



FY 2020 Mid-Year Budget Review

City Council "A" Session
May 28, 2020

Presented by: María Villagómez, Deputy City Manager

Presentation Overview



FY 2020 Budget Update
General Fund & Restricted Funds

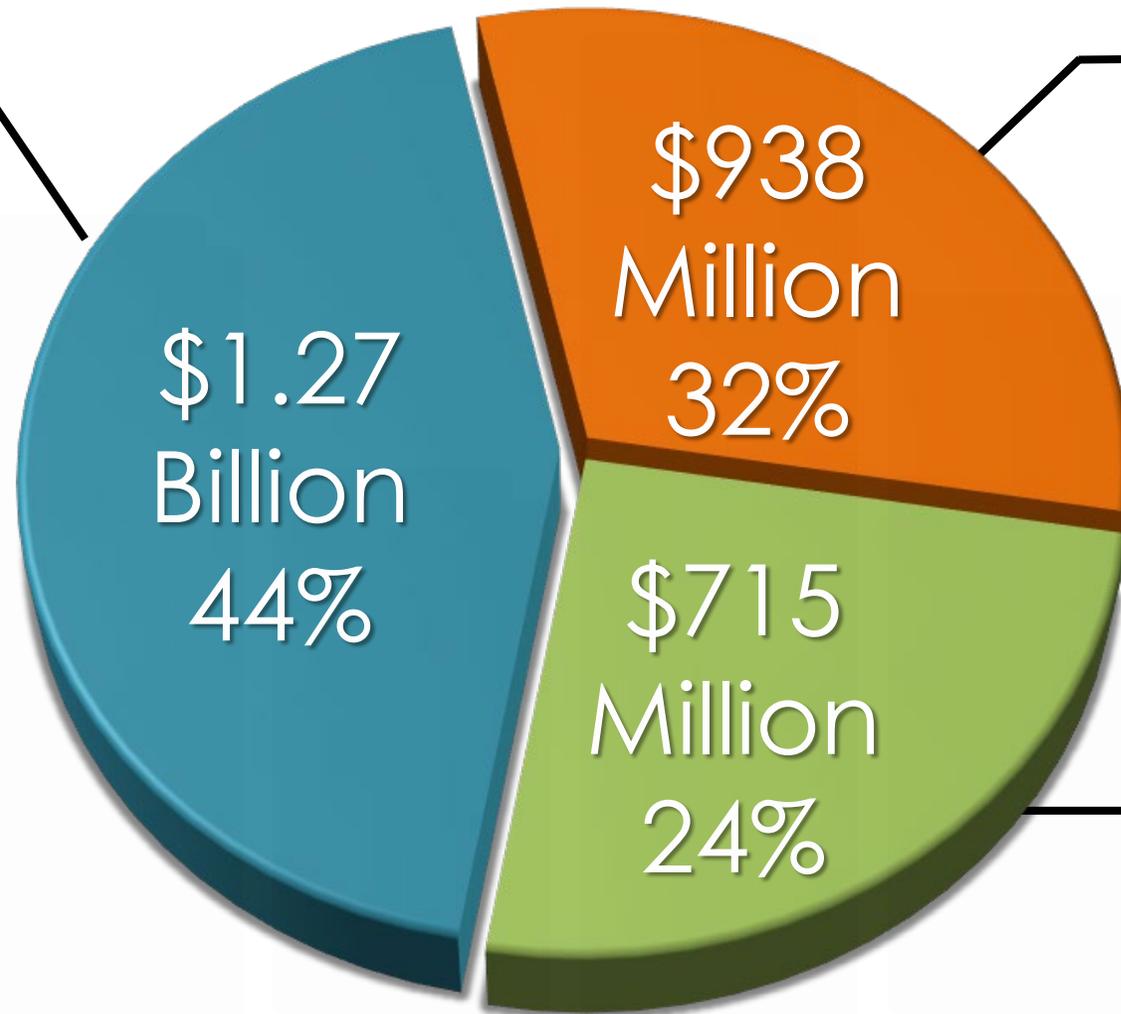
COVID-19 Financial Update

Mid-Year Budget Adjustment

Total FY 2020 City Budget \$2.9 Billion

General Fund

Supports most basic City services: Police, Fire, Streets, Parks, Library



Restricted Funds

- Airport Fund
- Development Services
- Hotel Occupancy Tax
- Solid Waste
- Storm Water

Capital Program

- 2017 bond projects
- Airport projects

FY 2020 COVID-19 City Revenue Impact

\$198.6

Million

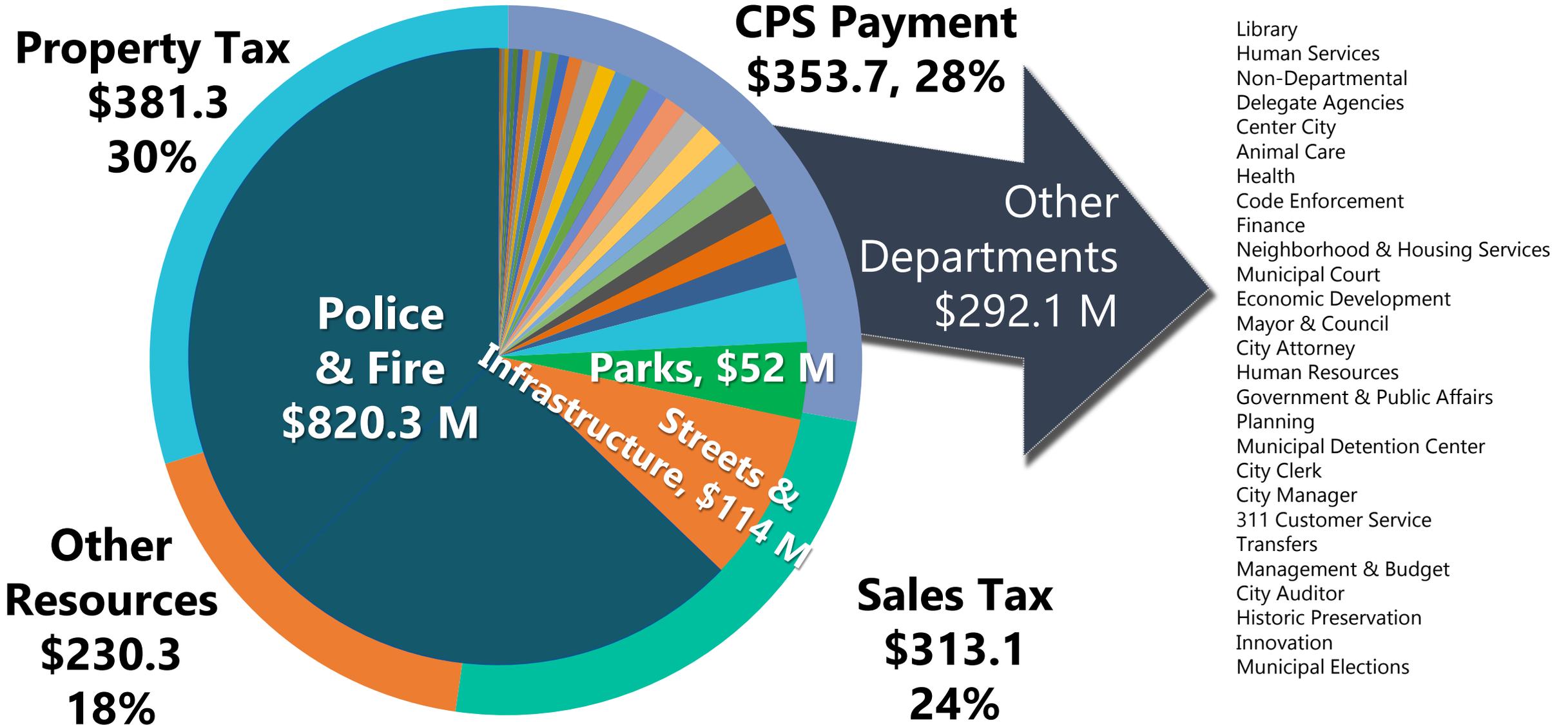
**FY 2020 Preliminary
Revenue Loss**

**\$84.4 Million
General Fund**

**\$114.2 Million
Restricted Funds**

Measures taken to keep budget balance in the General Fund and restricted funds

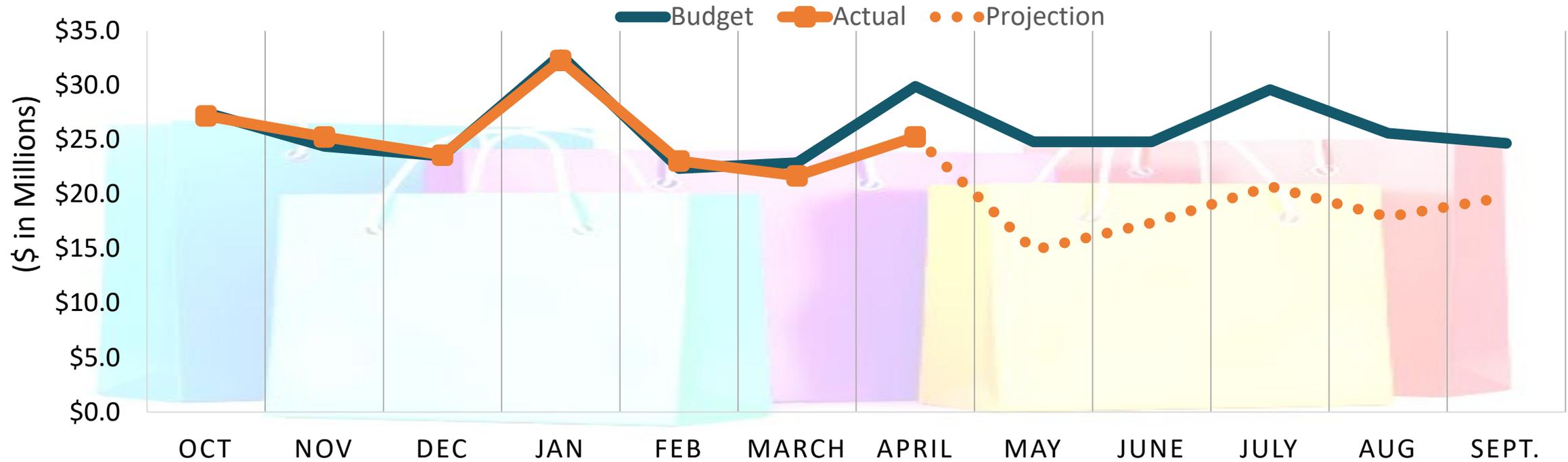
FY 2020 General Fund Budget: \$1.27 Billion



FY 2020 General Fund Revenue Update

Revenue Source (\$ in Millions)	FY 2020 Budget	Oct to April Variance	Oct to Sept Variance
Property Tax	\$381	\$0	\$0
Sales Tax	\$313	(\$5.3)	(\$44.1)
CPS Energy	\$354	(\$6.0)	(\$14.6)
Other	\$218	(\$1.4)	(\$25.7)
Total	\$1,266	(\$12.7)	(\$84.4)

FY 2020 Sales Tax Revenue



FY 2020 (\$ in Millions)	FY 2020 Budget	Actuals/Projections (Oct to April)	Variance
October to April	\$183.6	\$178.3	(\$5.3)
May to September	\$129.5	\$90.7	(\$38.8)
Total	\$313.1	\$269.0	(\$44.1)

FY 2020 Other General Fund Revenues

FY 2020 (\$ in Millions)	Budget	Oct to April Variance	Oct to Sept Variance
History and Preservation (HOT Tax)	\$11.5	(\$0.9)	(\$5.6)
Recreation and Culture including River barge revenue	\$17.6	(\$2.5)	(\$7.2)
Interest on time Deposits	\$7.2	(\$0.5)	(\$2.2)
EMS Transports, Towing, Alarm Fees	\$43.5	(\$1.0)	(\$6.5)
Other revenues	\$137.9	\$3.5	(\$4.2)
Total	\$218	(\$1.4)	(\$25.7)

FY 2020 General Fund Mid-Year Request

Add funds for a Modified Outdoor Pool Season: \$322,000

- Pool Season: July 3 to August 9
- 11 Targeted Pools
 - All pools open weekends
 - Rotating schedules during week
 - Operated at 25% Capacity

FY 2020 General Fund Mid-Year Budget Adjustment

Programs Suspended/Delayed	(\$83) Million
COVID-19 Reimbursement	(7.8) Million
Department Savings	(4.5) Million
Add funds for Fire CBA	10.4 Million
Total Mid Year Budget Adjustment	(\$85.0) Million

FY 2020 General Fund Year End Projection



\$15 M

Additional Ending
Balance for
FY 2019

(\$84.4 M)

Less Revenue
in FY 2020

(\$85 M)

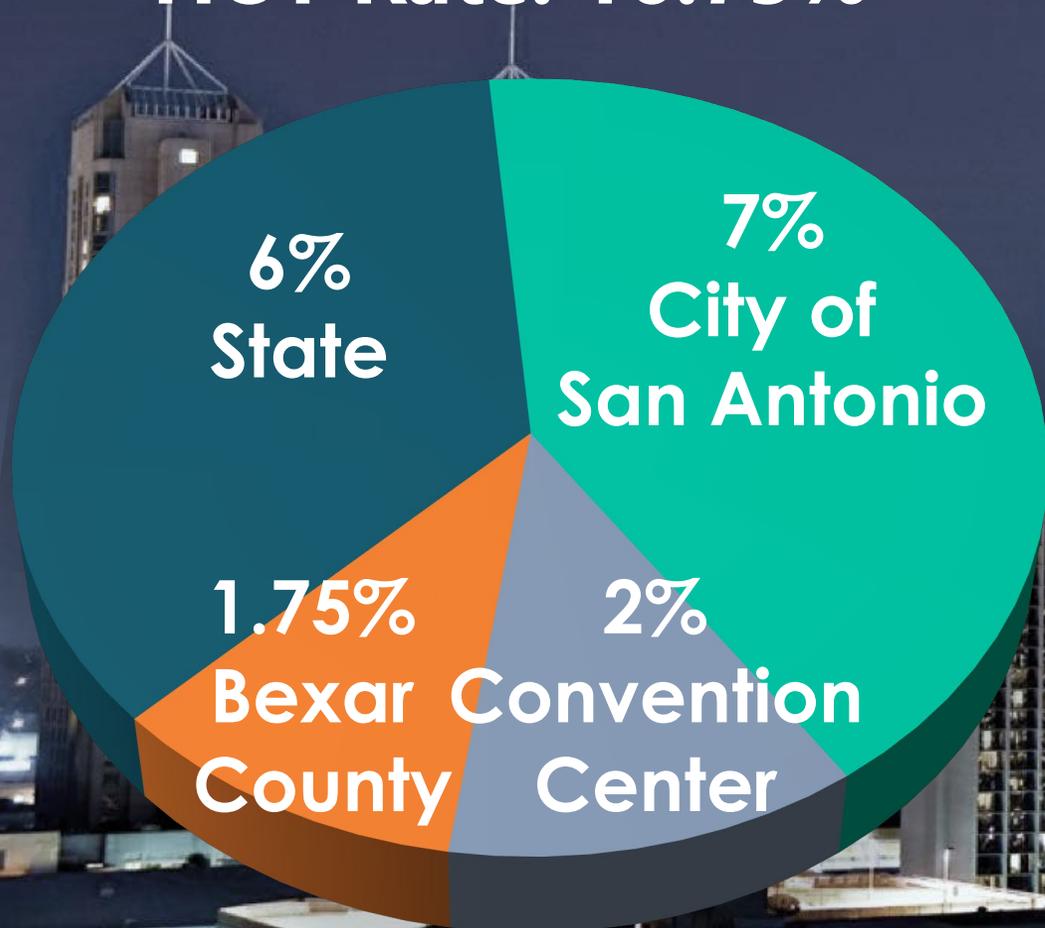
Mid-Year
Adjustments

\$15.6 M

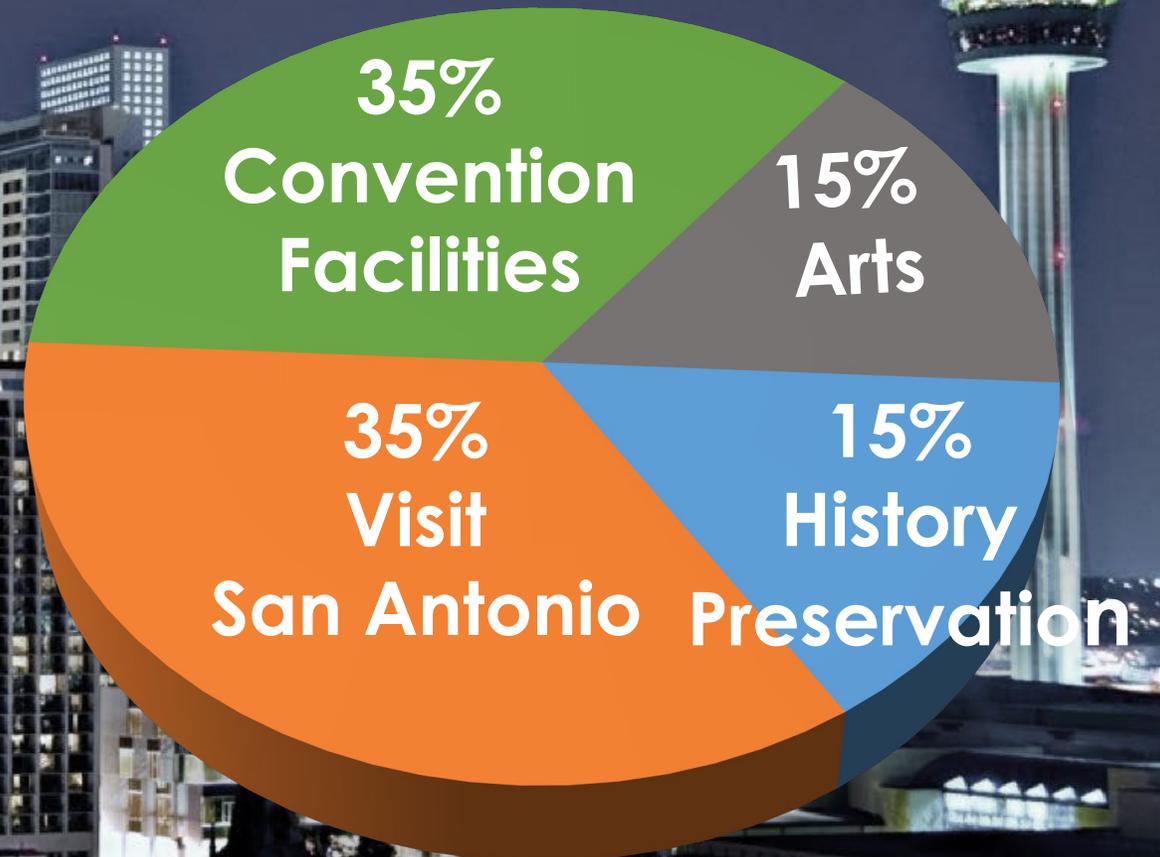
Ending Balance
for FY 2020

Hotel Occupancy Tax Rate

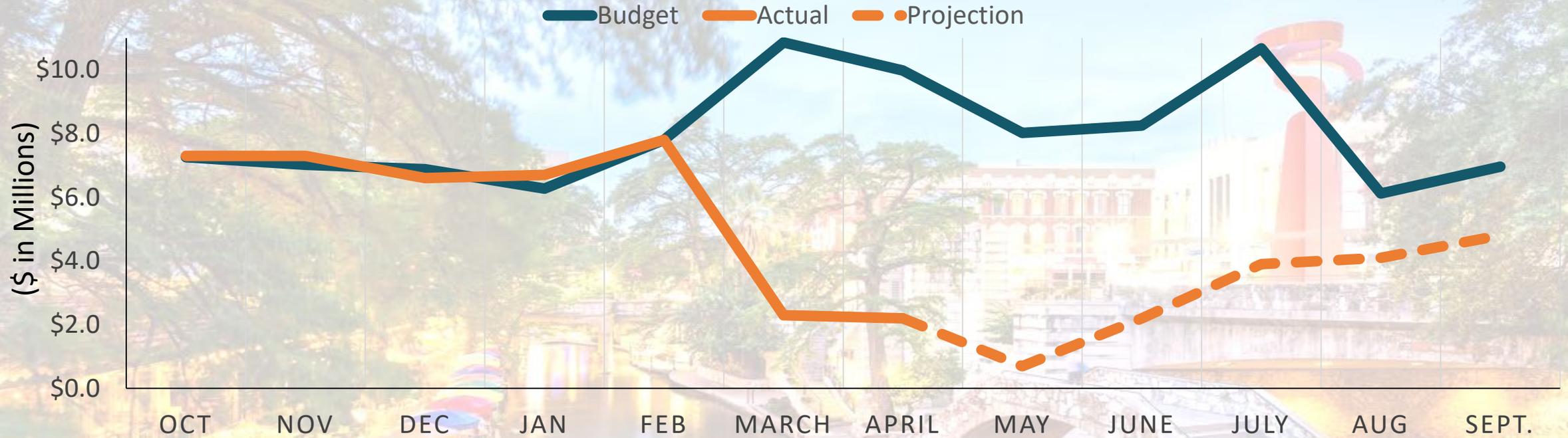
HOT Rate: 16.75%



COSA HOT Tax Allocation

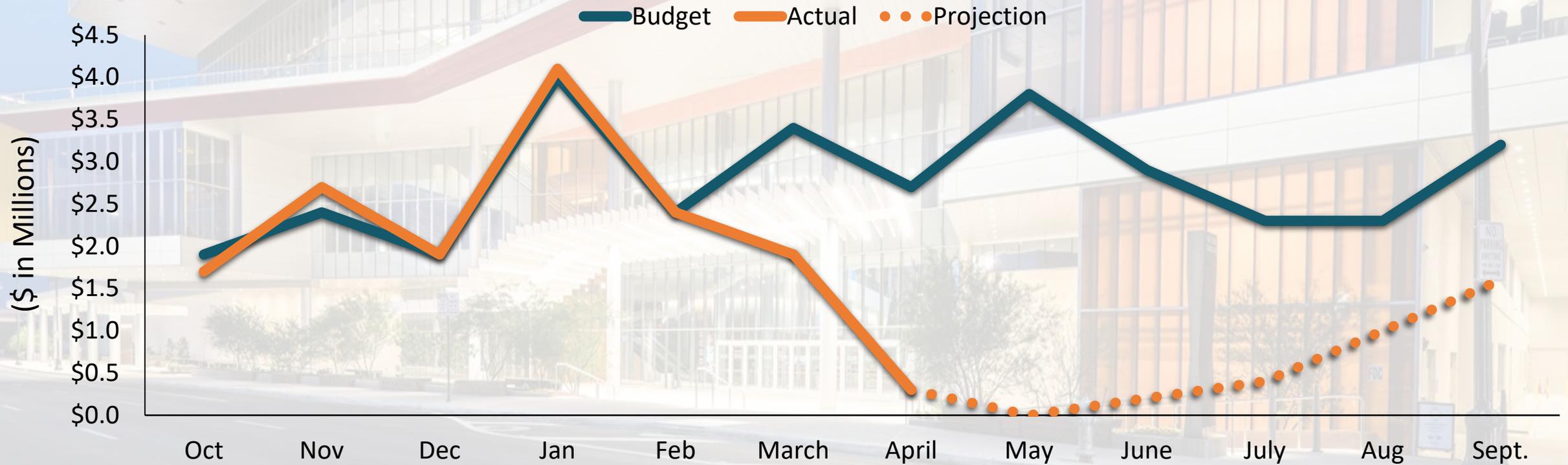


FY 2020 Hotel Occupancy Tax Revenues



FY 2020 (\$ in Millions)	FY 2020 Budget	Actuals/Projections (Oct to April)	Variance
October to April	\$56.1 M	\$40.2 M	(\$15.9 M)
May to September	\$40.0 M	\$15.8 M	(\$24.2 M)
Total	\$96.1 M	\$56.0 M	(\$40.1 M)

Convention Center & Alamodome Revenue



FY 2020 (\$ in Millions)	FY 2020 Budget	Actuals/Projections (Oct to April)	Variance
October to April	\$18.7 M	\$15.1 M	(\$3.6 M)
May to September	\$14.5 M	\$3.3 M	(\$11.2 M)
Total	\$33.2 M	\$18.4 M	(\$14.8 M)

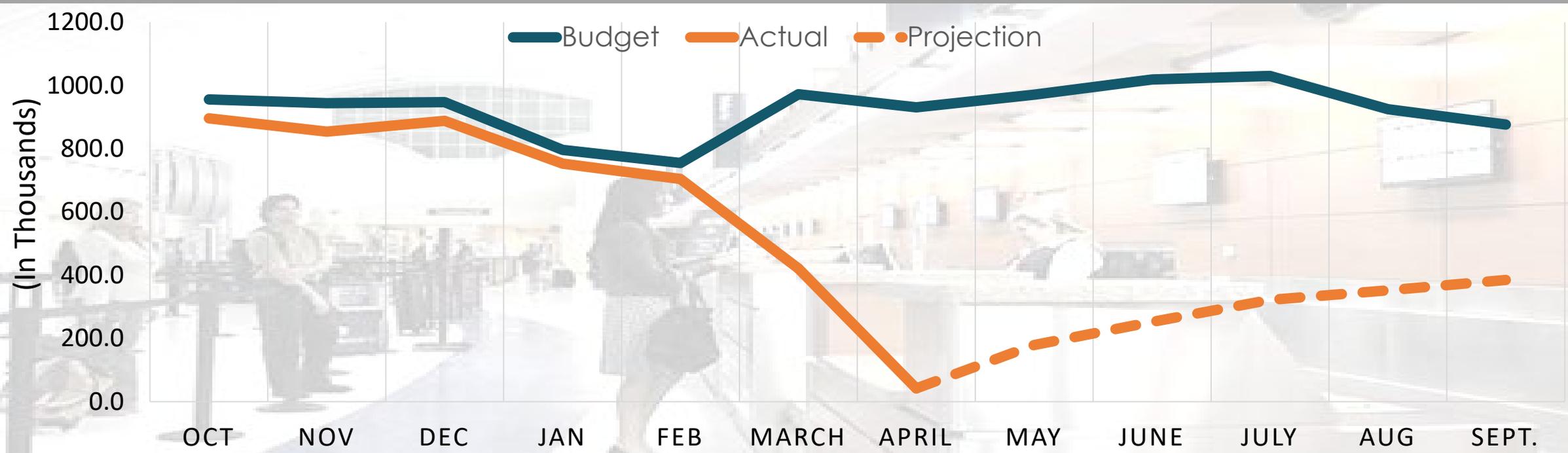
Mid-Year Budget Adjustment

Revenue Source (\$ in Millions)	FY 2020 Budget	Reduction	% of budget
Convention Facilities	\$54.4	(\$16.4)	-30%
Visit San Antonio	\$24.9	(\$7.5)	-30%
Arts & Culture	\$10.7	(\$2.3)	-22%
History & Preservation	\$10.7	(\$5.3)	-50%
International Affairs	\$0.786	(\$0.229)	-29%
Use of Contingency & Transfer of Capital Projects to Property Tax Debt Fund		(\$23.2)	
Hosting Obligations and Film Incentives		(\$2.6)	
Total		(\$57.5)	

Airport Funds Revenue Impact

Revenue Source (\$ in Millions)	FY 2020 Budget	Projection	Variance
Operating Revenues	\$112.1	\$85.2	(\$26.9)
Passenger Facility Charge	\$21.5	\$10.9	(\$10.6)
Customer Facility Charge Revenue	\$14.9	\$9.2	(\$5.7)
Total	\$148.5	\$105.3	(\$43.2)

Airport Passengers – FY2020

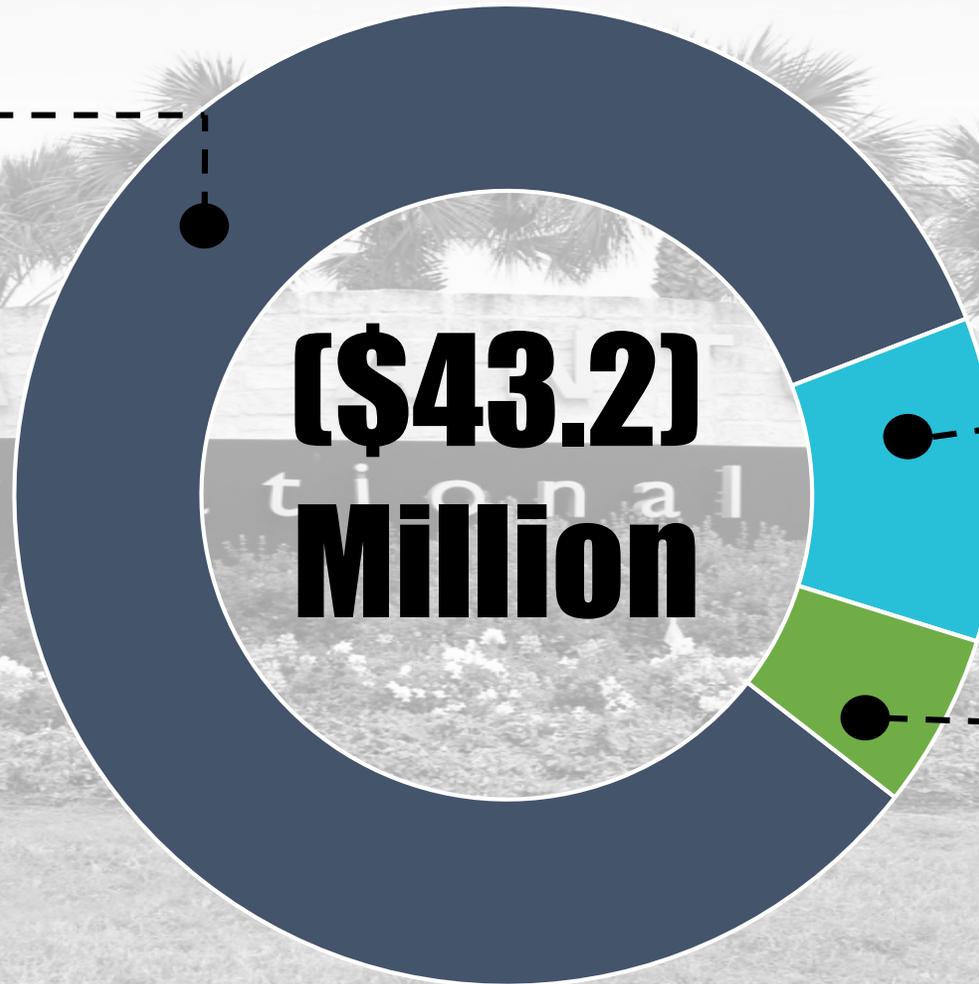


FY 2020 (In Millions)	FY 2020 Budget	Actuals/Projections	Variance
October to April	6.3	4.5	(1.8)
May to September	4.8	1.5	(3.3)
Total	11.1	6.0	(5.1)

Airport – FY 2020 Mid-Yr Budget Adjustment

Operating Fund Programs Suspended/Delayed (\$26.9) Million

- Hiring Freeze and suspend temporary services
- Marketing, utilities, commodities, and non-essential building maintenance
- Airline Incentives
- Capital Improvements



Passenger Facility Charge (\$10.6) Million

- Use of pay-as-you go fund to make debt service payment
- Reduction to future capital projects

Customer Facility Charge (\$5.7) Million

- Use of fund balance
- Reduction to CFC Fund

Other Restricted Funds – \$16.1 Million Revenue Loss

Fund	FY 2020 Adopted Budget	FY 2020 Projections	Variance
Advanced Transportation District	\$18.8	\$16.5	(\$2.3)
Linear Greenways and Aquifer	\$39.6	\$34.0	(\$5.6)
Development Services	\$37.8	\$36.8	(\$1.0)
Parking	\$11.3	\$7.6	(\$3.7)
Market Square	\$3.0	\$1.6	(\$1.4)
Child Safety	\$2.2	\$2.1	(\$0.1)
Juvenile Case Manager	\$0.8	\$0.4	(\$0.4)
Municipal Court Technology	\$0.7	\$0.5	(\$0.2)
Municipal Court Security	\$0.6	\$0.3	(\$0.2)
Stormwater Regional Facilities	\$9.0	\$7.8	(\$1.2)



Other Mid-Year Adjustments

651,525.78

COVID – 19 Ratification of Grants



\$361 Million

In Grants awarded to City

\$347 Million

Grants appropriated and
ratified with Mid-Year
Budget Adjustment

COVID – 19 Ratification of Grants

\$347 Million

in Grants Ratified and Appropriated with Mid-Year Budget Adjustment

\$270 M Coronavirus Relief Fund	\$51M Airport	\$3.5 M Public Health	\$18.1 M Child Care Services
\$2.9 M Community Services Block Grant	\$1.3 M Head Start Grants	\$400K Senior Nutrition	\$80 K Financial Empowerment

COVID – 19 Grants

\$14 Million

Grants already Approved and Appropriated by City Council

\$7.7 M

Community Development Grant (CDBG) Used for Housing Emergency Assistance Program

\$3.9 M

Emergency Solutions Grant (ESG) for Homeless Assistance

\$2.3 M

Byrne Justice Assistance Grant Program For SAPD Personnel and Supplies

\$393K

EMS Relief Fund for Healthcare Providers to offset cost of EMS

COVID – 19 Ratification of Emergency Purchases

Emergency Purchases for \$10.7 Million Paid with Federal Grants



Personal Protective
Equipment (PPE)



Hand Sanitizer



Lab Services (Testing)



Vehicles for Testing
and Other Equipment



Cleaning Supplies and
Decontamination
Equipment



Hotels for COVID
Positive & High Risk
Homeless

Recommended Abatement/Deferral of Revenue

General Fund	Airport Fund	Restricted Funds
4-Month Rent Abatement (April to July)	90-Day Deferral and pay back over 12 months	<ul style="list-style-type: none"> A. 4-Month Rent Abatement (April to July) B. 2-Month Parking Lease Abatement (April and May) C. Free Public Parking: June to August on weekends & from 5pm to 2am on weekdays D. Convention Facilities
<ul style="list-style-type: none"> ✓ International Center (Sushi Zushi, Biga and SAEDF) ✓ La Villita 	<ul style="list-style-type: none"> ✓ Airline Revenues: \$6 Million ✓ Ground/Building Leases: \$2.4 Million ✓ Concession Agreement: \$159,230 	<ul style="list-style-type: none"> ✓ Market Square Rent Abatement & Riverwalk Leases (4 Months) ✓ Parking contracts and retail (2 month Abatement) ✓ San Antonio Missions Rent Abatement if Season Suspended ✓ San Antonio Sports Rent Abatement at Alamodome
\$200,000 (FY 2020 Impact)	No Impact payback over 12 months	\$1.7 Million (FY 2020 Impact)

Next Steps in FY 2021 Budget Process



Conclusion



- Tremendous amount of uncertainty
- Unprecedented Economic Disruption
- With actions taken by City Manager, the General Fund remains balanced for FY2020 today
- Budget Challenges for FY 2021



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