

# City of San Antonio



## FISCAL YEAR 2011 THREE PLUS NINE BUDGET AND FINANCE REPORT

Prepared by  
Office of Management & Budget and Finance Department  
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# FISCAL YEAR 2011

## THREE PLUS NINE

### BUDGET AND FINANCE REPORT

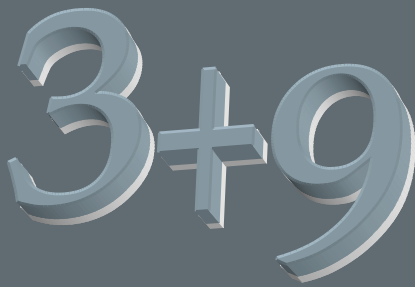
## REVENUES AND EXPENSES

- 1st Quarter Unaudited Actuals (October 2010 to December 2010)
- Nine Month Projection (January 2011 to September 2011)

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# THREE PLUS NINE BUDGET AND FINANCE REPORT

## City of San Antonio

## GENERAL FUND REVENUES

	FY 2011 ADOPTED BUDGET	FY 2011 3-MONTH BUDGET	FY 2011 3-MONTH ACTUALS*	3-MONTH VARIANCE FAVORABLE (UNFAVORABLE)	FY 2011 ESTIMATE	12 MONTH VARIANCE FAVORABLE (UNFAVORABLE)
<b>AVAILABLE FUNDS</b>						
Beginning Bal. (Excluding						
1 Financial Reserves)	\$ 89,344,603	\$ 0	\$ 0	\$ 0	\$ 101,344,603	\$ 12,000,000
<b>REVENUES</b>						
Current Property Tax	\$ 239,738,583	\$ 127,163,227	\$ 127,174,488	\$ 11,260	\$ 239,749,843	\$ 11,260
2 City Sales Tax	188,070,529	44,324,556	46,231,811	1,907,256	191,357,085	3,286,556
3 CPS Energy	275,758,786	57,560,000	58,899,455	1,339,455	278,998,241	3,239,455
4 Business & Franchise Tax	29,682,263	6,749,882	6,955,181	205,299	30,233,858	551,595
Liquor by the Drink Tax	5,627,014	1,406,754	1,442,841	36,087	5,920,820	293,806
5 Delinquent Property Tax	2,607,790	1,011,959	786,573	(225,386)	1,682,550	(925,240)
Penalty & Interest on Delinquent Taxes	2,200,000	414,341	434,641	20,300	2,201,740	1,740
6 Licenses & Permits	5,651,259	1,502,501	1,684,835	182,334	6,209,942	558,683
San Antonio Water System	9,868,940	2,446,446	2,470,886	24,440	9,870,548	1,608
7 Other Agencies	7,534,203	1,569,763	1,348,202	(221,561)	7,405,620	(128,583)
Charges for Current Services						
General Government	5,153,116	1,088,108	1,244,577	156,469	5,205,624	52,508
8 Public Safety	24,479,222	6,275,504	6,520,129	244,626	25,452,587	973,365
Highways & Streets	423,367	202,957	283,979	81,022	439,161	15,794
Health	3,630,373	959,776	974,541	14,764	3,715,573	85,200
9 Recreation & Culture	10,254,209	1,995,491	2,095,721	100,230	10,352,135	97,926
Fines	14,794,483	3,174,099	3,225,560	51,461	14,858,347	63,864
Miscellaneous Revenue						
10 Sale of Property	3,730,901	628,771	908,091	279,320	4,277,964	547,063
Use of Money & Property	2,155,311	652,316	678,829	26,513	2,214,243	58,932
11 Interest Earnings	1,259,389	191,975	119,759	(72,216)	988,697	(270,692)
12 Recovery of Expenditures	873,140	352,617	571,612	218,995	1,181,404	308,264
Miscellaneous	227,050	12,453	9,127	(3,326)	221,701	(5,349)
Interfund Charges & Transfers	1,633,318	200,001	251,716	51,715	1,639,111	5,793
<b>TOTAL REVENUE</b>	<b>\$ 835,353,246</b>	<b>\$ 259,883,495</b>	<b>\$ 264,312,553</b>	<b>\$ 4,429,058</b>	<b>\$ 844,176,794</b>	<b>\$ 8,823,548</b>
Transfers from Other Funds	24,172,681	5,748,109	5,733,859	(14,250)	24,172,681	0
<b>TOTAL REVENUE AND TRANSFERS</b>	<b>\$ 859,525,927</b>	<b>\$ 265,631,604</b>	<b>\$ 270,046,412</b>	<b>\$ 4,414,808</b>	<b>\$ 868,349,475</b>	<b>\$ 8,823,548</b>
<b>TOTAL AVAILABLE FUNDS</b>	<b>\$ 948,870,529</b>	<b>\$ 265,631,604</b>	<b>\$ 270,046,412</b>	<b>\$ 4,414,808</b>	<b>\$ 969,694,078</b>	<b>\$ 20,823,548</b>

\* Unaudited Figures



# THREE PLUS NINE BUDGET AND FINANCE REPORT

City of San Antonio

GENERAL FUND REVENUES

## VARIANCE ANALYSIS

- 1 **Beginning Balance** - The current FY 2011 Beginning Balance, based on preliminary unaudited financial data, is \$12 million above the projections used to develop the FY 2011 Budget. This balance, which represents the ending General Fund balance as of September 30, 2010, is higher than anticipated due to a combination of more revenues and less spending than projected. A final beginning balance is pending the completion of the Comprehensive Annual Financial Report (CAFR) scheduled for March 2011.
- 2 **City Sales Tax** - Sales tax receipts for the first quarter of the fiscal year are \$1.9 million or 4.3% above budget.
- 3 **CPS Energy** - The favorable variance realized for the first quarter is due primarily to higher than anticipated natural gas prices and higher than projected off system sales.
- 4 **Business and Franchise Taxes** - The favorable variance is due to higher than anticipated Bingo Taxes received from the State of Texas, resulting in a year-end favorable variance of \$600K for that revenue source.
- 5 **Delinquent Property Tax** - The unfavorable variance is due to successful value litigation which resulted in refunds issued for prior tax years. Delinquent property tax collections are net of refunds for prior years.
- 6 **Licenses and Permits** - Health Department licenses for food establishments are favorable for the first quarter of FY 2011 and are projected to continue to be favorable throughout the year by \$266K. In addition, burglar alarm and renewal fees are higher than anticipated due to a more efficient billing process, resulting in \$315K more revenue projected by year end.
- 7 **Other Agencies** - The unfavorable variance for the first quarter of the fiscal year is due to the City of Helotes not renewing its EMS services contract with the City of San Antonio for FY 2011.
- 8 **Public Safety** - The favorable variance is attributed to more than anticipated revenue from Emergency Medical Transport Fees which is the result of a 25.6% increase in patient transports over the prior year. Through the first quarter of FY 2011, revenues are over the projected amount by 15%. This favorable variance is anticipated to continue throughout the year.
- 9 **Recreation and Culture** - Quarterly actuals and year-end re-estimates are higher than the budgeted amount due to higher than expected River Barge Commission revenues.
- 10 **Sale of Property** - The favorable variance is a result of the increased average sale price per impounded vehicle, resulting in a projected year end favorable variance of approximately \$500K for that revenue source.
- 11 **Interest on Earnings** - Interest earnings are projected to be lower than the budgeted amount due to interest rates being lower than planned. The interest on investments for FY 2011 was budgeted at a rate of return of 0.623%. Due to current market conditions, it is anticipated that the rate of return for FY 2011 will now be 0.378%.
- 12 **Recovery of Expenditures** - For the first quarter of FY 2011, the favorable variance of \$218K is comprised of reimbursements received by the Fire Department for a taskforce working on disasters in the Rio Grande Valley (\$80K). In addition, higher than anticipated reimbursements were received from the State and Bexar County for Emergency Management Services (\$130K). Combined, these revenues result in higher than projected revenues for Recovery of Expenditures for FY 2011.



# THREE PLUS NINE BUDGET AND FINANCE REPORT

## City of San Antonio

## GENERAL FUND EXPENDITURES

	FY 2011 ADOPTED BUDGET	FY 2011 3-MONTH BUDGET	FY 2011 3-MONTH ACTUALS*	3-MONTH VARIANCE FAVORABLE (UNFAVORABLE)	FY 2011 ESTIMATE	12 MONTH VARIANCE FAVORABLE (UNFAVORABLE)
<b>APPROPRIATIONS</b>						
Animal Care	\$ 8,618,366	\$ 2,218,557	\$ 2,217,530	\$ 1,027	\$ 8,618,366	\$ 0
Center City Development	5,294,294	112,312	100,736	11,576	5,294,294	0
City Attorney	7,187,771	1,851,358	1,848,768	2,590	7,187,771	0
City Auditor	2,862,832	692,965	673,557	19,408	2,862,832	0
City Clerk	2,053,288	536,587	535,651	936	2,053,288	0
City Manager	2,890,643	797,537	795,004	2,533	2,890,643	0
Code Enforcement	11,217,489	2,687,588	2,669,402	18,186	11,217,489	0
Communication & Public Affairs	1,193,584	271,337	249,026	22,311	1,193,584	0
Community Initiatives	19,006,550	3,022,906	2,862,512	160,394	19,006,550	0
Customer Service & 311 System	3,788,692	950,877	950,192	685	3,788,692	0
Downtown Operations	7,497,280	1,730,153	1,728,172	1,981	7,497,280	0
Finance	7,467,990	1,895,308	1,801,631	93,677	7,467,990	0
Fire	232,505,207	59,898,779	59,382,095	516,684	232,505,207	0
Health	11,635,806	2,708,878	2,638,075	70,803	11,635,806	0
Human Resources	4,196,872	1,063,012	1,036,203	26,809	4,196,872	0
Intergovernmental Relations	1,067,183	273,497	266,925	6,572	1,067,183	0
International & Economic Development	2,409,081	648,356	629,440	18,916	2,409,081	0
Library	32,629,437	7,484,492	7,176,676	307,816	32,629,437	0
Management & Budget	2,472,475	580,917	565,628	15,289	2,472,475	0
Mayor & Council	5,087,786	1,278,675	1,169,476	109,199	5,087,786	0
Municipal Courts	12,563,742	3,103,733	2,877,490	226,243	12,563,742	0
Municipal Elections	1,634,653	531,651	524,400	7,251	1,634,653	0
Parks & Recreation	59,237,713	13,491,852	13,174,352	317,500	59,237,713	0
1 Police	334,041,377	84,561,667	85,176,648	(614,981)	334,041,377	0
Public Works	65,181,961	9,946,996	9,777,535	169,461	63,381,961	1,800,000
Agencies	17,547,610	1,259,411	929,599	329,812	17,547,610	0
Non-Departmental	50,118,607	7,478,461	7,361,515	116,946	50,118,607	0
One-Time Projects	1,229,998	130,511	130,511	0	1,229,998	0
2 Transfers	14,207,610	2,868,724	2,868,724	0	14,707,610	(500,000)
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 926,845,900</b>	<b>\$ 214,077,097</b>	<b>\$ 212,117,473</b>	<b>\$ 1,959,624</b>	<b>\$ 925,545,900</b>	<b>\$ 1,300,000</b>
<b>TOTAL AVAILABLE FUNDS</b>	<b>\$ 948,870,529</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 969,694,078</b>	<b>\$ 20,823,548</b>
<b>GROSS ENDING BALANCE</b>	<b>\$ 22,024,629</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 44,148,178</b>	<b>\$ 22,123,549</b>
<b>LESS BUDGETED RESERVES</b>						
Financial Reserves (Incremental Amount for 9%)	\$ 3,579,185	\$ 0	\$ 0	\$ 0	\$ 3,579,185	\$ 0
Reserve for 2-Yr Balanced Budget Plan	18,445,444	0	0	0	40,568,993	22,123,549
Ending Balance	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>BUDGETED RESERVES SUMMARY</b>						
Total Annual Budgeted Financial Reserves	\$ 83,416,130				\$ 83,416,130	
Annual Budgeted Financial Reserves as a % of Appropriations	9%				9%	

\* Unaudited Figures. Excludes Prior Year Carryforward Expenditures



# THREE PLUS NINE BUDGET AND FINANCE RE-

City of San Antonio

GENERAL FUND EXPENDITURES

## VARIANCE ANALYSIS

- 1 **Police-** The unfavorable variance of \$614,981 for the first quarter is due to higher than expected participation in the uniform vacation leave buy-back program.
- 2 **Transfer Out-** Through the first three months of FY 2011, the General Fund has transferred approximately \$250k to the Development Services Fund for ICRIP waivers. As a result, it is projected that by year-end the total General Fund transfer out will have a negative variance of \$500K





# THREE PLUS NINE BUDGET AND FINANCE REPORT

## City of San Antonio

## ENTERPRISE & RESTRICTED FUNDS

		FY 2011 ADOPTED BUDGET	FY 2011 3-MONTH BUDGET	FY 2011 3-MONTH ACTUALS*	3-MONTH VARIANCE FAVORABLE (UNFAVORABLE)	FY 2011 ESTIMATE	12 MONTH VARIANCE FAVORABLE (UNFAVORABLE)
<b><u>Enterprise Funds</u></b>							
<b>Airport Fund</b>							
	Revenues \$	89,818,779	\$ 17,315,101	\$ 17,606,193	\$ 291,092	\$ 89,818,779	0
	Expenses	89,567,445	15,000,596	14,968,930	31,666	89,567,445	0
<b>Parking Fund</b>							
	Revenues	9,396,305	2,172,210	2,258,770	86,560	9,454,742	58,437
	Expenditures	8,706,797	1,741,220	1,729,765	11,455	8,695,041	11,756
<b>Development Services Fund</b>							
1	Revenues	23,487,533	5,324,113	5,200,691	(123,422)	23,264,111	(223,422)
	Expenses	22,987,170	5,452,997	5,231,927	221,070	22,858,900	128,270
<b>Solid Waste Management Fund</b>							
2	Revenues	84,865,902	21,291,475	21,189,842	(101,633)	84,764,269	(101,633)
	Expenses	94,393,297	19,648,494	19,372,163	276,331	94,291,664	101,633
<b><u>Restricted Funds</u></b>							
<b>Advanced Transportation District Fund</b>							
	Revenues	10,850,429	2,631,721	2,685,734	54,013	10,934,280	83,851
	Expenditures	10,893,551	1,855,847	1,811,616	44,231	10,878,533	15,018
<b>Capital Improvements Management Services Fund</b>							
	Revenues	17,135,228	3,603,870	3,626,854	22,984	17,135,911	683
	Expenditures	17,135,228	4,335,338	4,319,256	16,082	17,135,228	0
<b>Hotel Occupancy Tax &amp; Hotel Occupancy Tax Supported Funds</b>							
Revenues							
	Hotel Occupancy Tax	47,776,936	10,578,059	10,482,525	(95,534)	47,776,936	0
	Convention Center Rev.	10,661,801	2,535,030	2,512,338	(22,692)	10,676,791	14,990
	Alamodome Revenues	6,756,635	1,090,519	1,106,477	15,958	6,773,298	16,663
	Municipal Auditorium	266,248	174,950	176,238	1,288	269,620	3,372
	State Rebate Program	3,525,627	463,844	463,844	0	3,525,627	0
	Other Revenues	1,397,994	350,720	463,724	113,004	1,401,366	3,372
Expenditures							
	Comm. & Visitors Fac.	34,541,212	7,590,954	7,500,236	90,718	34,502,365	38,847
	Conv. & Visitors Bur.	19,621,414	3,948,532	3,871,684	76,848	19,621,143	271
	Cultural Affairs	7,216,540	1,990,520	1,988,507	2,013	7,214,303	2,237
	History & Preservation	7,166,540	1,586,709	1,572,379	14,330	7,166,540	0
	Other Expenses	1,986,771	496,693	496,693	0	1,986,771	0

\*Unaudited Figures. Excludes Prior Year Carryforward Expenditures

Funds with FY 2011 expenses budgeted higher than revenues will utilize fund balance to maintain a balanced fund



# THREE PLUS NINE BUDGET AND FINANCE RE-

City of San Antonio

ENTERPRISE & RESTRICTED FUNDS

## VARIANCE ANALYSIS

- 1 Development Services-** For the first quarter of FY 2011, Development Services revenues are lower than the budgeted amount due to less than anticipated permit fees. These lower fees are the result of permitting activity being 5.3% lower than anticipated. For the year, total Development services revenues are expected to be less than the budgeted amount by \$223K.
- 2 Solid Waste -** Solid waste revenues are lower than expected in the first quarter of FY 2011 as a result of lower than expected recycled commodity prices. The department anticipated aggregate commodity pricing of \$40 a ton; however it received only \$35 a ton. The department anticipates that, while commodity prices will improve in the next three quarters, overall revenues will be lower than budgeted by \$155K.



# THREE PLUS NINE BUDGET AND FINANCE REPORT

## City of San Antonio

## ENTERPRISE & RESTRICTED FUNDS

		FY 2011 ADOPTED BUDGET	FY 2011 3-MONTH BUDGET	FY 2011 3-MONTH ACTUALS*	3-MONTH VARIANCE FAVORABLE (UNFAVORABLE)	FY 2011 ESTIMATE	12 MONTH VARIANCE FAVORABLE (UNFAVORABLE)
<b><u>Restricted Funds</u></b>							
<b>Information Technology Services Fund</b>							
	<i>Revenues</i>	42,050,720	10,512,680	10,557,841	45,161	42,160,072	109,352
	<i>Expenses</i>	44,221,630	10,237,420	10,200,100	37,320	44,221,630	0
<b>Juvenile Case Manager Fund</b>							
	<i>Revenues</i>	575,680	111,365	192,333	80,968	657,616	81,936
	<i>Expenses</i>	571,777	170,944	169,934	1,010	571,777	0
<b>Market Square Fund</b>							
	<i>Revenues</i>	2,150,027	493,277	499,866	6,589	2,150,027	0
	<i>Expenses</i>	2,395,461	508,128	363,401	144,727	2,388,576	6,885
<b>Purchasing &amp; General Services Fund</b>							
3	<i>Revenues</i>	40,283,685	10,008,938	10,096,807	87,869	40,004,826	(278,859)
	<i>Expenses</i>	42,379,058	8,742,878	8,663,407	79,471	41,879,607	499,451
<b>Right of Way Management Fund</b>							
	<i>Revenues</i>	1,406,992	231,444	227,556	(3,888)	1,408,088	1,096
	<i>Expenditures</i>	1,637,691	396,476	393,135	3,341	1,630,532	7,159
<b>Storm Water Operating Fund</b>							
	<i>Revenues</i>	37,413,023	9,349,405	9,357,243	7,838	37,425,067	12,044
	<i>Expenditures</i>	41,398,842	8,320,371	8,250,639	69,732	41,379,730	19,112
<b>Storm Water Regional Facilities Fund</b>							
	<i>Revenues</i>	2,399,953	484,620	564,847	80,227	2,424,332	24,379
	<i>Expenditures</i>	4,822,094	214,420	214,147	273	4,821,495	599
<b><u>Self-Insurance Funds</u></b>							
<b>Employee Benefits Fund</b>							
4	<i>Revenues</i>	106,494,137	26,623,534	26,824,674	201,140	106,676,810	182,673
	<i>Expenses</i>	110,786,394	27,815,987	25,833,848	1,982,139	110,775,189	11,205
<b>Liability Fund</b>							
5	<i>Revenues</i>	7,307,570	1,826,893	2,025,993	199,100	7,506,670	199,100
	<i>Expenses</i>	10,674,961	2,675,244	3,347,681	(672,437)	10,674,102	859
<b>Workers Compensation Fund</b>							
6	<i>Revenues</i>	17,498,210	4,374,553	4,331,181	(43,372)	17,498,210	0
	<i>Expenses</i>	17,102,366	4,274,505	4,396,243	(121,738)	17,101,400	966

\*Unaudited Figures. Excludes Prior Year Carryforward Expenditures  
Funds with FY 2011 expenses budgeted higher than revenues will utilize fund balance to maintain a balanced fund



# THREE PLUS NINE BUDGET AND FINANCE RE-

City of San Antonio

ENTERPRISE & RESTRICTED FUNDS

## VARIANCE ANALYSIS

- 3 **Purchasing & General Services** - The Purchasing revenue re-estimate for FY 2011 is lower than the planned amount for FY 2011 due to a change in the departmental procurement process. Under the new process, departments will be able to purchase paper directly from the vendor, rather than going through the Purchasing department. The decrease in revenue to the Purchasing Fund from paper sales is offset by the savings in paper inventory purchases.
- 4 **Employee Benefits Fund** - \$2M Favorable variance for First Qtr of FY 2011 is attributed to Expenditure savings resulting from a 2% reduction in overall claims paid, or 711, compared to the same period in FY 2010. Additionally, the number of claims paid over \$100,000 was less than those paid in FY 2010. Finally, savings of approximately \$200,000 resulted from the negotiation of out-of-network charges.
- 5 **Liability Fund** - Liability expenditures are higher than budgeted through the first three months of FY 2011 due to \$1.3 M in prior-year claims being settled in the month of November. Because of these unanticipated claims, the department is projecting to be over budget at the end of the fiscal year.
- 6 **Worker's Compensation Fund** - Expenditures are higher than the budgeted amount through the first three months as a result of increases in lost time benefits, disability benefits and legal expenditures. For the first quarter of FY 2011, the department has processed 16% more transactions than in the same period of FY 2010.