

CITY OF SAN ANTONIO

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FISCAL YEAR 2018
SIX PLUS SIX
BUDGET AND FINANCE REPORT

Prepared by
Office of Management & Budget and Finance Department
April 18, 2018



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

REVENUES AND EXPENSES

- 2ND QUARTER ACTUALS UNAUDITED (OCTOBER 1, 2017 TO MARCH 31, 2018)
- SIX MONTH PROJECTION (APRIL 2018 TO SEPTEMBER 2018)

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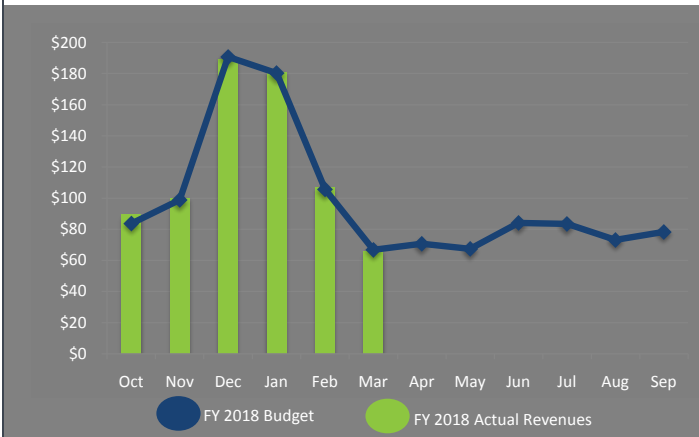
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FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

GENERAL FUND REVENUES

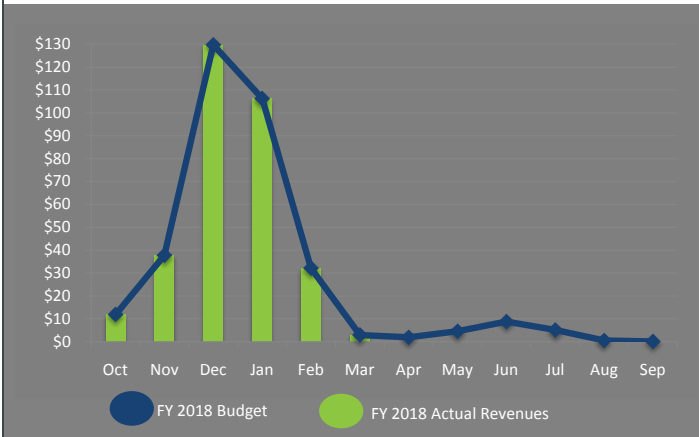
City of San Antonio

ALL SOURCES (\$ in Millions)



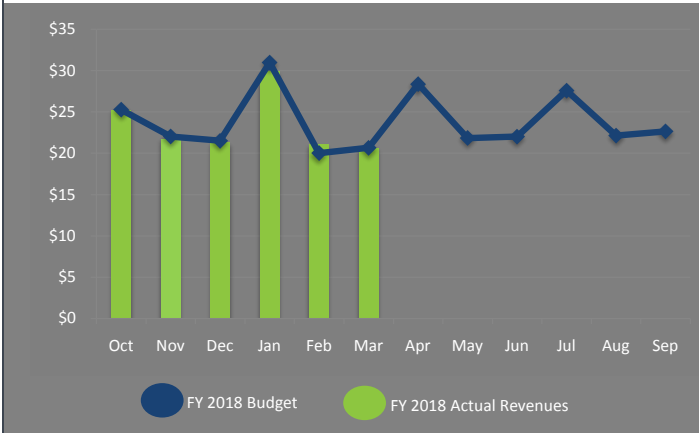
	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 83.65	\$ 89.67	\$ 6.02
Nov	98.81	100.05	1.24
Dec	190.74	189.40	(1.33)
Jan	180.31	181.07	0.75
Feb	105.62	106.73	1.12
Mar	66.70	66.10	(0.60)
Apr	70.63		
May	67.33		
Jun	84.02		
Jul	83.39		
Aug	73.07		
Sep	78.19		
Total	\$ 1,182.47	\$ 733.03	\$ 7.20

CURRENT PROPERTY TAX (\$ in Millions)



	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 11.97	\$ 12.01	\$ 0.04
Nov	37.82	37.86	0.04
Dec	129.65	129.56	(0.08)
Jan	106.19	106.19	0.00
Feb	32.16	32.16	0.00
Mar	3.01	3.01	0.00
Apr	1.96		
May	4.62		
Jun	8.82		
Jul	5.21		
Aug	0.58		
Sep	0.19		
Total	\$ 342.16	\$ 320.79	\$ 0.00

CITY SALES TAX (\$ in Millions)



	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 25.30	\$ 25.28	\$ (0.02)
Nov	22.04	21.76	(0.28)
Dec	21.51	21.37	(0.14)
Jan	31.00	29.94	(1.06)
Feb	20.03	21.14	1.11
Mar	20.67	20.67	0.00
Apr	28.37		
May	21.86		
Jun	22.03		
Jul	27.60		
Aug	22.15		
Sep	22.67		
Total	\$ 285.21	\$ 140.16	\$ (0.39)

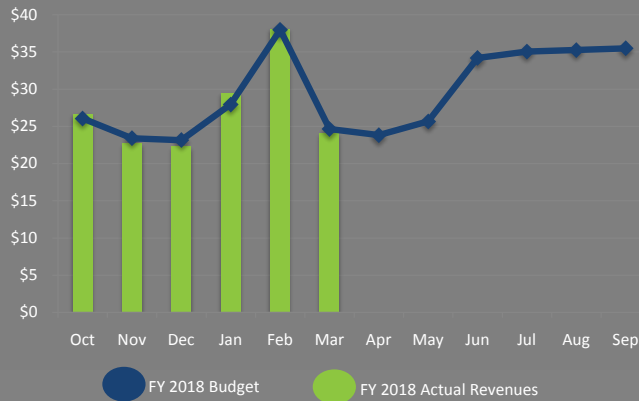
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FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

GENERAL FUND REVENUES

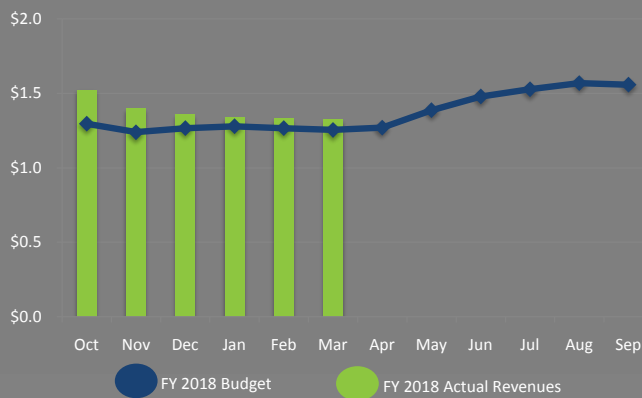
City of San Antonio

CPS ENERGY (\$ in Millions)



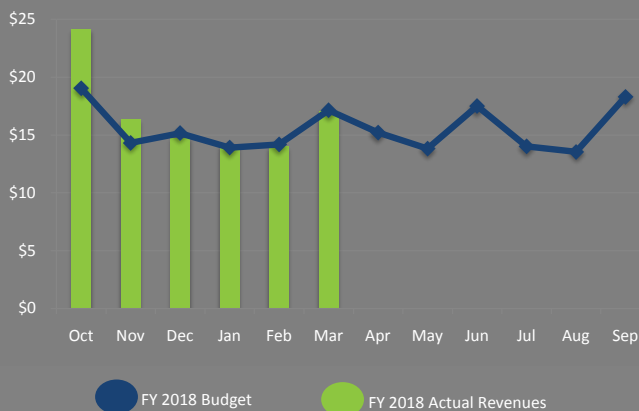
	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 26.04	\$ 26.68	\$ 0.65
Nov	23.40	22.67	(0.73)
Dec	23.14	22.36	(0.78)
Jan	27.92	29.49	1.57
Feb	37.97	38.07	0.10
Mar	24.63	24.03	(0.60)
Apr	23.80		
May	25.64		
Jun	34.18		
Jul	35.04		
Aug	35.23		
Sep	35.48		
Total	\$ 352.47	\$ 163.30	\$ 0.21

SAN ANTONIO WATER SYSTEM (\$ in Millions)



	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 1.30	\$ 1.52	\$ 0.23
Nov	1.24	1.40	0.16
Dec	1.27	1.36	0.09
Jan	1.28	1.34	0.06
Feb	1.27	1.33	0.06
Mar	1.25	1.32	0.07
Apr	1.27		
May	1.39		
Jun	1.48		
Jul	1.53		
Aug	1.57		
Sep	1.56		
Total	\$ 16.39	\$ 8.27	\$ 0.67

OTHER REVENUES (\$ in Millions)



	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 19.06	\$ 24.18	\$ 5.12
Nov	14.31	16.36	2.05
Dec	15.17	14.75	(0.42)
Jan	13.92	14.11	0.19
Feb	14.19	14.04	(0.15)
Mar	17.14	17.08	(0.07)
Apr	15.22		
May	13.83		
Jun	17.51		
Jul	14.02		
Aug	13.54		
Sep	18.30		
Total	\$ 186.23	\$ 100.51	\$ 6.71



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

GENERAL FUND REVENUES

City of San Antonio

	FY 2018 Adopted Budget ^a	FY 2018 6-Month Budget	FY 2018 6-Month Actuals ^b	6-Month Variance Favorable (Unfavorable)	FY 2018 Estimate	12 Month Variance Favorable (Unfavorable)
AVAILABLE FUNDS						
Beginning Bal. (Excluding Financial Reserves)	\$ 82,444,502				\$ 88,436,292	5,991,790
Accounting Adjustment						0
REVENUES						
Current Property Tax	\$ 342,164,372	\$ 320,789,503	\$ 320,789,503	\$ 0	\$ 342,164,372	\$ 0
1 City Sales Tax	285,213,407	140,546,469	140,159,097	(387,372)	283,339,969	(1,873,438)
CPS Energy	352,469,884	163,097,961	163,304,969	207,008	352,469,884	0
2 Business & Franchise Tax	30,428,024	14,308,398	14,035,477	(272,920)	28,771,181	(1,656,843)
3 Liquor by the Drink Tax	8,772,000	4,357,201	4,518,732	161,531	9,133,531	361,531
4 Delinquent Property Tax	2,741,105	889,904	(173,981)	(1,063,885)	1,698,130	(1,042,975)
Penalty & Interest on Delinquent Property Taxes	2,130,696	1,002,435	1,026,587	24,152	2,130,696	0
Licenses & Permits	9,055,174	4,193,671	4,305,907	112,236	9,300,888	245,714
5 San Antonio Water System	16,387,483	7,599,354	8,270,348	670,994	17,571,554	1,184,071
6 Other Agencies	6,915,784	3,460,139	3,357,592	(102,546)	6,869,434	(46,350)
Charges for Current Services						
General Government	3,666,963	1,674,922	1,659,552	(15,370)	3,703,680	36,717
7 Public Safety	41,625,342	24,023,251	28,779,217	4,755,966	46,459,800	4,834,458
Highways & Streets	1,006,534	754,504	812,884	58,380	1,070,115	63,581
Health	3,075,670	1,506,399	1,468,054	(38,345)	3,054,049	(21,621)
8 Recreation & Culture	14,006,616	6,731,938	7,110,453	378,515	14,706,856	700,240
9 Fines	11,950,000	6,172,967	5,895,283	(277,684)	11,414,368	(535,632)
Miscellaneous Revenue						
10 Sale of Property	4,182,939	1,788,916	2,047,189	258,273	3,753,105	(429,834)
11 Use of Money & Property	2,940,361	1,167,250	1,125,662	(41,588)	2,825,422	(114,939)
12 Interest Earnings	1,582,999	1,023,056	1,701,341	678,285	3,541,807	1,958,808
Recovery of Expenditures	2,884,989	800,946	921,224	120,278	3,001,146	116,157
13 Miscellaneous	500,000	390,558	2,311,789	1,921,231	2,487,230	1,987,230
Interfund Charges & Transfers	1,850,000	1,200,265	1,252,527	52,262	1,850,000	0
TOTAL REVENUE	\$ 1,145,550,342	\$ 707,480,007	\$ 714,679,409	\$ 7,199,401	\$ 1,151,317,217	\$ 5,766,875
Transfers from Other Funds	36,918,336	18,354,412	18,354,412	0	36,630,457	(287,879)
TOTAL REVENUE AND TRANSFERS	\$ 1,182,468,678	\$ 725,834,419	\$ 733,033,821	\$ 7,199,402	\$ 1,187,947,674	\$ 5,478,996
TOTAL AVAILABLE FUNDS	\$ 1,264,913,180	\$ 725,834,419	\$ 733,033,821	\$ 7,199,402	\$ 1,276,383,966	\$ 11,470,786

NOTES

^a Adopted Budget consists of original budget for the fiscal year adjusted for ordinances approved by City Council throughout the fiscal year.

^b Actual figures are unaudited.



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

GENERAL FUND REVENUES

City of San Antonio

Variance Explanation

- 1 **City Sales Tax.** The unfavorable variance is due to sales tax being slightly below budget. The year-end projection is 3.66% higher than FY 2017, but slightly lower than the budgeted growth.
- 2 **Business and Franchise.** The unfavorable variance is mainly due to a decrease in the number of cable subscribers as more customers move to internet or satellite based products, which are not subject to the franchise fee. In addition, there was a legislative change to House Bill 2578 on Bingo Tax that will reduce the amount of revenues received as a result of Texas Lottery Commission retaining a portion of the tax as an administrative fee.
- 3 **Liquor by the Drink.** The favorable variance is due to projected increase in mixed beverage gross receipts due in large part to significant sales from events such as NCAA Final Four.
- 4 **Delinquent Property Tax.** The unfavorable variance is due to a high volume of assessed property value appeals from prior years that have been settled in FY 2018. Through second quarter FY 2018, 2,999 accounts have been settled, exceeding the total number of accounts settled in all of FY 2017 by 1,177.
- 5 **San Antonio Water System (SAWS).** The favorable variance is due to receiving 4.17 inches less of rainfall through February as compared to the 17-year average. The favorable year end variance projection is due to a SAWS rate increase approved by City Council (Ordinance 2017-12-07-0928) after the budget was adopted which became effective in January 2018. This increased the average residential bill by \$3.45.
- 6 **Other Agencies.** The unfavorable variance is due to the less shared tax revenue collected from the economic development agreement with the City of Windcrest for development of Rackspace Headquarters.
- 7 **Public Safety.** The favorable variance is due to higher than anticipated FY 2018 EMS supplemental payment from the state's Ambulance Supplemental Payment Program. The payment was received earlier this year and was \$4.6 million more than budgeted (total payment was \$10.5 million). In 2010 the state expanded the ambulance supplemental payment program to include EMS Providers. The expansion is funded by the 1115 Medicaid waiver. Under the expanded program, the state began making supplemental payments to EMS providers in 2014 to offset uncompensated care costs for ambulance services allocated to Medicaid and uninsured patients.
- 8 **Recreation and Culture.** The favorable variance is due to a use fee paid by GO RIO as part of the river barge concession agreement approved by City Council (Ordinance 2017-05-25-0376) and effective October 1, 2017.
- 9 **Fines.** The unfavorable variance is due to less revenue collected on fines and from the annual warrant resolution campaign. Based on the changes stemming from House Bill 351 and Senate Bill 1913, the court now communicates to citizens about payment options, such as payment plans, payment extensions, and non-monetary alternatives such as community service. The court currently addresses each individual's financial ability to pay and issues a judgment based on the assessment outcome.
- 10 **Sale of Property.** The unfavorable variance is due to a decrease in the amount of revenues the City will receive from the sale of unclaimed vehicles as a result of the new contract with Alanis Wrecker Service, the company managing the Growden Vehicle Storage Facility (Ordinance 2017-09-21-0709). Any revenues above \$3 million as a result of vehicle sales will be used to support capital improvements at the facility.
- 11 **Use of Money.** The unfavorable variance is due to a decrease in the amount of revenues received from International Center leases and rentals.
- 12 **Interest Earnings.** The favorable variance results from increases to interest rates, as earnings are estimated at 1.46% as opposed to the budgeted rate of 1.38%.
- 13 **Miscellaneous.** The favorable variance is due to revenue received in the amount of \$1.5 million from an industrial district and non-annexation 10 year development agreement approved by City Council on November 10, 2016 with Halliburton Energy Services. Additionally, the variance also includes \$500K in recaptured abated property taxes from a terminated tax abatement agreement approved by City Council in 2016 with Chevron USA, Inc.



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

GENERAL FUND EXPENDITURES

City of San Antonio

	FY 2018 Adopted Budget ^a	FY 2018 6-Month Budget	FY 2018 6-Month Actuals ^b	6-Month Variance Favorable (Unfavorable)	FY 2018 Estimate	12 Month Variance Favorable (Unfavorable)
APPROPRIATIONS						
Animal Care	\$ 14,736,298	\$ 6,782,051	\$ 6,778,305	\$ 3,746	\$ 14,722,465	\$ 13,833
Center City Development & Operations	18,934,907	8,621,582	8,608,364	13,218	18,934,907	0
City Attorney	8,685,494	4,212,530	4,204,118	8,412	8,685,494	0
1 City Auditor	3,083,665	1,477,933	1,374,499	103,434	2,940,655	143,010
City Clerk	3,963,942	1,877,237	1,874,959	2,278	3,963,942	0
City Manager	3,980,351	2,096,108	2,076,876	19,232	3,980,351	0
Code Enforcement	15,298,012	7,463,362	7,447,674	15,688	15,282,076	15,936
Eastpoint Office	976,322	714,784	711,836	2,948	976,322	0
Economic Development	11,473,438	5,220,264	5,168,335	51,929	11,384,459	88,979
Finance	12,343,899	6,248,655	6,247,180	1,475	12,297,153	46,746
2 Fire	318,965,049	151,914,229	151,632,717	281,512	318,622,002	343,047
Government & Public Affairs	5,025,580	2,443,049	2,422,550	20,499	5,025,580	0
Health	13,666,347	6,343,200	6,284,996	58,204	13,660,833	5,514
Historic Preservation	1,934,484	906,784	905,933	851	1,934,484	0
Human Resources	6,578,905	3,320,273	3,232,196	88,077	6,405,915	172,990
Human Services	22,198,709	10,201,304	10,117,028	84,276	22,197,709	1,000
Innovation	1,052,045	506,550	475,383	31,167	991,939	60,106
Library	40,450,025	19,774,412	19,772,104	2,308	40,446,107	3,918
Management & Budget	2,914,695	1,401,489	1,336,816	64,673	2,910,290	4,405
Mayor & Council	9,180,674	3,950,368	3,927,052	23,316	9,180,674	0
3 Municipal Court	11,403,690	5,594,078	5,298,623	295,455	10,996,841	406,849
4 Municipal Detention Center	3,899,909	1,761,463	1,805,317	(43,854)	4,164,558	(264,649)
Municipal Elections	85,674	13,318	4,058	9,260	78,732	6,942
Neighborhood & Housing Services	2,938,677	991,532	981,712	9,820	2,930,038	8,639
Office of 311	3,024,276	1,477,857	1,477,745	112	3,024,276	0
Parks & Recreation	51,024,760	22,373,008	22,372,426	582	50,990,198	34,562
Parks Police	15,788,590	7,623,507	7,405,476	218,031	15,600,377	188,213
Planning	4,328,058	1,216,400	1,171,469	44,931	4,291,459	36,599
Police	442,310,547	220,094,262	219,961,761	132,501	442,310,547	0
Outside Agencies	19,570,505	7,403,015	7,403,015	0	19,570,505	0
Non-Departmental	18,911,067	7,894,999	7,800,378	94,621	18,552,413	358,654
General Fund Contingency	1,000,000	0	0	0	1,000,000	0
Transportation & Capital Improvements	104,016,560	31,786,618	31,768,502	18,116	104,008,556	8,004
Transfers	2,480,575	925,474	925,100	375	2,480,200	375
TOTAL APPROPRIATIONS	\$ 1,196,225,729	\$ 554,631,696	\$ 552,974,502	\$ 1,657,194	\$ 1,194,542,057	\$ 1,683,672
TOTAL AVAILABLE FUNDS	\$ 1,264,913,180	\$ 725,834,419	\$ 733,033,821	\$ 7,199,402	\$ 1,276,383,966	\$ 11,470,786
GROSS ENDING BALANCE	\$ 68,687,451	\$ 171,202,723	\$ 180,059,318	\$ 5,542,208	\$ 81,841,909	\$ 13,154,458
LESS BUDGETED RESERVES						
Financial Reserves (Incremental Amount for 10%)	4,696,977				4,696,977	
Reserve for 2-Yr. Balanced Budget Plan	63,990,474				63,990,474	
Ending Balance	\$ 0	\$	\$	\$	\$ 13,154,458	\$ 13,154,458
BUDGETED RESERVES SUMMARY						
Total Annual Budgeted Financial Reserves	\$ 118,226,019				118,226,019	
Annual Budgeted Financial Reserves as a % of Revenues	10%				10%	
Reserve for 2-Year Budget as % Revenues	5%				5%	

NOTES

^a Adopted Budget consists of original budget for the fiscal year adjusted for ordinances approved by City Council throughout the fiscal year.

^b Actual figures are unaudited.



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

Variance Explanation

- 1 **City Auditor.** The favorable variance is due to higher than anticipated turnover in the second quarter of the fiscal year. It is anticipated that the positions will be filled by the third quarter.
- 2 **Fire.** The favorable variance is due to lower than anticipated Uniform employees selling back leave hours earned for perfect attendance in lieu of taking the time off. Uniform employees are entitled to two leave days for each six months of perfect attendance.
- 3 **Municipal Court.** The favorable variance is due to higher than anticipated turnover in the second quarter of the fiscal year in addition to savings in mail and parcel post from consolidation of notification letters related to fines.
- 4 **Municipal Detention Center.** The unfavorable variance is due to the City incurring the full cost of services and operations such as health services and office technology as Bexar County anticipates opening their Detention facility beginning in July.

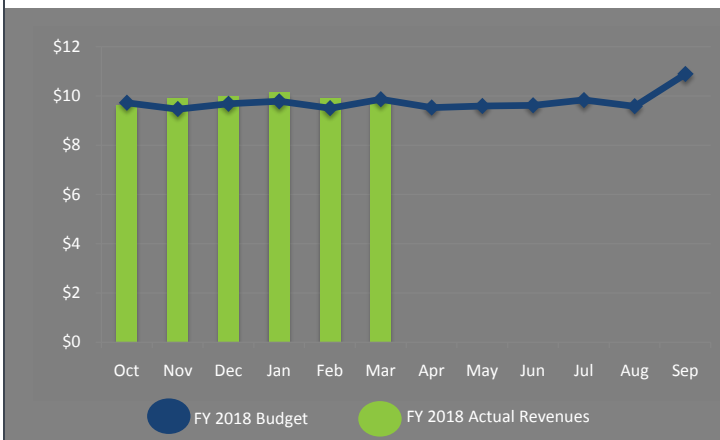
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FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS

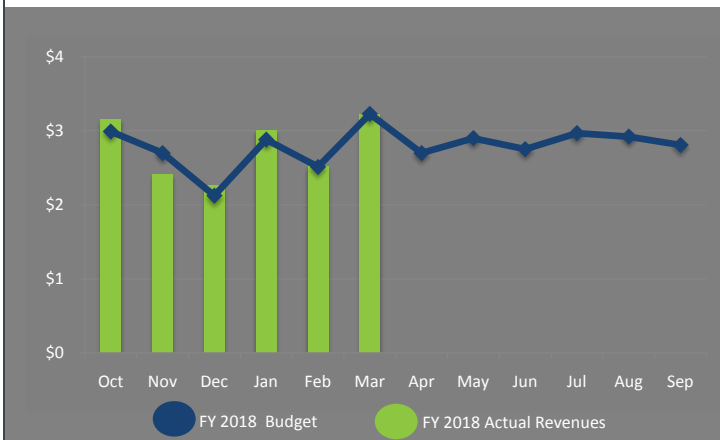
City of San Antonio

SOLID WASTE MANAGEMENT REVENUES (\$ in Millions)



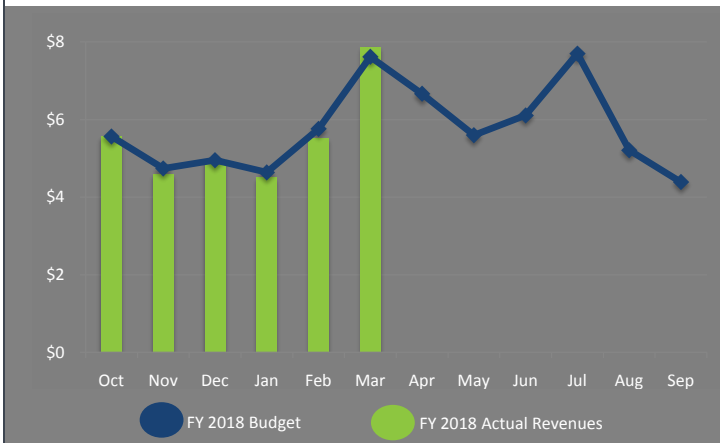
	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 9.72	\$ 9.63	\$ (0.09)
Nov	9.46	9.91	0.45
Dec	9.68	9.98	0.30
Jan	9.78	10.14	0.36
Feb	9.50	9.92	0.42
Mar	9.86	9.90	0.03
Apr	9.53		
May	9.59		
Jun	9.62		
Jul	9.83		
Aug	9.58		
Sep	10.89		
Total	\$ 117.06	\$ 59.48	\$ 1.47

DEVELOPMENT SERVICES REVENUES (\$ in Millions)



	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 2.99	\$ 3.15	\$ 0.16
Nov	2.70	2.41	(0.29)
Dec	2.12	2.26	0.14
Jan	2.88	3.01	0.12
Feb	2.51	2.51	0.00
Mar	3.23	3.23	0.00
Apr	2.70		
May	2.90		
Jun	2.75		
Jul	2.97		
Aug	2.92		
Sep	2.81		
Total	\$ 33.48	\$ 16.57	\$ 0.14

HOTEL OCCUPANCY TAX REVENUES (\$ in Millions)



	FY 2018 Adopted Budget	6 Month Actuals	Variance Favorable (Unfavorable)
Oct	\$ 5.56	\$ 5.56	\$ 0.00
Nov	4.74	4.59	(0.15)
Dec	4.95	4.97	0.02
Jan	4.63	4.51	(0.12)
Feb	5.76	5.51	(0.25)
Mar	7.61	7.85	0.24
Apr	6.66		
May	5.60		
Jun	6.10		
Jul	7.70		
Aug	5.21		
Sep	4.39		
Total	\$ 68.90	\$ 32.99	\$ (0.26)



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS

City of San Antonio

	FY 2018 Adopted Budget	FY 2018 6-Month Budget	FY 2018 6-Month Actuals ^a	6-Month Variance Favorable (Unfavorable)	FY 2018 Estimate	12 Month Variance Favorable (Unfavorable)	
Enterprise Funds							
Aviation Fund							
1	Revenues	\$ 101,374,371	\$ 51,661,771	\$ 52,222,786	\$ 561,015	\$ 101,615,372	\$ 241,001
2	Expenses	83,581,141	38,275,356	38,045,737	229,619	84,316,426	(735,285)
	Transfers	16,742,535	0	0	0	15,766,175	976,360
Development Services Fund							
3	Revenues	33,483,849	16,433,196	16,573,944	140,748	33,653,574	169,725
4	Expenses	33,064,708	15,655,006	15,530,739	124,268	32,803,185	261,523
Parking Fund							
	Revenues	10,821,198	4,969,403	5,018,458	49,055	10,892,152	70,954
	Expenses	11,174,543	5,030,231	4,972,417	57,814	11,073,912	100,631
Solid Waste Management Fund							
5	Revenues	117,055,363	58,012,818	59,479,609	1,466,791	119,220,884	2,165,521
6	Expenses	118,910,214	56,602,241	56,386,958	215,283	119,055,934	(145,720)
Market Square Fund							
	Revenues	2,943,917	1,245,338	1,284,807	39,469	3,014,769	70,852
	Expenses	2,738,968	1,130,497	1,095,917	34,580	2,736,252	2,716
Restricted Funds							
Advanced Transportation District Fund							
7	Revenues	16,854,922	8,460,397	8,410,977	(49,420)	16,684,636	(170,286)
	Expenses	5,503,523	2,512,502	2,459,647	52,854	5,481,638	21,885
	Capital Projects	13,475,000	1,212,981	1,212,981	(0)	13,475,000	0
Capital Management Services Fund							
8	Revenues	20,482,589	8,246,819	7,906,321	(340,498)	20,103,106	(379,483)
9	Expenses	20,482,589	9,943,108	9,602,610	340,498	20,103,106	379,483
Facility Services							
	Revenues	16,397,797	8,055,002	8,073,379	18,377	16,397,797	0
	Expenses	16,195,385	7,183,406	7,179,240	4,166	16,195,385	0
Fleet Services							
10	Revenues	39,541,386	18,102,967	18,172,065	69,098	39,855,248	313,862
	Expenses	40,624,698	19,079,180	19,192,041	(112,861)	40,689,793	(65,095)
Information Technology Services Fund							
11	Revenues	59,848,648	29,488,579	29,769,975	281,396	60,100,876	252,228
	Expenses	60,654,068	33,937,221	33,144,731	792,490	60,373,736	280,332
Purchasing & General Services							
12	Revenues	6,484,065	3,097,407	3,341,804	244,397	6,918,489	434,424
13	Expenses	6,728,807	3,333,544	3,365,006	(31,462)	6,918,398	(189,591)

NOTES

^a Actual Figures are unaudited



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS

City of San Antonio

Variance Explanation

- 1 **Aviation Fund Revenues.** The favorable variance is due to higher than anticipated revenues for Terminal Building Rentals due to increased ticket counter and common use charges for airlines such as Frontier, Volaris and Sky Regional.
- 2 **Aviation Fund Expenses.** The unfavorable variance is due to debt service on the Airport's interim capital project financing. Issuance of the tax notes was completed after budget adoption.
- 3 **Development Services Fund Revenues.** The favorable variance is due to commercial activity including higher than projected tree permit fees.
- 4 **Development Services Fund Expenses.** The favorable variance is due to higher than anticipated turnover. The positions are anticipated to be filled by the end of the year.
- 5 **Solid Waste Management Fund Revenues.** The favorable variance of \$1.4m is primarily due to 95% of customers retaining the large, more expensive cart, versus the budget of 85%.
- 6 **Solid Waste Management Fund Expenses.** The unfavorable variance of \$146k is primarily a result of higher fuel prices than budgeted. Unleaded prices were budgeted at \$2.01 per gallon vs. projected \$2.06 per gallon and diesel was budgeted at \$2.07 vs. the projected \$2.27.
- 7 **Advanced Transportation District Fund Revenues.** The unfavorable variance is due to sales tax being slightly below budget. The year-end projection is 3.6% higher than FY 2017, but slightly lower than the budgeted growth.
- 8 **Capital Management Services Fund Revenues.** The favorable variance is due to higher than anticipated turnover. The positions are anticipated to be filled by the end of the year.
- 9 **Capital Management Services Fund Expenses.** The favorable variance is due to higher than anticipated turnover. The positions are anticipated to be filled by the end of the year.
- 10 **Fleet Services Fund Revenues.** The favorable variance is due to higher than anticipated fuel prices as well as additional outsourced vehicle repairs.
- 11 **Information Technology Services Fund Revenues.** Favorable variance is due to the unplanned reimbursement for the Federal e-Rate program which provides funding to support broadband internet access in the City's libraries.
- 12 **Purchasing and General Services Fund Revenues.** The favorable variance of \$434k is due to increased production jobs for print and postage.
- 13 **Purchasing and General Services Fund Expenses.** The unfavorable variance is due to 190 additional work order production jobs for print and postage.



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS

City of San Antonio

	FY 2018 Adopted Budget	FY 2018 6-Month Budget	FY 2018 6-Month Actuals ^a	6-Month Variance Favorable (Unfavorable)	FY 2018 Estimate	12 Month Variance Favorable (Unfavorable)
Restricted Funds						
Hotel Occupancy Tax & Hotel Occupancy Tax Supported Funds						
Revenues						
	\$ 68,903,922	\$ 33,255,578	\$ 32,993,559	\$ (262,019)	\$ 68,903,922	\$ 0
1	Hotel Occupancy Tax					
	Convention Center	18,367,446	8,965,753	9,822,334	856,581	2,518,781
2	Alamodome	11,952,485	7,255,344	6,960,434	(294,910)	(493,002)
	Other Revenues	1,122,636	417,534	430,243	12,709	120,161
Expenditures						
	Community & Visitors Facilities	49,788,688	24,040,470	23,941,338	99,132	49,783,412
	Visit San Antonio	23,339,889	11,975,889	11,975,889	(0)	23,339,889
	Arts & Culture	10,735,501	6,959,642	6,957,556	2,086	10,735,501
	History & Preservation	10,002,809	5,001,405	5,001,405	0	10,002,809
	Tricentennial	1,941,160	1,667,625	1,666,615	1,010	1,930,592
	Other Expenses	4,553,105	1,320,588	1,320,588	(0)	4,553,105
Right of Way Management Fund						
	Revenues	3,832,242	1,499,054	1,501,869	2,815	3,844,869
	Expenses	4,032,699	1,514,857	1,388,380	126,477	3,919,511
Storm Water Operations Fund						
3	Revenues	49,480,070	24,646,686	25,299,278	652,592	50,479,113
	Expenses	45,970,393	21,012,020	21,004,667	7,353	45,960,728
	Capital Projects	2,050,000	281,156	281,156	0	2,050,000
Storm Water Regional Facilities Fund						
4	Revenues	5,567,775	2,580,043	3,389,246	809,202	6,995,811
	Expenses	1,592,400	675,961	626,088	49,873	1,465,547
	Capital Projects	6,690,000	74,555	74,555	0	6,690,000
Parks Environmental Fund						
	Revenues	7,009,440	3,486,027	3,525,737	39,710	7,099,999
	Expenses	7,199,310	3,384,989	3,375,254	9,735	7,197,065
Self-Insurance Funds ^b						
Employee Benefits Fund						
5	Revenues	163,074,211	83,050,584	83,779,702	729,118	164,138,888
6	Expenses	169,882,210	89,878,767	81,502,409	8,376,358	161,488,268
Liability Fund						
	Revenues	9,335,061	4,677,530	4,750,491	72,961	9,604,595
7	Expenses	14,678,144	6,960,628	6,610,020	350,608	14,099,929
Workers' Compensation Fund						
8	Revenues	15,391,497	7,768,659	7,754,303	(14,356)	15,774,277
9	Expenses	20,679,635	9,044,551	8,918,891	125,660	20,998,338

NOTES

^a Actual Figures are unaudited.

^b Expenses include the FY 2018 Expenditure Projection plus Financial Reserve.



FY 2018 SIX PLUS SIX BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS

City of San Antonio

Variance Explanation

- 1 **Convention Center Revenues.** Favorable variance is due to additional revenues for facility rental, catering, telecommunication, trade and rigging commissions received for several events including NCAA Fan Fest, American Society for Reproductive Medicine, Pennwell Corp, and Society of Petroleum Engineers.
- 2 **Alamodome Revenues.** Unfavorable variance is due to lower than projected in-the-year-for-the-year short-term bookings as well as lower ticket fee revenues from events such as UIL Basketball which had existing event contracts that exempted them from the Council-approved fee increase included in the FY 2018 Budget.
- 3 **Storm Water Operations Fund Revenues.** Favorable variance is due to new development as well as reconciling Storm Water accounts onto an appropriate rate tier.
- 4 **Storm Water Regional Facilities Fund Revenues.** The favorable variance is due to increased single-family home construction near the city limits as well as the development of a large commercial shopping center.
- 5 **Employee Benefits Fund Revenues.** At year end, Employee Benefits Revenues are projected to be \$1.1 M better than budget due to additional civilian assessments collected from grants. The budget planned for 468 grant positions but is being collected on 539 grant positions.
- 6 **Employee Benefits Fund Expenses.** The favorable variance is mainly due to better in-network and vendor discounts realized through the new Third Party Administrator.
- 7 **Liability Fund Expenses.** The favorable variance is due to better than anticipated pricing received for property insurance coverage.
- 8 **Workers Compensation Fund Revenues.** The favorable variance is due to higher than projected interest earnings.
- 9 **Workers Compensation Fund Expenses.** The unfavorable variance is due to higher than anticipated claims filed during FY 2018.