FY 2020 Three Plus Nine Financial Report

Presented by Erik Walsh, City Manager
February 20, 2020
City Manager’s Report
Overview

1st Quarter Financial Status Report

FY 2021 Recommended Budget Calendar
FY 2020 Adopted Total City Budget

**General Fund**
Supports most basic City services: Police, Fire, Streets, Parks, Library

- $1.27 Billion (44%)

**Restricted Funds**
- Airport Fund
- Development Services
- Hotel Occupancy Tax
- Solid Waste Management
- Storm Water

- $938 Million (32%)

**Capital Program**
- 2017 bond projects
- Airport projects

- $715 Million (24%)

**Total City Budget**
- $2.9 Billion
FY 2020 General Fund Budget: $1.27B

- **Property Tax**: $381.3 M (30%)
- **Police & Fire**: $820.3 M
- **Sales Tax**: $313.1 M (24%)
- **CPS Payment**: $353.7 M (28%)
- **Other Resources**: $230.3 M (18%)
- **Public Safety Totals**: 64.2%
- **Other Departments**: $292.1 M

Departments:
- Library
- Human Services
- Non-Departmental
- Delegate Agencies
- Center City
- Animal Care
- Health
- Code Enforcement
- Finance
- Neighborhood & Housing Services
- Municipal Court
- Economic Development
- Mayor & Council
- City Attorney
- Human Resources
- Government & Public Affairs
- Planning
- Municipal Detention Center
- City Clerk
- City Manager
- 311 Customer Service
- Transfers
- Management & Budget
- City Auditor
- Historic Preservation
- Innovation
## General Fund Revenues
### FY 2020 First Quarter Results

<table>
<thead>
<tr>
<th>Revenue Source ($ in Millions)</th>
<th>1st Quarter Variance</th>
<th>FY 2020 3+9 Estimate Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Tax</td>
<td>$0.0</td>
<td>$0.0</td>
</tr>
<tr>
<td>Sales Tax</td>
<td>0.6</td>
<td>1.5</td>
</tr>
<tr>
<td>CPS Energy</td>
<td>1.7</td>
<td>0.0</td>
</tr>
<tr>
<td>Other</td>
<td>3.0</td>
<td>3.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$5.3</strong></td>
<td><strong>$4.5</strong></td>
</tr>
</tbody>
</table>
General Fund FY 2020 3+9 Year End Estimate

$4.5 Million
Additional Revenue

$714,000
Less Expense
General Fund
FY 2020 Year End Estimate

FY 2019 Year End *
$15 Million

FY 2020 3+9 Estimate
$5.2 Million

*Reserved for Fire Collective Bargaining Agreement
Restricted Funds
HOTEL OCCUPANCY TAX RATE

HOT Rate: 16.75%

COSA HOT Tax Allocation

State 6%
City of San Antonio 7%
Bexar County 1.75%
Convention Center 2%

Convention Facilities 35%
Arts 15%
History & Preservation 15%
Visit San Antonio 35%
HOTEL OCCUPANCY TAX

1st Quarter
($ in Millions)

<table>
<thead>
<tr>
<th></th>
<th>Budget</th>
<th>Actuals</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$16.5</td>
<td>$16.5</td>
<td>$0</td>
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</tbody>
</table>

FY 2020 Estimate (3+9)
($ in Millions)

<table>
<thead>
<tr>
<th></th>
<th>Budget</th>
<th>Projection</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$74.7</td>
<td>$74.7</td>
<td>$0</td>
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</tbody>
</table>
# DEVELOPMENT SERVICES ENTERPRISE FUND

($ in Millions)

## 1st Quarter Revenues

<table>
<thead>
<tr>
<th></th>
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<th>Actuals</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Quarter Revenues</td>
<td>$8.7</td>
<td>$9.5</td>
<td>$0.8</td>
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</table>

## 1st Quarter Expenses

<table>
<thead>
<tr>
<th></th>
<th>Budget</th>
<th>Actuals</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Quarter Expenses</td>
<td>$9.1</td>
<td>$9.2</td>
<td>($0.1)</td>
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</tbody>
</table>

## FY 2020 3+9 Estimate

<table>
<thead>
<tr>
<th></th>
<th>Budget</th>
<th>Projection</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Quarter Revenues</td>
<td>$37.8</td>
<td>$38.6</td>
<td>$0.8</td>
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</tbody>
</table>

## FY 2020 3+9 Estimate

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<th>Variance</th>
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<tbody>
<tr>
<td>1st Quarter Expenses</td>
<td>$37.6</td>
<td>$37.7</td>
<td>($0.1)</td>
</tr>
</tbody>
</table>
# Solid Waste Management

($ in Millions)

## 1st Quarter Revenues

<table>
<thead>
<tr>
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<th>Budget</th>
<th>Actuals</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FY 2020 Estimate</strong></td>
<td>$127.6</td>
<td>$128.2</td>
<td>$0.6</td>
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<tr>
<td><strong>1st Quarter</strong></td>
<td>$32.2</td>
<td>$32.7</td>
<td>$0.5</td>
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</table>

## 1st Quarter Expenses

<table>
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<tr>
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<th>Variance</th>
</tr>
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<tbody>
<tr>
<td><strong>FY 2020 Estimate</strong></td>
<td>$131.4</td>
<td>$129.8</td>
<td>$1.6</td>
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<tr>
<td><strong>1st Quarter</strong></td>
<td>$37.2</td>
<td>$36.6</td>
<td>$0.6</td>
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FY 2021 Recommended Budget Calendar

Mid-Year Budget Adjustment

FY 2021 Proposed Budget

FY 2021 Budget Adoption

April 15

April 30

May 28

August 6

Aug – Mid Sept.

Sept. 17

6 + 6 Report, Mid-Year Budget Adjustment & Five-Year Financial Forecast

City Council Budget Goal Setting

City Council Budget Worksessions & Community Input