING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,854	\$8,854
Commercial Total	\$174,788	\$230,361	\$28,086	\$31,036	\$3,531	\$45,268	\$44,791	\$336,705	\$35,670	\$32,059	\$251,625	\$1,213,918
Residential - AC Central	\$29,123	\$24,903	\$18,995	\$19,613	\$11,150	\$69,873	\$93,695	\$153,943	\$237,568	\$131,765	\$335,208	\$1,125,833
Residential - AC Window	\$37,750	\$25,950	\$48,000	\$29,100	\$56,500	\$21,800	\$24,650	\$4,800	\$5,650	\$7,100	\$36,500	\$297,800
Residential - Airflow	\$6,101	\$2,875	\$3,794	\$2,875	\$0	\$9,662	\$9,447	\$25,184	\$26,490	\$24,640	\$40,623	\$151,690
Residential - Home Eff.	\$12,027	\$9,086	\$4,759	\$4,217	\$2,337	\$12,351	\$19,941	\$24,382	\$41,138	\$24,428	\$59,749	\$214,414
Residential - Refrigerator	\$1,890	\$1,955	\$3,130	\$1,315	\$1,215	\$2,605	\$4,215	\$4,110	\$4,955	\$3,525	\$11,650	\$40,565
Solar - H2O	\$0	\$0	\$0	\$0	\$0	\$5,808	\$0	\$1,452	\$11,574	\$0	\$8,909	\$27,743
Solar PV	\$26,353	\$30,557	\$0	\$0	\$0	\$22,087	\$16,988	\$128,116	\$81,214	\$0	\$245,995	\$551,308
WashRight	\$5,100	\$4,425	\$5,250	\$5,775	\$3,225	\$14,175	\$14,100	\$16,575	\$20,775	\$14,250	\$36,225	\$139,875
Residential Total	\$118,344	\$99,750	\$83,928	\$62,894	\$74,427	\$158,360	\$183,036	\$358,560	\$429,362	\$205,707	\$774,859	\$2,549,227
Total	\$293,131	\$330,111	\$112,014	\$93,930	\$77,958	\$203,628	\$227,827	\$695,265	\$465,032	\$237,766	\$1,026,484	\$3,763,145



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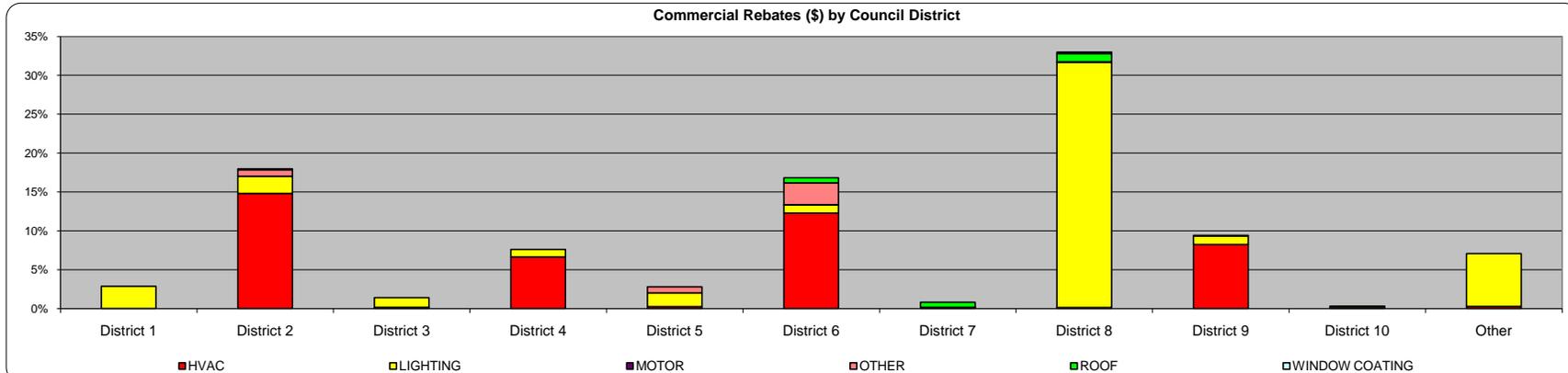
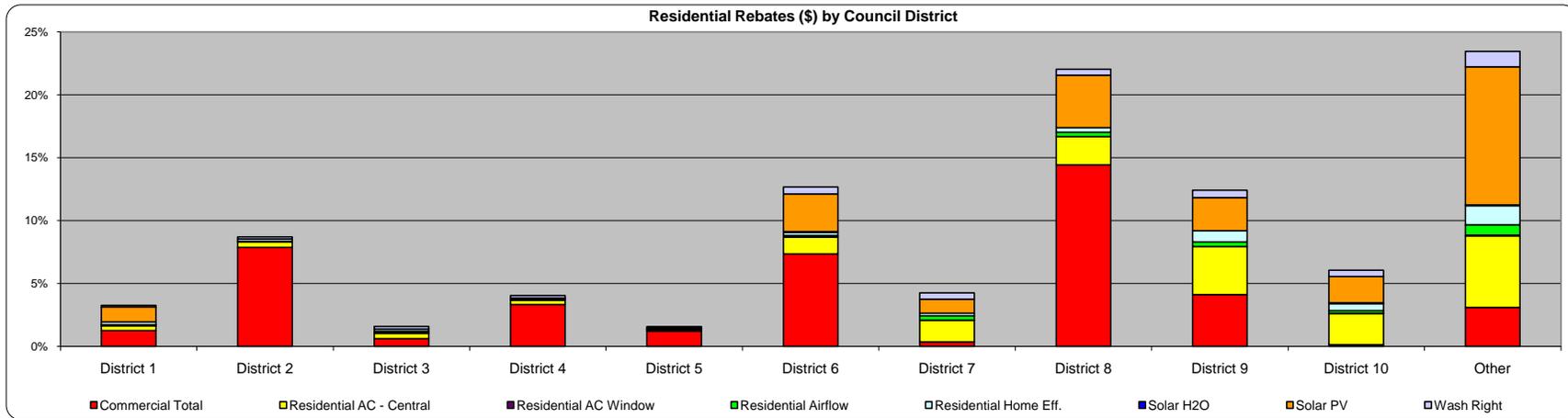
Rebate Dollars (\$)												
	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Other	Total
HVAC	\$94,365	\$0	\$51,000	\$95,651	\$1,500	\$0	\$37,500	\$78,000	\$49,950	\$5,050	\$51,526	\$464,542
LIGHTING	\$86,377	\$11,099	\$33,117	\$19,853	\$70,482	\$0	\$27,953	\$104,318	\$67,045	\$1,272	\$70,812	\$492,327
MOTOR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OTHER	\$0	\$5,067	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,067
ROOF	\$0	\$306	\$0	\$6,469	\$0	\$0	\$0	\$2,250	\$0	\$4,987	\$6,400	\$20,411
WINDOW COATING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial Total	\$180,742	\$16,472	\$84,117	\$121,973	\$71,982	\$0	\$65,453	\$184,568	\$116,995	\$11,309	\$128,738	\$982,347
Residential - AC Central	\$15,830	\$19,400	\$8,573	\$14,035	\$3,885	\$39,125	\$57,963	\$87,213	\$150,998	\$88,018	\$232,350	\$717,388
Residential - AC Window	\$11,350	\$7,800	\$14,750	\$9,400	\$16,650	\$9,000	\$9,100	\$1,500	\$1,250	\$1,700	\$10,400	\$92,900
Residential - Airflow	\$6,642	\$2,659	\$0	\$3,387	\$800	\$5,085	\$4,986	\$5,081	\$20,871	\$10,027	\$17,419	\$76,957
Residential - Home Eff.	\$3,497	\$5,347	\$2,000	\$1,218	\$795	\$6,955	\$9,067	\$14,269	\$25,941	\$10,361	\$44,559	\$124,008
Residential - Refrigerator	\$600	\$0	\$100	\$200	\$200	\$400	\$800	\$200	\$200	\$600	\$1,100	\$4,400
Solar - H2O	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,452	\$0	\$0	\$0	\$1,452
Solar - PV	\$10,624	\$0	\$0	\$0	\$0	\$55,599	\$0	\$18,437	\$81,343	\$10,061	\$411,909	\$587,973
Wash Right	\$4,725	\$5,475	\$5,400	\$7,725	\$3,375	\$14,025	\$11,775	\$15,375	\$23,550	\$15,075	\$42,075	\$148,575
Residential Total	\$53,268	\$40,680	\$30,823	\$35,965	\$25,705	\$130,190	\$93,691	\$143,526	\$304,153	\$135,841	\$759,812	\$1,753,653
Total	\$234,010	\$57,152	\$114,940	\$157,938	\$97,686	\$130,190	\$159,144	\$328,093	\$421,147	\$147,149	\$888,550	\$2,736,000



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Rebate Dollars (\$)												
	District 1	District 2	District 3	District 4	District 5	District 6	District 7	District 8	District 9	District 10	Other	Total
HVAC	\$0	\$150,488	\$1,500	\$67,500	\$2,470	\$124,830	\$1,500	\$1,275	\$83,660	\$1,125	\$2,700	\$437,048
LIGHTING	\$29,077	\$22,419	\$12,639	\$9,744	\$17,861	\$10,596	\$137	\$320,327	\$11,338	\$2,010	\$69,007	\$505,155
MOTOR	\$0	\$0	\$0	\$0	\$0	\$269	\$0	\$920	\$0	\$0	\$0	\$1,189
OTHER	\$0	\$8,660	\$0	\$0	\$8,134	\$28,594	\$0	\$0	\$0	\$0	\$0	\$45,388
ROOF	\$0	\$1,082	\$0	\$0	\$0	\$6,536	\$6,500	\$10,800	\$627	\$0	\$0	\$25,544
WINDOW COATING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,960	\$0	\$0	\$0	\$1,960
Commercial Total	\$29,077	\$182,648	\$14,139	\$77,244	\$28,465	\$170,825	\$8,137	\$335,282	\$95,625	\$3,135	\$71,707	\$1,016,284
Residential - AC Central	\$8,533	\$10,364	\$9,615	\$7,723	\$925	\$30,723	\$39,635	\$52,368	\$88,780	\$57,565	\$132,570	\$438,799
Residential - AC Window	\$1,800	\$1,100	\$2,600	\$1,300	\$2,450	\$1,050	\$600	\$0	\$50	\$550	\$1,150	\$12,650
Residential - Airflow	\$569	\$0	\$1,238	\$2,250	\$824	\$2,416	\$7,737	\$8,171	\$8,381	\$4,746	\$19,308	\$55,639
Residential - Home Eff.	\$5,097	\$4,298	\$4,270	\$924	\$1,577	\$5,568	\$5,039	\$8,340	\$20,877	\$12,817	\$35,252	\$104,057
Solar - H2O	\$0	\$0	\$0	\$0	\$0	\$1,452	\$0	\$0	\$0	\$1,658	\$1,252	\$4,362
Solar - PV	\$27,699	\$0	\$0	\$0	\$0	\$69,807	\$25,968	\$96,967	\$61,155	\$48,313	\$255,635	\$585,544
Wash Right	\$2,850	\$3,900	\$5,025	\$4,575	\$2,250	\$12,450	\$11,625	\$11,250	\$13,875	\$11,925	\$28,350	\$108,075
Residential Total	\$46,547	\$19,662	\$22,747	\$16,772	\$8,026	\$123,466	\$90,604	\$177,096	\$193,118	\$137,574	\$473,516	\$1,309,126
Grand Total	\$75,624	\$202,310	\$36,886	\$94,015	\$36,491	\$294,290	\$98,740	\$512,378	\$288,743	\$140,709	\$545,223	\$2,325,410



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